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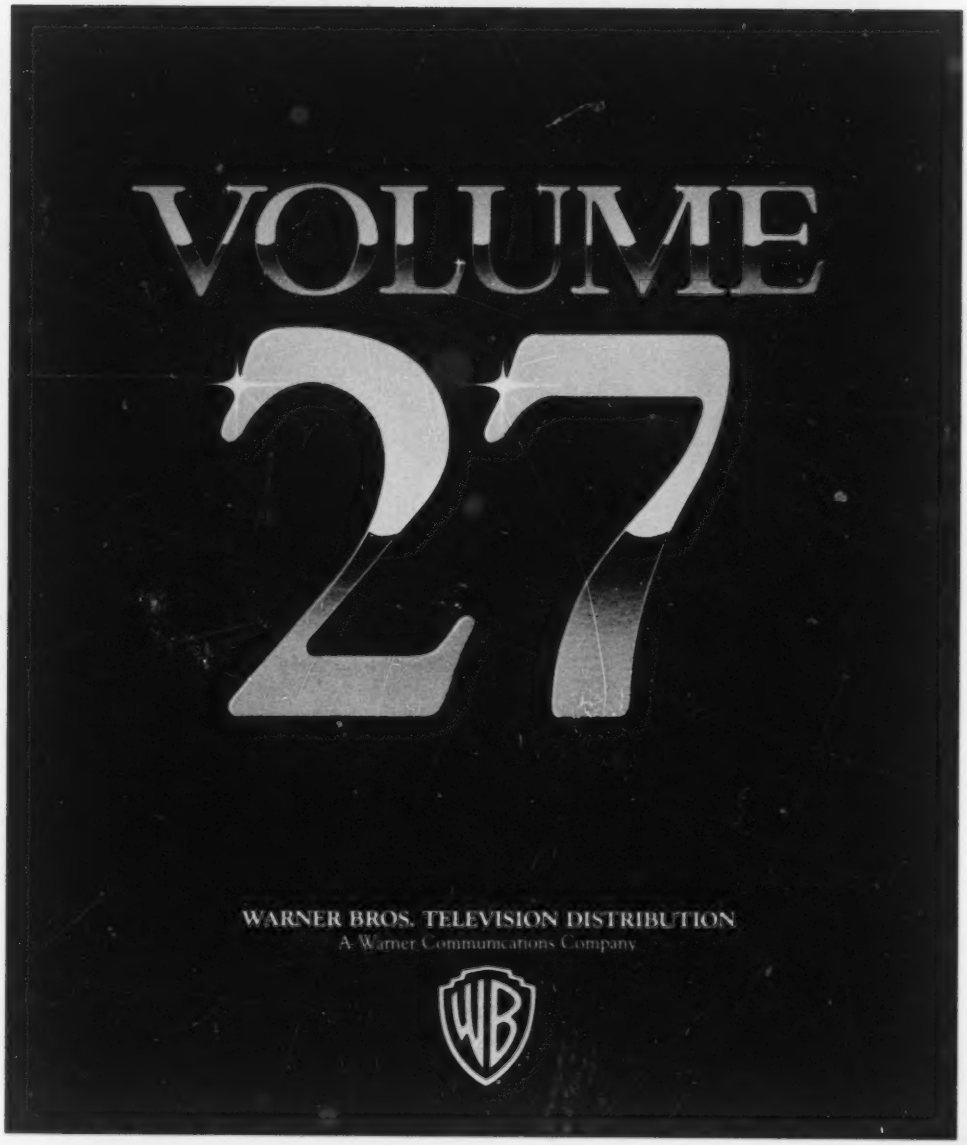
# Broadcasting Feb 9

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Vol. 112 No. 6

# Broadcasting Feb 9

## Patrick gets FCC chairmanship
## Relief from comparative renewal tops NAB board agenda
## Heritage gets a buyout bid

**NEW CHAIRMAN** □ White House announces its intention to name FCC Commissioner Dennis Patrick to agency chairmanship. **PAGE 43.**

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**COMPANY BIDDING** □ Heritage management, partnered with TCI, makes bid for Des Moines-based MSO. **PAGE 48.** National Amusements makes counter offer for Viacom. **PAGE 49.**

**SPECIAL REPORT: STATION TRADING** □ Lower interest rates and the new tax law push broadcast station trading to an all-time dollar high in 1986 to over $6.1 billion. In all, 145 television stations, 522 FM's and 617 AM's changed hands. **PAGE 53-91.**

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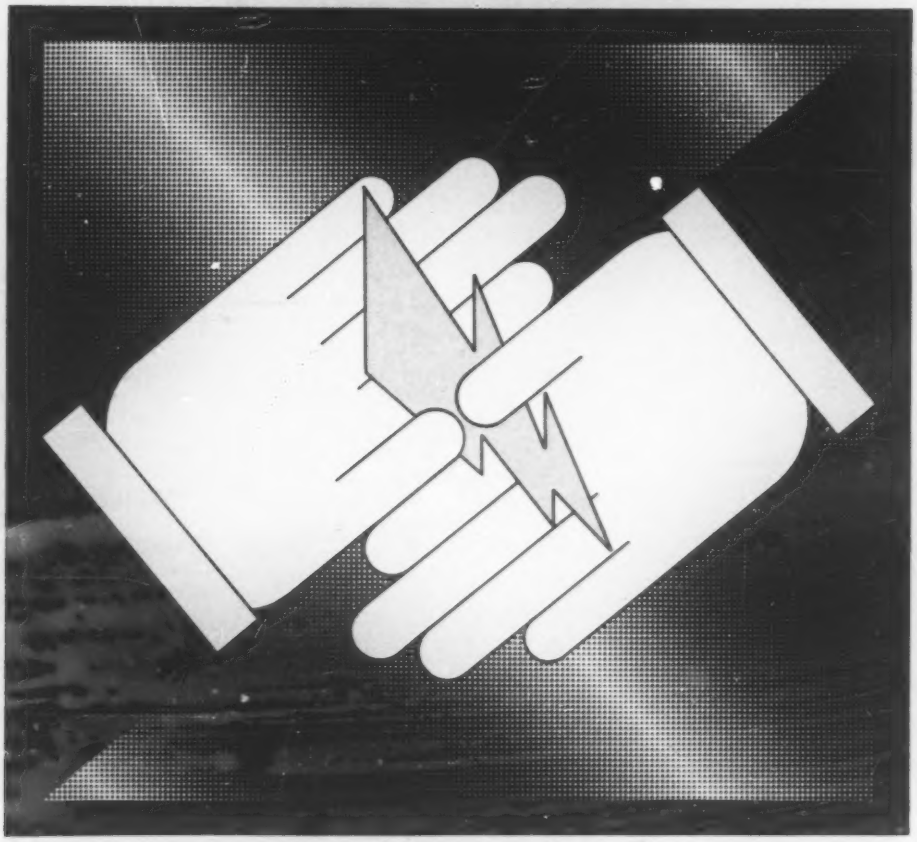
# 33 years of station transactions

| | Dollar volume of transactions approved by FCC | | | | Number of stations changing hands | | | |
|---|---|---|---|---|---|---|---|---|
| | *Total* | *Radio only* | *Groups** | *TV* | | *Radio* | *Groups* | *TV* |
| **1954** | $ 60,344,130 | $ 10,224,047 | $ 26,213,323 | $ 23,906,760 | **1954** | 187 | 18 | 27 |
| **1955** | 73,079,366 | 27,333,104 | 22,351,602 | 23,394,660 | **1955** | 242 | 11 | 29 |
| **1956** | 115,605,828 | 32,563,378 | 65,212,055 | 17,830,395 | **1956** | 316 | 24 | 21 |
| **1957** | 124,187,660 | 48,207,470 | 47,490,884 | 28,489,206 | **1957** | 357 | 28 | 38 |
| **1958** | 127,537,026 | 49,868,123 | 60,872,618 | 16,796,285 | **1958** | 407 | 17 | 23 |
| **1959** | 123,496,581 | 65,544,653 | 42,724,727 | 15,227,201 | **1959** | 436 | 15 | 21 |
| **1960** | 99,341,910 | 51,763,285 | 24,648,400 | 22,930,225 | **1960** | 345 | 10 | 21 |
| **1961** | 128,804,167 | 55,532,516 | 42,103,708 | 31,167,943 | **1961** | 282 | 13 | 24 |
| **1962** | 101,742,903 | 59,912,520 | 18,822,745 | 23,007,638 | **1962** | 306 | 8 | 16 |
| **1963** | 105,303,078 | 43,457,584 | 25,045,726 | 36,799,768 | **1963** | 305 | 3 | 16 |
| **1964** | 205,756,736 | 52,296,480 | 67,185,762 | 86,274,494 | **1964** | 430 | 20 | 36 |
| **1965** | 135,123,766 | 55,933,300 | 49,756,993 | 29,433,473 | **1965** | 389 | 15 | 32 |
| **1966** | 135,718,316 | 76,633,762 | 28,510,500 | 30,574,054 | **1966** | 367 | 11 | 31 |
| **1967** | 172,072,573 | 59,670,053 | 32,086,297 | 80,316,223 | **1967** | 316 | 9 | 30 |
| **1968** | 152,455,412 | 71,310,709 | 47,556,634 | 33,588,069 | **1968** | 316 | 9 | 20 |
| **1969** | 231,697,570 | 108,866,538 | 35,037,000 | 87,794,032 | **1969** | 343 | 5 | 32 |
| **1970** | 174,785,442 | 86,292,899 | 1,038,465 | 87,454,078 | **1970** | 268 | 3 | 19 |
| **1971** | 393,547,924 | 125,501,514 | 750,000 | 267,296,410 | **1971** | 270 | 2 | 27 |
| **1972** | 271,330,537 | 114,424,673 | 0 | 156,905,864 | **1972** | 239 | 0 | 37 |
| **1973** | 230,381,145 | 160,933,557 | 2,812,444 | 66,635,144 | **1973** | 352 | 4 | 25 |
| **1974** | 307,781,474 | 168,998,012 | 19,800,000 | 118,983,462 | **1974** | 369 | 5 | 24 |
| **1975** | 259,485,961 | 131,065,860 | 0 | 128,420,101 | **1975** | 363 | 0 | 22 |
| **1976** | 290,923,477 | 180,663,820 | 1,800,000 | 108,459,657 | **1976** | 413 | 3 | 32 |
| **1977** | 289,871,604 | 161,236,169 | 0 | 128,635,435 | **1977** | 344 | 0 | 25 |
| **1978** | 651,728,398 | 331,557,239 | 30,450,000 | 289,721,159 | **1978** | 586 | 5 | 51 |
| **1979** | 1,116,648,000 | 335,597,000 | 463,500,000 | 317,581,000 | **1979** | 546 | 52 | 47 |
| **1980** | 876,084,000 | 339,634,000 | 27,000,000 | 534,150,000 | **1980** | 424 | 3 | 35 |
| **1981** | 754,188,067 | 447,838,067 | 78,400,000 | 227,950,000 | **1981** | 625 | 6 | 24 |
| **1982** | 998,398,244 | 470,722,833 | 0 | 527,675,411 | **1982** | 597 | 0 | 30 |
| **1983** | 2,854,895,356 | 621,077,876 | 332,000,000 | 1,902,701,830 | **1983** | 669 | 10 | 61 |
| **1984** | 2,118,056,053 | 977,024,266 | 234,500,000 | 1,252,023,787 | **1984** | 782 | 2 | 82 |
| **1985** | 5,668,261,073 | 1,414,816,073 | 962,450,000 | $3,290,995,000 | **1985** | 1,558 | 218 | 99 |
| **1986** | 6,192,669,871 | 1,490,131,426 | 1,993,021,955 | 2,709,516,490 | **1986** | 959 | 192 | 128 |
| **Total** | $25,541,303,648 | $9,032,210,682 | $5,544,636,323 | $11,986,240,710 | **Total** | 12,147 | 346 | 1,110 |

Note: The dollar volume figures represent total considerations reported for all transactions with the exception of minority interest transfers in which control of the stations did not change hands and stations sold as part of larger company transactions, such as the Capcities buy of ABC. All sales have been approved by the FCC. Also, prior to 1978, a combined AM-FM facility (replaced last year by Groups, see below) was counted as one station in computing the total number of stations traded. Now, AM-FM combinations as well as groups, are counted by their individual stations.

*Prior to 1971, figures represent total number of deals involving both radio and television stations. Beginning in 1971, when the FCC's one-to-a-customer rule, prohibiting the sale of co-located TV and and radio stations, became effective, figures represent the total number of separately located TV and radio stations that were sold in packages. In 1985, the mergers of large groups with interests other than broadcast stations could not be evaluated, since individual station values were not broken out of the larger sales. Group sales totals are now limited to compilations of "pure" stations sale—those only concerning TV and radio stations.



# Changing Hands 1986

## 1986 was the year of the sale; new records set for stations and cable systems

Those who thought 1985's record-shattering $5.6-billion total for station trading was an aberration not soon to be repeated (BROADCASTING, Jan. 26, 1986) will now have to face a new era in broadcasting. Multibillion dollar trading, which began in 1983, is now the norm. Last year's dollar value for stations changing hands was a record-breaking $6,192,669,871 generated by 873 transactions involving 145 TV stations, 522 FM's and 617 AM's.

Smaller groups and management teams took advantage of a new awareness by bankers and large and small investors of the high return on investment that broadcasting historically has provided. Low interest rates and a healthy economy gave many groups the opportunity to become much larger, and leveraged buyouts gave company management the chance to become bosses of the groups they had been running. The best example of this could turn out to be the biggest management buyout of 1987. Members of Viacom's management were joined by several investment bankers in making an offer, accepted by the Viacom board, to purchase the company for $2.8 billion.

The major changes in the tax laws last year also inspired a spate of sales. With an increase in capital gains of at least 8% in 1987, and changes in the general utilities provision resulting in double taxation for a traditionally structured corporation, many broadcasters felt it was time to reorganize along more tax-favorable lines—the FCC was flooded with short-form applications in the fourth quarter—or to sell out entirely and take the capital gains at last year's rate.

The major result was the breakup of many old-line broadcasters, especially radio groups. Outlet, Metromedia, SFN, Katz, Josephson, NEWSystems and Mid-America were all involved in management buyouts, and LIN Radio, Rollins, Affiliated, Group One and

Doubleday all sold their groups. Group sales accounted for $1,993,021,955 of the 1986 totals, smashing the 1985 record of $962 million, but records in group sales from now on will always have an asterisk because 1985 totals do not include the huge collateral sales of RCA/NBC, ABC, Storer, the Evening News Association and Cox (it is impossible to accurately guess the station value in those transactions). A little less than half the 1986 total came from radio group sales of $871 million. Mixed groups of radio and TV outlets accounted for about $1.1 billion.

Television transactions did not reach last year's record of $3.2 billion, with a total of $2,709,516,490 in TV-only sales. But if mixed TV and radio group sales are added together, the total is about $4.118 billion, almost equal to both 1985's TV-only and total group sales combined, about $4.253 billion.

The TV figures would have been much higher and would have broken last year's price had the proposed sale of KKR's seven TV stations to Lorimar-Telepictures for $1.85 billion gone through. The collapse of the sale was blamed on a soft advertising market, among other reasons.

Additionally, the sale of RKO's KHJ-TV Los Angeles to Group W for $310 million, which fell through, and RKO's sale of WOR-TV New York to MCA for $387 million, which has yet to recieve final FCC approval, would have pushed the TV totals to a new record. If those sales had gone through, the station total would have smashed last year's record, with $4.559 billion.

The most unstable part of the TV universe was independent television, which saw several dramatic reverses last year. Independent TV pioneer Milt Grant was forced to file for bankruptcy, owing some 10 syndicators about $24 million, underlining the difficulty some indie owners are facing with rising programing costs. TVX bought Taft's independent TV group for $240 million, less than half what Taft had originally asked. Meredith Corp. reduced the price of WPGH-TV Pittsburgh from $35 million to $21.3 million. There were 33 independent TV sales in 1986.

Radio sales as a whole (including AM, FM, AM-FM combinations and radio only group sales) totalled $2,361,653,381, with single station or single AM-FM combination deals—the figure used by BROADCASTING—totalling $1,490,131,426, which sets a new record for radio-only sales, beating last year's $1,414,816,073. A new record was set for FM's with the $45-million sale of KROQ-FM Pasadena, Calif. The summary of all station and group sales over $1 million follows:

# Groups

There were 29 group sales in 1986 totalling $1,993,021,955, more than doubling 1985's $962,450,000. The 1986 sales involved 88 AM's, 92 FM's and 17 TV's. BROADCASTING defines a group sale to be a mixture of radio and television stations or more than three radio stations, with at least one AM and FM. Twenty-five of the group sales were radio stations only, totaling $871,521,955. The remaining four sales were radio and television combinations, which added up to $1,121,500,000. Group sales over $1 million are listed below.

The largest combined group of AM's, FM's and TV's sold in 1986 was the management buyout of Outlet Communications from the Rockefeller Group, led by Chairman Bruce Sundlun. The new company, Seaward Acquisition Corp., bought WJAR-TV Providence, R.I.; KOVR(TV) Stockton, Calif.; WCPX-TV Orlando, Fla.; KSAT-TV San Antonio, Tex.; WCMH-TV Columbus, Ohio; WXIN-TV Indianapolis; WATL-TV Atlanta; WTOP(AM) Washington; WIOQ-FM Philadelphia; KIQQ-FM Los Angeles, and WTKS-FM Bethesda, Md., for $617,500,000. The Rockefeller Group, principally owned by members of the Rockefeller family, purchased Outlet two years ago for $332.1 million. Joining Sundlun were David E. Henderson, who will be president; Raymond G. Chambers; former Treasury Secretary William E. Simon; Frank E. Richardson III; Frank E. Walsh Jr.; E. Burke Ross Jr., and others owning less than 5%. Seaward later recouped a large portion of the expenses for the purchase through the sales of KOVR(TV) Stockton, Calif., for $104 million, KSAT-TV San Antonio, Tex., for $153 million, and WCPX(TV) Orlando, Fla., for $200 million (see TV's). Chambers, Richardson, Walsh, Ross and Simon also own, through a Morristown, N.J.-based investment firm, Wesray Inc., Forward Communications, Wausau, Wis.-based group of four AM's, four FM's and four TV's. Forward sold WKAU-AM-FM Kaukauna, Wis., for $1.5 million (see combos) and KOSA-TV Odessa, Tex., for $20,150,000 (see TV's).

1986 also saw the end of Metromedia's station ownership—in the largest radio-only group sale ever—when it sold WNEW-AM-FM New York, KMET(FM) Los Angeles, WIP(AM)-WMMR(FM) Philadelphia, WOMC(FM) Detroit, KRLD(AM) Dallas, WWBA(FM) St. Petersburg, Fla., and WASH(FM) Washington to a management group headed by Carl C. Brazell Jr., president of Metromedia Radio, for $285 million. Also included in the sale were the Texas State Networks, a group of four regional radio networks. Metromedia, which had sold all of its TV stations in 1985, sold its last remaining station, WCBM(AM) Baltimore, at the same time for $2.5 million, but has yet to close the sale (see AM's).

In what could one of the largest sales of the year if an option is exercised, the Rollins family, owner of Rollins Inc., sold a 43.5% controlling interest in the broadcasting subsidiary, Rollins Communications, to Heritage Communications for about $260 million. The deal included an option to purchase the remaining shares for about $600 million in cash and notes. The properties purchased were KDAY(AM) Santa Monica, Calif.; WAMS(AM) Wilmington, Del.; WBEE(AM) Harvey, Ill.; WRAP(AM) Norfolk, Va.; WCHS(AM)-WBES(FM) Charleston, W.Va.; WEAR-TV Pensacola, Fla.; WPTZ(TV) North Pole, N.Y.; KAUT(TV) Oklahoma City, and WCHS-TV Charleston, W.Va., and cable systems in New Castle county, Del., and Branford, Conn. Rollins Inc. was begun by O. Wayne Rollins when he built WRAD(AM) Radford, Va., in 1950. He and his two sons, Randall and Gary, continue to own two other businesses, RPC Energy Services, an oil and gas equipment and services company, and Rollins Inc., which operates Orkin exterminating and a security firm. Rollins returned to station ownership, buying KLAX(TV) Alexandria, La., from Cypress Communications Corp. for $6 million (see TV's).

Heritage grew even larger when it bought LIN Broadcasting Corp.'s WIL-AM-FM St. Louis; WEMP(AM)-WMYX(FM) Milwaukee, and WBFF(AM)-WMJQ(FM) Rochester, N.Y., for $23 million. Publicly traded, New York-based LIN had owned five AM's, five FM's with seven TV's and cellular radio operations in New York, Los Angeles, Philadelphia, Dallas-Fort Worth and Houston, before it sold its radio properties, including KILT-AM-FM Houston to Legacy Broadcasting for $36,750,000 (see combos), WUSL(FM) Philadelphia to Tak Communications for $32 million (see FM's) and co-located WFIL(AM) for $4.5 million (see AM's). Heritage is a Des Moines, Iowa-based group of five AM's, one FM and six TV's, and cable MSO with 950,000 subscribers in 22 states, headed by James M. Hoak Jr., president. Heritage spun off WCHS(AM)-WBES(FM) Charleston, W.Va., for $4,000,000 (see combos).

SFN Companies sold WAPA-TV San Juan, P.R.; WJBF(TV) Augusta and WTVM(TV) Columbus, both Georgia; KSCH-TV Stockton, Calif., and KCAP(AM)-KZMT(FM) Helena and KVGO(AM) Missoula, both Montana, for $155 million cash to a management group headed by Sherman C. Wildman, president, and Christopher J. Brennan, vice president.

SFN is a publicly traded, Orlando, Fla.-based educational publishing company and station group headed by John Purcell, chairman. It retained KVEA(TV) Los Angeles. SFN is 30% owned by Hallmark Cards, which purchased Spanish International's five TV stations (see TV's) and added KVEA(TV) Los Angeles to its new group of Spanish-language TV stations.

Lee Enterprises made several large acquisitions last year, the largest being its $89-million purchase of May Broadcasting Co.'s KGUN-TV Tucson, Ariz.; KMTV(TV) Omaha, and most of the remaining stock of KFAB (AM)-KGOR(FM) Omaha. Lee subsequently spun off the Omaha AM-FM combination for $22 million (see combos). May Broadcasting, based in Shenandoah, Iowa, now owns two AM's and one FM. It is principally owned by Frances M. Rankin and Edward W. May. Lee Enterprises is a publicly owned, Davenport, Iowa-based group of six TV's headed by Lloyd G. Schermer. It also has interests in 18 newspapers. Lee sold KHQA-TV Quincy, Ill., for $13 million (see TV's) and WTAD(AM)-WQCY(FM) Quincy, Ill.

for $1,100,000.

The largest block of stations in 1986 was a record breaker: Resort Broadcasting's sale of WVAB(AM) Virginia Beach; WIAV(FM) Cape Charles (Virginia Beach); WSVS-AM-FM Crewe, all Virginia; WCAI(AM) Elizabeth City, WWOK(FM) Columbia, WFLB(AM) Fayetteville, WVBS-AM-FM Burgaw, WRCS(AM)-WQDK(FM) Ahoskie and WHCC(AM)-WQNS(FM) Waynesville, all North Carolina; WETT(AM) Ocean City, Md.; WWTR-FM Bethany Beach, Del.; WYAK-AM-FM Surfside Beach, WSDC(AM)-WZNS(FM) Dillon, WNLB(AM) Charleston, and WNLB-FM Goose Creek, all South Carolina, and WRRE(AM) College Park, Ga.—12 AM's and 10 FM's—for $71 million to Los Angeles-based Telstar Corp. Richmond, Va.-based Resort Broadcasting, principally owned by Ellek Seymour, owned no stations two years ago, but went through a flurry of activity last year (see AM's, FM's and combos). It also owns the USA Radio Network and publishes beach and resort guides. Telstar owns the Country Music Channel, a satellite service, and two pay-per-view movie services. In a complicated deal, Telstar signed an agreement to purchase New York-based Golden West Productions, represented by Robert F.X. Sillerman, former joint owner of Sillerman-Morrow Broadcasting. Sillerman has a substantial equity interest in Golden West and now is chairman of Sillerman-Magee Communications Management, an investment banker representing both Golden West and Resort. Sillerman also owns a 35% interest in Resort. Resort now owns 56% of Telstar, and the company's founders, Gerald A. Bartell and Joseph A. Corrazzi, along with some members of management, retain about 40%.

In another management buyout, Katz Broadcasting sold all of its stations, WYAY(FM) Gainesville, Ga.; WEZN(FM) Bridgeport, Conn.; WZZK-AM-FM Birmingham, Ala.; KWEN(FM) Tulsa, Okla.; WDBO(AM)-WWKA(FM) Orlando, Fla.; WFTQ(AM)-WAAF(FM) Worcester, Mass., and WSYR(AM)-WYYY(FM) Syracuse, N.Y., to a group headed by Katz Broadcasting President Dick Ferguson for $68.3 million. Katz Broadcasting is the New York-based, employe-owned radio group subsidiary of Katz Communications.

EZ Communications, a Fairfax, Va.-based group of seven FM's principally owned by Arthur Kellar, chairman, bought KFLR(AM)-KAMJ(FM) Phoenix; KFYE(FM) Fresno and KRAK-AM-FM Sacramento, both California; WOKV(AM)-WAIV-FM Jacksonville, Fla., and KMPS-AM-FM Seattle for $65.5 million from Affiliated Publications. Publicly traded, Boston-based Affiliated publishes the *Boston Globe*. With this sale it has no other broadcast interests. EZ later sold WBMW(FM) Manassas, Va. (Washington), to Infinity Broadcasting Corp. for $13 million.

DKM Broadcasting Corp., an Atlanta-based radio group headed by Robert R. Dyson, was involved in a number of transactions in 1986. The largest was the purchase of KLZ(AM)-KAZY(FM) Denver and WAKR(AM)-WONE-FM Akron and WONE(AM)-WTUE(FM) Dayton, both Ohio, and KMEZ-AM-FM Dallas from Group One Broadcasting Co. for between $60 million and $65 million. Group One, principally owned by Roger G. Berk and family, also owns WAKR(TV) Akron. DKM sold its WDJO(AM)-WUBE(FM) Cincinnati (see combos) to American Media Inc. for $9.8 million, and KSAL(AM)-KYEZ(FM) Salina, Kan., and KOEL-AM-FM Oelwein, Iowa, to Independence Broadcasting Corp. for $6.75 million. Dyson also sold his own stations, WPTR(AM) Albany and WFLY(FM) Troy, both New York (see combos). Independence is owned by John C. Goodwill and Peter Sulick. Goodwill is former general manager of WPIX(AM) New York and Sulick is former comptroller, Cablevision Systems Inc. Goodwill was head of R&R Broadcasting, which bought WHYN-AM-FM Springfield Mass., from Affiliated Broadcasting for $7.8 million (see combos).

Doubleday Broadcasting Co. got out of broadcasting last year when it sold WHN(AM)-WAPP(FM) New York and WAVA(AM) Washington to Indianapolis-based Emmis Broadcasting for $53 million. Emmis, principally owned by Jeff Smulyan, owns five FM's. Doubleday paid $29 million for the stations between 1981 and 1984.

Josephson Communications, the radio station subsidiary of publicly held Josephson International Inc., sold out to its president,

*We thank the following clients for using our brokerage services in 1986:*

***Noble Broadcasting, Inc.* to *Legacy Broadcasting, Inc.***
**KJOI-FM, Los Angeles CA • $43,500,000**

***Robert J. Nolan* to *Harron Communications Corp.***
**Glens Falls NY Cable System • $17,000,000**

***Doubleday Broadcasting* to *Heritage Broadcasting Co.***
**(Arthur and Edward Shadek)**
**WMET-FM, Chicago IL • $12,500,000**

***Albany TV-23, Inc.* to *Heritage Broadcasting Co.***
**WXXA-TV, Albany NY • $10,100,000**

***Robinson Broadcasting Co.* to *Chase Broadcasting Group***
**KGLD-FM/KWK-FM, St. Louis MO • $6,900,000**

***Hillebrand Electronics* to *Osborn Communications***
**WMHE-FM, Toledo OH • $6,700,000**

***Metromedia Co.* to *Resort Broadcasters***
**WCBM-AM, Baltimore MD • $2,500,000**

***Jacor Broadcasting, Inc.* to *Sunrise Communications***
**WTOW-AM, Baltimore MD/WVOI-AM, Toledo OH • $2,400,000**

***South Georgia Radio* to *Roland Radio, Inc.***
**WAYX-AM/WQCW-FM, Waycross GA • $800,000**

***FM 96 Associates* to *Resort Broadcasters of VA***
**WIAV-FM, Cape Charles VA • $600,000**

*"26 YEARS EXPERIENCE GOES INTO EVERY SALE"*

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Ed Christian, for $38.5 million. The new company, Saga Communications, bought WVKQ(AM)-WNSY(FM) Columbus, Ohio; WNOR-AM-FM Norfolk, Va.; WMGF(FM) Milwaukee, and WZKC(FM) Rochester, N.Y. (which it later spun off to First Valley Broadcasting Co. for $3.7 million [see FM's]). Saga later bought WLDS(AM)-WYMG(FM) Jacksonville and WLRW(FM) Champaign, both Illinois, from Joyner Broadcasting for $5.3 million. Thomas Joyner, who owns WZFX-FM Fayetteville, N.C., also bought KGTN-AM-FM Georgetown, Tex., and WDVA(AM)-WJLC-FM South Boston, Va. (see combos). Josephson International is headed by Marvin Josephson.

At the end of the year, KIXL(AM)-KHFI-FM Austin and KBFM(FM) Edinburg, both Texas; WXAM (AM)-WQXY-FM Baton Rouge, and KOKY(AM)-KZOU(FM) Little Rock, Ark., were sold by Capitol Cities Broadcasting for $38 million to Encore Communications LP, a new company owned by George Duncan, former head of the radio division of Metromedia Inc. Duncan also purchased KOKA-(AM)-KVKI-FM Shreveport, La., for $6.5 million (see combos). Capitol Cities, principally owned by D. Kent Anderson, Richard E. Oppenheimer and Robert L. Clarke, got out of the radio business when it sold its last stations: KDVE(AM)-KQXY(FM) Beaumont, Tex., for $1,175,000 (see combos).

Jacor Communications Inc., publicly owned, Cincinnati-based radio group bought WLW(AM)-WSKS(FM) Cincinnati, WYHY(FM) Nashville and WSEV(AM)-WMYU(FM) Knoxville, Tenn., from Republic Broadcasting for $34 million. It also bought WEBN(FM) Cincinnati from Circe Communications for $8 million. Circe is principally owned by Frank Woods, who became president of Jacor. Terry Jacobs, chairman, is the largest stockholder of publicly owned Jacor. Among the stations owned by Jacor is WURD(FM) Georgetown, Ohio, which has a contour overlap with WEBN, leaving Jacor momentarily owning three FM stations in the same market. Jacor asked the FCC for a one-year temporary waiver to divest WURD and spun off WSKS(FM) to Reams Broadcasting Co. for $4.3 million (see FM's). Jacor also sold WVOI(AM) Toledo, Ohio, for $600,000.

Another broadcaster who sold off most his station group, and to a management group, was Ragan A. Henry, owner of NEWSystems Group Inc. It sold WWDB(FM) Philadelphia, WTUX(AM)-WTLC(FM) Indianapolis and WBLZ(FM) Hamilton, Ohio (Cincinnati), to Panache Broadcasting for $28.5 million. Henry continues to own KDIA(AM) Oakland, Calif., and WBUS(FM) Atlanta. Henry cited the changes in the tax laws as the reason for the sale. Henry's son, Vincent, bought WXTR(FM) La Plata, Md., for $14.5 million (see FM's). Panache is owned by Charles D. Schwartz, former president of NEWSystems.

Austin, Tex.-based Hicks Communications Inc. sold KAYI(FM) Muskogee, Okla.; WYNK-AM-FM Baton Rouge, and KLVI(AM)-KYRK(FM) Beaumont, Tex., to Naragansett Capital Corp. for $20 million. Naragansett is a Providence, R.I.-based group of one AM, one FM and one TV, headed by John Franks, president. Hicks, principally owned by Steven Hicks, president, also purchased WTAW(AM)-KTAW(FM) College Station (Bryan), Tex., for $1.5 million (see combos).

Nashville-based ELF Communications Inc., owned by John Lack, got out of radio when it sold WNOX(AM) Knoxville; WNKX(FM) Clinton; WRLQ(AM) Madison; WRLQ-FM Franklin, all Tennessee, and WVOK(AM)-WLTB(FM) Birmingham, Ala., to REBS Inc. for $15 million. REBS is equally owned by Richard W. James and his wife, Earlene, Steve Hunter, David Cohen, William Bresnan, John C. Roberts and David Layfield. It also owns WJTO(AM)-WIGY(FM) Bath, Me., and WIBX(AM)-WNYZ(FM) Utica.

Jeffrey E. Trumper, former general manager of WLS-AM-FM Chicago, bought WSOY-AM-FM Decatur, Ill., and WLAP-AM-FM Lexington, Ky., from C.R. Griggs, who has no other broadcast interests, for $10 million. Trumper later bought KKCW(FM) Beaverton, Ore., for $7.5 million from Heritage Broadcasting (see below and FM's).

Media broker Art Holt added to his growing station group of four AM's and five FM's with the purchase of WBOP(AM)-WTKX(FM) Pensacola, Fla., and WTAM(AM)-WGCM(FM) Gulfport and WOKJ(AM)-WJMI(FM) Jackson,


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both Mississippi, for $9.5 million. E.O. Roden Stations, based in Jackson, Miss., a group of five AM's, five FM's and one TV owned by Zane Roden and family, sold the stations.

Burt W. Kaufman and George Spicer, respectively vice president and general manager of KXEG(AM) Phoenix, bought KXEG and KSHY(AM) Cheyenne, Wyo.; KBBX(AM)-KCGL(FM) Centerville, Utah; KXEN(AM) Festus-St. Louis, Mo.; KQXI(AM) Arvada, Colo., and KXAK(AM) Corrales, N.M., from Mid-America Gospel Radio Network Inc. for $9,115,000.

Sage Broadcasting, a group owned by Leonard A. Fassler, Gerald A. Poch, Gerald M. LeBow, Kenny Karen and two others, made several transactions last year, the largest being that of Sentry Insurance Co.'s Sentry Broadcasting stations: WXYQ(AM)-WSPT(FM) Stevens Point and WJJK(AM)-WBIZ(FM) Eau Claire, both Wisconsin; WTAX(AM)-WDBR(FM) Springfield, Ill., and KMNS(AM)-KSEZ(FM) Sioux City, Iowa, for $8,150,000. Sentry also sold WILS-AM-FM Lansing, Mich., for $2,820,000 (see combos) and WRJN(AM) Racine, Wis., to media broker Dex Card for $760,000. Sage also purchased WKOL(AM)-WMVQ(FM) Amsterdam, N.Y., and WBSM(AM) New Bedford, Mass., from Micheal Metter, for $2,325,000. Later in the year, Sage bought WLVH(FM) Hartford, Conn., for $4.5 million from Jose Grimault, owner of WKSQ(AM) Newark, N.J., and KSKQ(AM) Los Angeles. Sage already owned WNAQ(AM) Naugatuck, (Waterbury) Conn., and WZFM(FM) Briarcliff Manor (White Plains), N.Y.

B. Ken Woodfin, owner of the Woodfin Group, sold WOKS(AM)-WFXE(FM) Columbus and WTHB(AM)-WFXA-FM Augusta, both Georgia, to Gregory A. Davis, sales manager of WLWT(TV) Cincinnati, for $6,160,000. Woodfin later purchased WDLP(AM)-WGNE-FM Panama City, Fla., for $3,070,000 (see combos).

Dennis Rooker, a Charlottesville, Va., attorney, who was former senior vice president and general counsel of Worrell Newspapers, and John Columbus, vice president of United Stations, bought WKWK-AM-FM Wheeling, W.Va.; WMCL(AM) McLeansboro and WTAO(FM) Murphysboro-Carbondale, both Illinois, and WDXI(AM)-WRJX(FM) Jackson, Tenn., for $4,095,000. The seller, Community Service Broadcasters, is owned by brothers, Bill and Jim Glassman, who have no other broadcast interests.

Michael R. Kassner and Joseph D. Tydings (former Democratic senator from Maryland), under the name of U.S. Media Group, bought KTAG(AM) Cody and KTRS(FM) Casper, both Wyoming, and KIIX(AM)-KTCL(FM) Fort Collins and KRAI-AM-FM Craig, both Colorado, from Alf Landon, 1936 Republican presidential candidate, and family, for $4,840,000. The Landon family owns KEDD(AM) Dodge City and KSCB(AM) Liberal, both Kansas. U.S. Media also owns WKAB-TV Montgomery, Ala., and WTXL-TV Tallahassee, Fla.

Osborn Commnications, owner of WKRZ-AM-FM Wilkes-Barre, Pa., and WMHE(FM) Toledo, Ohio, bought WBGA(AM)-WGIG(FM) Brunswick, Ga., and WTJS(AM)-WKIR(FM) Jackson, Tenn., from Jim Kirk for $4 million. Kirk sold his last station, KVOL(AM) Lafayette, La., and has no other broadcast interests. Osborn Communications is owned by Frank Osborn and Brownlee Curry Jr., who has an interest in the *Nashville Daily Banner*. It also bought WNDR(AM)-WNTQ(FM) Syracuse, N.Y., from Ralph Guild for $6.5 million and assumption of liabilities (see FM's).

Heritage Broadcast Group bought WAAX(AM)-WQEN(FM) Gadsden, Ala.; WELO-(AM)-WZLQ(FM) Tupelo, Miss.; KTYL-AM-FM Tyler, Tex., and KRKK(AM)-KQSW(FM) Rock Springs, Wyo., from Richard Beauchamp for $3,211,955. Heritage is Tucker, Ga.-based group of four AM's and four FM's owned by James T. Cullen and Adam G. Polacek. Polacek was former president and director of the stations. It purchased WISE-(AM)-WKSF(FM) Asheville, N.C., for $6.3 million (see combos) and sold KKCW(FM) Beaverton, Ore. for $7,500,000 (see above and FM's).

The smallest group transaction of 1986 was William Grant's purchase of WWWB-AM-FM Jasper, WWWR(AM) Russellville and


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WWWF(AM) Fayette, all Alabama, from John H. Bankhead and family. The prices were $737,500 for WWWB-AM-FM, $212,500 for WWWF(AM) and $125,000 for WWWR(AM). Grant also owns WJRD(AM) Tuscaloosa, Ala., and WDXB(AM) Chattanooga.

## TV's

There were 102 television-only transactions last year, involving 128 stations. The total dollar value for all those sales was $2,709,516,490, not reaching 1985's spectacular $3.29 billion, but well above the $1.252 billion of 1984. By transaction, the average price was $26,563,887; by station, the average price was $21,168,097.

The largest TV-only sale of 1987 began to take shape at the beginning of the year when Spanish International Communications Corp.'s (SICC) five TV's, five LPTV's and translators were denied renewal of license. Finding close ties between Reynold Anselmo, president of SICC, and the Azcarraga family, Mexican citizens who own Televisa, a Mexican TV network and media conglomerate, an FCC administrative law judge John Conlin, ruled that SICC violated FCC rules prohibiting foreign citizens or their representatives from controlling broadcast licenses. After several weeks of negotiations with the FCC and in response to a lawsuit filed by a dissident stockholder regarding allegations of fraud, SICC settled out of court and was allowed to sell all its stations: KFTV(TV) Hanford, Calif. (ch. 21, Spanish International Network), KMEX-TV Los Angeles (ch. 34, SIN), WLTV(TV) Miami (ch. 23, SIN), WXTV(TV) Paterson, N.J. (ch. 41, SIN), and KWEX-TV San Antonio, Tex., and five LPTV's.

SICC's buyers are a new joint venture of Hallmark Cards, Kansas City-based greeting card company principally owned by Donald J. Hall, son of company founder Joyce Hall, and First Capital Corp., a subsidiary of First National Bank of Chicago. The new company paid $301.5 million for the stations and promised to maintain the Spanish format for at least two years. At the end of the year it also purchased KDTV(TV) San Francisco (ch. 14, SIN) from Bahia de San Francisco Co., principally owned by Anselmo, for $25 million. Hallmark was also involved in another sale in 1987, owning a 30% interest in SFN Companies Inc., which sold all but one of its stations for $155 million (see groups). The station retained KVEA(TV) Los Angeles. Hallmark/First Capital now owns a Spanish-language group of seven TV's, large enough to place it on BROADCASTING's top 20 TV group list.

The news in television sales for the first time in many years was the declining price of independent TV stations. TVX Broadcast Group, a Virginia Beach, Va.-based group headed by Gene Loving, chairman, and Tim McDonald, president, made news with one of the largest purchases last year when it bought Taft Radio and Television Co.'s independent TV's for $240 million. The price was less than half of what Taft had originally asked, but the complaints of most independent TV owners—increasing competition from many start-up independents along with the sky-high prices for programing—plus the enormous debt service from its purchase of Gulf Broadcasting several years ago, forced Taft to accept the lower bid. The buy moved TVX into BROADCASTING's top 20 TV group owners. It bought KTXA(TV) Fort Worth (ch. 21, independent); KTXH(TV) Houston (ch. 20, independent); WCIX(TV) Miami (ch. 6, independent); WDCA-TV Washington (ch. 20, independent), and WTAF-TV Philadelphia, (ch. 29, independent). Taft still believes in radio, however, and bought WBCS-AM-FM Milwaukee for $4,250,000 (see combos). TVX sold WNRW-TV Winston-Salem, N.C. (ch. 45, independent) for $11 million to Act III Broadcasting, a new group owned by producer Norman Lear, who, along with Jerry Perenchio and Alan D. (Bud) Yorkin, had earlier sold WNJU-TV Linden, N.J., to Reliance Group Inc. for $70 million (see below).

Reliance, the investment concern of New York financier Saul Steinberg, bought John Blair & Co., publicly owned New York-based group of five TV's and advertising sales representative, for over $300 million.

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The purchase followed a protracted battle between Reliance and Mcfadden Holdings to take over the company. After the FCC approved Reliance's acquisition plan and a court of appeals denied Mcfadden's attempts to block Reliance, it announced plans to build a Spanish-language TV network. It spun off Blair's KSBW-TV Salinas (ch. 8, NBC) and KSBY(TV) San Luis Obispo (ch. 6, CBS), both California, and KOKH(TV) Oklahoma City (ch. 25, independent) to Gillett Group Inc. for $86 million. George Gillett owns the Nashville-based group of one AM, one FM and nine TV's; a ski resort in Vail, Colo., and a beef processing plant in Green Bay, Wis. Gillett also sold KMEG-TV Sioux City, Iowa (ch. 14, independent), to Maine Broadcasting Systems, a Portland, Me.-based group of two TV's principally owned by Fred Thompson and his wife, Mary, for $4 million.

Gillett was involved in an even larger purchase last year when it bought WMAR-TV Baltimore (ch. 2, NBC) and WRLH-TV Richmond, Va. (ch. 35, independent) from Times Mirror Broadcasting for more than $200 million. Times Mirror purchased the station's owner, *Baltimore Sun* publisher, A.S. Abell Co., for $600 million and spun off the TV stations to comply with FCC rules. A.S. Abell Co. sold all its radio properties last year to S&F Communications, which, in turn, sold the last station in the group, WNVZ(FM) Norfolk, Va., for $25 million (see FM's). Times Mirror is a publicly traded, Los Angeles-based publisher, TV group owner and MSO, headed by Robert F. Erburu, chairman. The broadcast subsidiary is headed by John J. McCrory, president. Also, Times Mirror announced it was forming a trade publication subsidiary and bought BROADCASTING magazine from Lawrence Taishoff last year for $75 million.

Outlet Communications Inc. was purchased by a management group headed by chairman Bruce Sundlun (see groups). It sold off WCPX-TV Orlando, Fla. (ch. 6, CBS), to First Media Corp. for $200 million for the largest stand-alone TV sale of 1986. First Media is a Washington-based group of three AM's and eight FM's owned by Richard E. Marriott, head of Marriott Co., major hotel and food-service firm. Next, Outlet spun off KSAT-TV San Antonio, Tex. (ch. 12, ABC), to H&C Communications Inc. for $153 million cash. H&C is a Houston-based group of one AM and five TV's, principally owned by Oveta Culp Hobby. Outlet's last TV spin-off was KOVR(TV) Stockton (Sacramento), Calif. (ch. 13, ABC), to Narragansett Broadcasting Co. of Sacramento Inc. for $104,000,000 cash. Narragansett is the publicly owned owner of KHTT(AM)-KSJO(FM) San Jose, Calif., and is headed by Edwin W. Pfeiffer, former general manager of WDVM-TV Washington.

Before CBS went through a management shake-up last year, it sold KMOX-TV St. Louis (ch. 4, CBS) to Viacom International Inc. for $122,500,000. Viacom's broadcast division is headed by Brian Bieler.

The well-publicized squabbles of Barry Bingham and family ended when the family sold all its assets, including WHAS-TV Louisville, Ky. (ch. 11, CBS), to the Providence Journal Co. for $85.7 million. The Binghams also sold WHAS(AM)-WAMZ(FM) Louisville for $20,056,000 (see combos), the *Louisville Courier-Journal* and *Louisville Times* to Gannett Co. for $305 million and Standard Gravure (printing company) to Atlanta businessman John Shea for $20 million. Providence Journal Co. publishes the *Providence Journal-Bulletin*, operates 14 cable systems in five states and owns a group of TV's headed by Michael P. Metcalf, president.

Former CBS President John Backe sold WLNS-TV Lansing, Mich. (ch. 6, CBS), and WKBT-TV La Crosse, Wis. (ch. 8, CBS), for $72 million, to Young Broadcasting, a subsidiary of Adam Young Inc., New York-based station representative. It is owned by Adam Young (66.6%) and his son, Vincent (33.3%). Backe purchased the stations in 1984 for $48 million.

Channel Communications, which sold WCLQ-TV Cleveland to HSN for $15 million (see below), bought, for $18 million, KPLC-TV Lake Charles, La. (ch. 7, NBC), from Calcasieu Television and Radio Inc. Channel is a subsidiary of NASCO Inc., a sporting goods manufacturer and distributor based in Springfield, Tenn., and principally owned by Bill F. Cook. It already owned KAIT-TV Jonesboro, Ark. (ch. 8, ABC), but got out of television altogether when it sold both stations to Cosmos Broadcasting for $68 million. Cosmos, owner of eight TV's, is based in Greenville, N.C., and is a subsidiary of Liberty Corp., owner of Liberty Life Insurance Co. It is principally owned by Francis Hipp and family. Cosmos concentrated all its energies on TV when it sold WAVE-FM Sarasota, Fla., to Susquehanna Radio Corp. for $7 million (see FM's) and its last radio property, WIS(AM) Columbia, S.C., to Ridgely Communications Inc. for $2 million (see AM's). It also sold WQRF-TV Rockford, Ill. (ch. 39, independent), to Family Group Broadcasting for $4,200,000. Family Group is a group of 13 equal owners headed by Ian N. (Sandy) Wheeler. It has interests in two AM's, two FM's and five TV's.

Texoma Broadcasters Inc., principally owned by M.N. (Buddy) Bostick, president, originally sold KLFY-TV Lafayette, La. (ch. 10, CBS) to Great American Broadcasting Co., owned by Harvey Grace and three others, for $60 million, but that deal fell through, and the station was sold to Charles Woods for $55 million. Woods owns a Dothan, Ala.-based group of two AM's, three FM's and five TV's. Bostick purchased sole interest in Texoma's KXII(TV) Ardmore, Okla. (ch. 12, CBS, NBC), at the same time for $14 million.

General Cinema Corp., publicly traded, Chestnut Hill, Mass.-based movie theater owner and Pepsi bottler, headed by Richard Smith, sold WGRZ-TV Buffalo, N.Y. (ch. 2, NBC), for $56 million to WGRZ Acquisition Corp., owned by Robert Smith, George Lilly, William Reyner and members of station

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management. It purchased WHTM-TV Harrisburg, Pa., and WETM-TV Elmira and WSTM-TV Syracuse, both New York, two years ago. Lilly also sold KPAX-TV Missoula (ch. 8, CBS), KXLF-TV Butte (ch. 4, CBS, ABC) and KRTV(TV) Great Falls (ch. 3, CBS, NBC), all Montana, to Evening Post Publishing Co. for $27 million. Evening Post is a Charleston, S.C.-based group of two TV's and publisher of four newspapers in S.C., and has interest in *Buenos Aires* (Argentina) *Herald*. It is principally owned by Peter Maingault and his sister, Mary M. Gilbreth.

Tak Communications Inc., Vienna, Va.-based computer consulting firm and group of one FM and four TV's principally owned by Sharad Tak, bought KITV(TV) Honolulu (ch. 4, ABC) and satellites KMAU(TV) Wailuku (ch. 12, ABC) and KHVO(TV) Hilo (ch. 13, ABC), all Hawaii, from Shamrock Broadcasting Inc. for $50 million. Burbank, Calif.-based Shamrock owns a group of four AM's, seven FM's and three TV's and is owned by Roy E. Disney and family. Shamrock also bought KTAB(TV) Abilene, Tex. (ch. 32, CBS), for $15,750,000 from Thomas K. Scallen, who purchased KOSA(TV) Odessa, Tex. (ch. 7, CBS), for $20,150,000 (see below). Tak also bought WUSL(FM) Philadelphia from LIN Broadcasting for $32 million (see FM's).

Harte-Hanks Communications Inc. sold KYTV(TV) Springfield, Mo. (ch. 3, NBC), to Schurz Communications Inc. for about $45 million. Harte-Hanks is a publicly traded, San Antonio, Tex.-based group of four TV's, cable MSO, publisher of 16 newspapers, direct-mail operations and other interests, headed by Robert Marbut, president. Schurz is a South Bend, Ind.-based group of one AM, one FM and three TV's, cable MSO and publisher of eight newspapers, headed by Franklin D. Schurz, president.

Worrell Newspapers Inc. got out of broadcasting when it sold WBNB-TV Charlotte Amalie, V.I. (ch. 10, CBS); WIFR-TV Freeport, Ill. (ch. 23, CBS), and WHSV-TV Harrisburg, Va. (ch. 3, ABC), to Benedek Broadcasting for $40 million. Charlottesville, Va.-based Worrell also owns 24 daily newspapers, and is headed by Thomas Worrell Jr., chairman. A. Richard Benadek is the principal in the New York-based group of nine TV's. It also purchased KHQA-TV Quincy Ill. (ch. 7, CBS), for $13 million from Lee Enterprises, a Davenport, Iowa-based group of nine TV's and publisher of 18 newspapers. It is headed by Lloyd G. Schermer, president, and also bought KGUN-TV Tucson, Ariz. (ch. 9, CBS), KMTV(TV) Omaha (ch. 3, CBS) and a majority interest in KFAB(AM)-KGOR(FM) Omaha for $89 million (see groups). It subsequently spun-off the AM-FM combination for $22 million (see combos) and sold WTAD(AM)-WQCY(FM) Quincy, Ill. for $1,100,000 (see combos).

KIHS-TV Ontario, Calif. (ch. 46, independent), was the largest purchase, at $35 million, for Home Shopping Network, in its breathtaking ascent to an independent station group. The station was owned by DeRance Foundation, and Santa Fe Communications, nonprofit Catholic foundations which also sold KLTH-FM Florissant, Mo., for $3.5 million (see FM's) and now have no other broadcast interests. HSN, a Clearwater, Fla.-based producer of home shopping programs headed by Edward Speer, chairman, purchased seven other TV stations, beginning at the end of the summer with the purchase of WWHT(TV) Newark, N.J. (ch. 68, independent), and WSNL(TV) Smithtown, N.Y. (ch. 67, independent), from Wometco Broadcasting for $25 million. At the same time, it purchased WVKJ-TV Marlborough, Mass. (ch. 66, independent), for $20 million from Channel 66 Associates, a limited partnership of 205 investors with no other broadcast interests. John Garabedian is the managing general partner and CEO. HSN bought WSJT(TV) Vineland, N.J. (ch. 65, independent), from Press Broadcasting Co. for $23 million. Press publishes the *Asbury Park* (N.J.) *Press* and owns WMOD(TV) Melbourne, Fla., and WJLK-AM-FM Asbury Park, N.J. Press Broadcasting is headed by E. Donald Lass, president. Channel Communications also sold WCLQ-TV Cleveland (ch. 61, independent) to HSN for $15 million. Channel owned KAIT-TV Jonesboro, Ark., and bought for $18 million, KPLC-TV Lake Charles, La., which it later sold to Cosmos Broadcasting for $68 million (see above). HSN later purchased KTHT-TV Alvin, Tex. (ch. 69, CP), from Harold V. Dutton, for about $8 million, and WPWR-TV Aurora, Ill. (ch. 60, independent) in November for $25 million from Fred Eychaner, who also has interests in two TV construction permits in Boulder, Colo., and Gary, Ind. HSN bought KPST-TV Vallejo, Calif. (ch. 66, CP), for $8 million from Victor H. Sun, Wallace Lee, David Li and Shirley C. Lau, who have no other broadcast interests. The total outlay for all of HSN's purchases was $143 million.

Lorimar-Telepictures Corp., Culver City, Calif.-based diversified entertainment company, publisher, advertising firm and group of four TV's bought WPGH-TV Pittsburgh (ch. 53, independent) from Meredith Corp. for an originally announced $35 million, but at the beginning of 1987, that price was reduced to $21.3 million because of changes in the station's results. Meredith is publicly owned publisher and station group of eight TV's. The broadcast division is headed by W.C. McReynolds, president. Lorimar is headed by Merv Adelson, chairman. Lorimar-Telepictures tried to purchase seven KKR TV stations (BROADCASTING, May 26) for $1.85 billion, but at year's end, that deal appeared to be off for good. Included in the failed deal was WTVJ(TV) Miami (ch. 4, CBS), which was to have been sold for $405 million, but was sold to NBC at the beginning of 1987 for $270 million.

Michael L. Waddington, owner of KARK-TV Little Rock, Ark., and WTOK-TV Meridian, Miss., bought KDBC-TV El Paso (ch. 4, CBS) from El Paso Television Co. for $32 million cash. El Paso is a subsidiary of Evening Post Publishing Co., Charleston, S.C.-based station group that owns KOAA-TV Pueblo, Colo., and KIVI-TV Nampa, Idaho,


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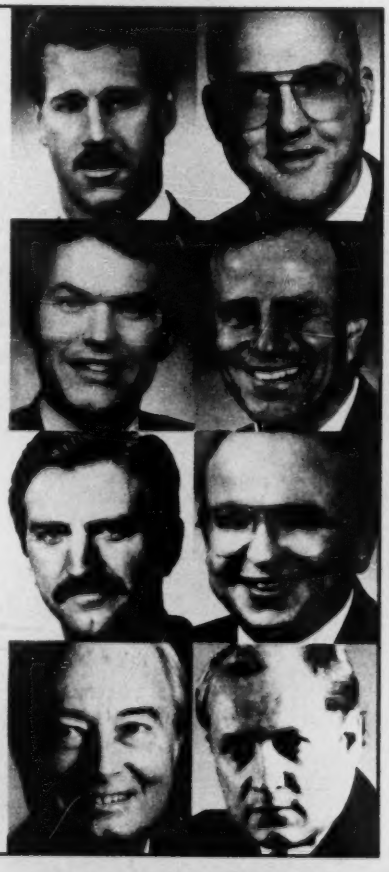

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and publishes four newspapers in Maryland and South Carolina.

KATC(TV) Lafayette, La. (ch. 3, ABC), was originally sold by Loyola University to Adams Communications, Wayzata, Minn.-based group of three AM's, three FM's and six TV's, principally owned by Stephen Adams, for $31 million but the deal fell through. The station was finally sold to TV Station Partners for approximately $28 million. TV Station Partners is a New York-based group of four TV's principally owned by Martin Pompadur and Ralph E. Becker. Loyola University, New Orleans, also owns WWL-AM-TV and WJAY-FM New Orleans.

Carl Brazell and George Duncan were not the only former Metromedia executives to start their own broadcasting companies. Albert Krivin, former senior vice president of Metromedia Inc., with Hal Gaba and Robin French, former vice president and president, respectively, of Embassy Telecommunications, bought WCGV-TV Milwaukee (ch. 24, independent) and WTTO-TV Birmingham, Ala. (ch. 21, independent) from Byron Lasky for $30.5 million. Lasky also owns WQTV(TV) Boston. Buyer is 80% owned by Krivin, Gaba and French. The remaining 20% is owned by Hal Roach Studios, principally owned by Gaba and Earl Glick, chairman. Hal Roach Studios is principally involved in recolorization of old films.

News-Press and Gazette Co. of St. Joseph, Mo., bought WECT(TV) Wilmington, N.C. (ch. 6, NBC), from Atlantic Telecasting Broadcasting Corp. for $30 million. Atlantic is headed by J.S. Brodie, chairman, and Dan D. Camera, president, and has no other broadcast interests. News-Press publishes daily morning and evening newspapers in St. Joseph, Mo., and owns a cable system there in addition to a station group of five TV's. It is owned by David R. Bradley and family.

Rupert Murdoch's Fox Television Inc. added another major market to his fledgling network when it purchased WXNE(TV) Boston (ch. 25, independent) from CBN Continental Broadcasting Network for approximately $28 million, bringing Fox's total to seven TV's. CBN is a Virginia Beach, Va.-based group of one FM and two TV's headed by evangelist and sometime presidential candidate, Pat Robertson.

Diversified Communications made two large purchases in 1986: WDAU-TV Scranton, Pa. (ch. 22, CBS) from Southeastern Capital Corp. for $22.8 million and WCTI(TV) New Bern, N.C. (ch. 12, ABC) from Heritage Broadcasting Co. for $22.5 million. Southeastern is principally owned by Terry Considine and has no other broadcast interests. Heritage Broadcasting is owned by Mario Iacobelli and Robert Smith. Diversified is based in Portland, Me., and owns a group of one AM, one FM and four TV's. It is principally owned by Horace Hildreth and family and is 20% owned by Heritage Communications (not associated with the seller), a Des Moines, Iowa-based, publicly traded station group and cable MSO. Diversified Communications also owns six cable systems in New England and publishes *National Fishermen* and *Seafood Business Report*. Heritage Broadcasting Co. also bought WXXA-TV Albany, N.Y. (ch. 23, independent), from Albany TV-23 Inc. for $10,100,000. TV-23 is a partnership of William L. Seidman, Orion Pictures Corp., Carl Touhey, Raymond Schuyler, film director Arthur Penn, Norman Hurd, Richard L. Dunham and general manager James D. Boaz.

Forward Communications Corp., Wausau, Wis.-based station group of four AM's, four FM's and four TV's owned by Morristown, N.J.-based investment firm headed by former Treasury Secretary William E. Simon, and Raymond Chambers, sold KOSA-TV Odessa, Tex. (ch. 7, CBS), to International Broadcasting Corp. for $20,150,000. Forward also purchased an interest in Outlet Communications (see groups) and sold WKAU-AM-FM Kaukauna, Wis., for $1.5 million (see combos). International is owned by Thomas K. Scallen, president (18.3%), and approximately 2,052 stockholders of less than 1% each. It sold KTAB(TV) (ch. 19, CBS), Abilene, Tex., to Shamrock Broadcasting Inc. for $15,750,000 (see above).

Citadel Communications Co., a New York-based group of three TV's principally owned by Phillip J. Lombardo, grew larger when it bought WHBF-AM-FM-TV Rock Island, Ill. (ch. 4, CBS), from Ann Potter DeLong and family, who have no other broadcast interests, for $21 million. It spun off the AM-FM combination in January 1987, to Roth Broadcasting. Citadel also bought WMGC-TV Binghamton, N.Y. (ch. 34, ABC), from Phillip D. Marella, who has no other broadcast interests, for $5 million.

Brothers John and Roger Noel sold their only stations, KLEW-TV Lewiston, Idaho (ch. 3, CBS), and KIMA-TV Yakima (ch. 29, independent) and KEPR-TV Pasco (ch. 19, CBS), both Washington, to Retlaw Enterprises Inc. for $17 million. Retlaw is a Fresno, Calif.-based group of two TV's owned by Lillian B. Disney, widow of Walt Disney, and family. Disney's son-in-law, Ronald W. Miller, bought KVIQ(TV) Eureka, Calif. (ch. 6, ABC), for $3.9 million, from Leah McConnell and her husband, Carl, who have no other broadcast interests. Miller was the station's general manager. Disney's nephew, Roy E. Disney, owns Shamrock Broadcasting Inc.

Hugh E. Davis sold his only stations, KNDO(TV) Yakima (ch. 23, NBC) and satellite KNDU(TV) Richland, both Washington (ch. 25, NBC), to Beam Communications Inc. for $16,250,000. Beam is a Key Biscayne, Fla.-based group of six TV's owned by Frank Beam.

Harriscope Broadcasting Corp. sold KBAK-TV Bakersfield, Calif. (ch. 29, ABC), to Burnham Broadcasting Corp. for $15 million and KULR-TV Billings, Mont. (ch. 8, ABC) and KTWO-TV Casper, Wyo. (ch. 2, ABC) to Wooster Republican Printing Co. for $12,200,000. Harriscope is a Los Angeles-based group of one AM and one TV principally owned by Burt I. Harris. Burnham is a Chicago-based group of five TV's principally owned by Peter Desnoes and five others. Wooster is a subsidiary of Dix Communications, Wooster, Ohio-based station group of three AM's, three FM's and two TV's principally owned by Al Dix and family. It also publishes seven newspapers in Ohio and owns cable systems in Woodland Park, Colo., and Gouverneur, N.Y. Wooster also bought WFUZ(FM) Ocala, Fla., for $4 million (see FM's).

KTMA-TV Minneapolis (ch. 23, independent) was sold to Donald H. O'Connor, station's general manager, for $13.8 million from United Cable TV Corp., Denver-based cable MSO serving nearly one million subscribers. It is headed by Gene W. Schneider.

Chester and Naomi Smith, who own KCSO-TV Modesto, Calif., and KREN-TV Reno, sold KCBA-TV Salinas, Calif. (ch. 35, SIN), to Ackerly Communications, for $13.1 million cash. The Seattle-based buyer group of two AM's, one FM and four TV's and outdoor advertising firm is owned by Barry Ackerly, owner of the Seattle Supersonics professional basketball team.

Stauffer Communications, publicly traded Topeka, Kan.-based newspaper publisher, cable operator and station group of four AM's, three FM's and three TV's headed by Stanley H. Stauffer, bought KCWY-TV Casper (ch. 14, CBS, ABC) and its satellites, KOWY(TV) Lander (ch. 5, CBS, ABC) and KWWY(TV) Rock Springs, all Wyoming (ch. 13, CBS, ABC), from Rocky Mountain Network Inc. for $3.5 million. Rocky Mountain is owned by Daniel M. Burke, M. Joseph Burke, Henry Ort and Franklin Brown. Burkes are no relation to Alfred T. Burke, who owns Burke Broadcasting, which sold KYCU-TV Cheyenne, Wyo. (ch. 5, CBS, NBC); KSTF-TV Scottsbluff, Neb. (ch. 10, CBS, NBC), and KTVS-TV Sterling, Colo. (ch. 3, CBS, ABC and NBC), to Stauffer for $13 million. Longview, Tex.-based Burke Broadcasting, a group of one AM and two FM's, also sold its last TV, KGNS-TV Laredo, Tex. (ch. 8, NBC), to ProServ Broadcasting for $5 million. ProServ is owned by Donald Dell, Robert Briner, Raymond S. Benton, David P. Bagliebter and three others. Dell is chairman and Benton president of ProServ Inc., Washington-based professional tennis and sports management representation firm. Briner is president of ProServ TV, Dallas-based subsidiary that produces sports programing for cable and syndication. Bagliebter is parent company's general counsel.

WPTY(TV) Memphis (ch. 24, independent) was sold by Precht Communications to Chase Broadcasting of Memphis Inc. for $12.5 million. Robert H. Precht also owns KECI(TV) Missoula, KTVM(TV) Butte and KCFW(TV) Kalispell, all Montana, and KIEM-TV Eureka, Calif. David T. Chase, who also owns WTIC-AM-FM-TV Hartford and WSTC(AM)-WSYR(FM) Stamford, both Connecticut, owns Chase Broadcasting. It also bought KGLD(AM) St. Louis and KWK(FM) Granite City, Ill., for $6.9 million (see combos).

Price Communications bought KSNF(TV) Joplin, Mo. (ch. 16, NBC), for $11.8 million from George and Wilda Hatch, owners of Salt Lake City-based group of five AM's, five FM's and seven TV's. Price is a publicly owned, New York-based group of nine AM's, nine FM's and three TV's, principally owned by Robert Price, president. It also

bought KOB-AM-FM Albuquerque, N.M., from Hubbard Broadcasting for $16.5 million (see combos) and WKSE(FM) Niagara Falls (Buffalo) N.Y., from Porter Communications Corp. for $2,450,000 (see FM's).

KTXS-TV Sweetwater (Abilene), Tex. (ch. 12, ABC), was sold by Southwest Multimedia Corp., a Houston-based group of four TV's owned by Billy Goldberg and media broker Lester Kamin, to Lamco Communications Inc. for $11,740,000. Southwest Multimedia (SWMM) also bought KTGC(TV), a construction permit in Nederland, Tex., for assumption of liabilities and KWKT(TV) Waco, Tex., for $536,900, plus assumption of $375,000 notes. Lamco is a closely held Williamsport, Pa.-based station group of one AM, one FM and two TV's headed by Andrew W. Stabler, chairman. It is the former publisher of *Grit* magazine.

Harold C. Crump, former president of H&C Communications Inc., was joined by David S. Allen, president of Petry Television, New York-based station representative, to buy KDRV(TV) Medford, Ore. (ch. 12, ABC), for $9 million from a group headed by Dunbar Carpenter, president, with no other broadcast interests.

Virginia Broadcasting Corp. sold WVIR-TV Charlottesville, Va. (ch. 29, NBC), to Waterman Broadcasting Co. for $8,694,548. Virginia Broadcasting was owned by Charles E. Echols and 34 others; it has no other broadcast interests. Bernard E. Waterman and his wife, Edith, also own WBBH-TV Fort Myers, Fla., and KTSA(AM)-KTFM(FM) San Antonio, Tex.

Mary F. Hulman and family, owners of the Indianapolis Motor Speedway, bought WBSP(TV) Ocala, Fla. (ch. 51, independent), from Big Sun Television Inc. for $7,010,000. Big Sun is principally owned by Norman Savey and family who have no other broadcast interests. The Hulman family also owns WTHI-AM-FM-TV Terre Haute, Ind.

Morris Newspaper Group, Savannah, Ga.-based newspaper publisher owned by Charles H. Morris, bought WDHN(TV) Dothan, Ala. (ch. 18, ABC), and WVGA(TV) Valdosta, Ga. (ch. 44, ABC), from Hi-Ho Television Inc., owned by the estate of F. Frances D'Addario, which has no other stations, for $6.6 million. Morris also owns WMGT(TV) Macon, Ga. It had also owned KSLE(AM) Seminole, Okla., but sold it to One Ten Broadcast Group for $375,000.

Joseph L. Brechner, partner in John Kluge's original investment in radio, WGAY(AM) Silver Spring, Md., later sold, bought KLDH-TV Topeka, Kan. (ch. 49, ABC), from Larry D. Hudson for $6.5 million. Brechner now has interests in WMDT(TV) Salisbury, Md., and WKFI(AM)-WSWO(FM) Wilmington, Ohio. Hudson is the owner of St. Louis cable systems.

O. Wayne Rollins, R. Randall Rollins and G. Russell Chambers bought KLAX(TV) Alexandria, La. (ch. 31, ABC) from Cypress Communications Corp. for $6 million. Cypress is principally owned by Ben D. Johnson and James C. Richards, president. Johnson also owns WXOK(AM) Baton Rouge. Rollinses are former owners of Rollins Communications Inc., Atlanta-based group of five AM's, one FM and four TV's and cable MSO, sold to Heritage Communications (see groups).

Woody Sudbrink added to his growing portfolio of TV properties when he bought WSTG(TV) Providence, R.I. (ch. 64, independent), from Providence Television Ltd. Partnership, owned by James D. Moore and Steven J. Pruett, who have no other broadcast interests, for $5,850,000 and WTLL(TV) Richmond, Va. (ch. 63, independent) from National Capital Christian Broadcasting Inc. for $3 million. Seller of WTLL was owned by Lester Raker and his wife, Kaetta, who still own WTKK(TV) Manassas, Va. Sudbrink owns a Del Ray Beach, Fla.-based group of four AM's, one FM and five TV's. He also bought WZGA(TV) Rome, Ga., and WSQY-TV Forest City, N.C., and sold KBCQ(AM)-KCKN(FM) Roswell, N.M., separately for less than $1 million.

The Amaturo Group Inc., which sold most of its properties to Keymarket Communications last year, sold its last station, KBGT-TV Albion, Neb. (ch. 8, independent), to Citadel for $3 million. The group owns no other broadcast properties, but Joseph Amaturo, individually, owns WJQY(FM) Fort Lauderdale, Fla. Citadel made other television buys (see above).

WSVI(TV) Christiansted, St. Croix, V.I. (ch. 8, ABC, NBC), was sold to Group III Broadcasting Inc., subsidiary of Commonwealth Corp., Nashville-based financial services company, headed by Gordon Smith, for $4 million. WSVI is owned by Baraket Saleh, who also owns WSJU(TV) San Juan, P.R. WSVI was to be sold to ELF Communications last year for $4,350,000, but that sale fell through. Gordon Smith, who sold WWKS-FM Gallatin (Nashville), Tenn., for $6.6 million (see FM's), also bought KFH(AM)-KLZS(FM) Wichita, Kan., for $5 million (see combos).

Resort Broadcasting Inc., owned by Henry J. Guzewicz, chairman; Richard J. Eberle; Robert A. Farrington, and four others (not to be confused with the Resort Broadcasting that was sold to TelStar Inc. [see groups], or the Resort Broadcasting that bought KGMJ(FM) Eagle, Colo. [see FM's]) bought KTVZ(TV) Bend, Ore. (ch. 21, CBS, NBC), from Ponderosa Television Inc. for $3.9 million. Ponderosa is a subsidiary of Sierra Cascade Communications Inc., Medford, Ore.-based group of one AM, three FM's and one TV, principally owned by George R. Johnson.

Le SEA Inc., a nonstock corporation headed by Lester Sumrall, bought KTCT(TV) Tulsa, Okla. (ch. 47, independent), for $3.4 million. It also owns WHME-FM-TV South Bend, Ind., WHMB(TV) Indianapolis and international broadcast station WHRI Noblesville, Ind. KTCT owned by Coit Drapery and Cleaners Inc., owned by Louis J. Kearn and family, while also has an interest in KRDZ(AM) Granby, Colo. Le SEA also bought KDSC-TV Honolulu for $825,000 and WKRW-TV Kenosha, Wis., for $100,000.

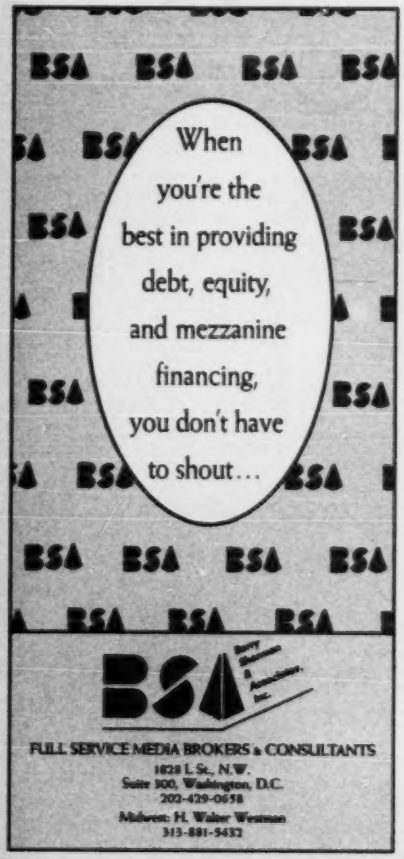
Hal Protter sold his last station, KVHP(TV) Lake Charles, La. (ch. 29, independent), to Marvin Gorman Ministries Inc. for $2.9 million. Protter sold WNOL(TV) New Orleans to TVX Corp. last year. Marvin E. Gorman heads the nonprofit corporation that bears his name and also owns KNHH(TV) Houma, La., and has an interest in KPWS(AM)-KAJN(FM) Crowley, La.

John Smart, former chairman of Esquire Inc., sold his only station, KECY-TV El Centro, Calif. (ch. 9, CBS), to First National Entertainment Corp. for $2,350,000. First National is headed by Irving Brand, president. It also owns KFNB-TV Casper, KFNE-TV Riverton and KFNR-TV Rawlins, all Wyoming.

Robert R. Bingham, who sold four Alaska stations two years ago ("Changing Hands," Dec. 30, 1985) and also sold KBRO(AM) Bremerton (see AM's) and KHIT(FM), Bremerton (see FM's) and briefly had no other stations, bought KCWT-TV Wenatchee, Wash. (ch. 27, independent), from KCWT Ltd. Partnership, principally owned by Jerry R. Martin, for $2.3 million.

Adam C. Powell III, son of the late Congressman Adam Clayton Powell Jr. (D-N.Y.), sold his only station, KDTX(TV) Dallas (ch. 58, CP), to Trinity Broadcasting of Texas Inc. for $1.6 million. Trinity is a Santa Ana, Calif.-based nonprofit station group of 12 TV's headed by Paul F. Crouch.

Chronicle Broadcasting Co., San Fransisco-based group of five TV's headed by Frances A. Martin, president, bought KLBY(TV) Colby, Kan. (ch. 4, independent), from Channel 4 Broadcasting Ltd., equally owned by Sam A. Lunsway, Richard L.

Epard, Benjamin L. Keller and Ivan J. Stienle, for $1,382,000. Chronicle Broadcasting is a subsidiary of Chronicle Publishing Co., publishers of the *San Francisco Chronicle*.

## FM's

FM stand-alone sales continued strong in 1986—213 FM stations were sold for $624,925,913 at an average price of $2,886,976.12. However, that average price is deceiving—especially for major-market outlets—since more than half of those sales (114) were for less than $1 million, 111 were less than $900,000, half were less than $800,000, 89 were less than $500,000, 55 were less than $250,000 and 35 were less than $100,000. The sales below $1 million had an average price of $292,749. The sales above $1 million (101), total $581,547,300, with an average price of $5,757,894.05; they are recounted below:

Infinity Broadcasting Corp. set the record for the largest FM stand-alone sale when it bought KROQ-FM Pasadena, Calif., from Mandeville Broadcasting Corp. for $45 million. Mandeville was owned by Kenneth J. Roberts, a Los Angeles talent promoter, who has no other broadcast interests. Infinity is a New York-based group of four AM's and six FM's owned by Michael A. Weiner, chairman; Gerald Carrus, president, and Mel Karmazin and Gary Rodriguez. It sold KCBQ-AM-FM San Diego for $12.2 million (see combos). Infinity also had the second largest buy last year when it purchased WQYK(FM) St. Petersburg, Fla., from Lake Huron Broadcasting Corp. for $27 million. William J. Edwards and Howard Wolfe, who own Lake Huron, also sold KRBE-AM-FM Houston to Susquehanna Broadcasting Co. for $25 million (see combos) and now have no other broadcast interests. Infinity also bought WBMW(FM) Manassas, Va., for $13 million from EZ Communications Inc., a Fairfax, Va.-based group of four AM's and 12 FM's principally owned by Arthur Kellar, chairman. It purchased Affiliated Publication's radio stations (see groups).

LIN Broadcasting sold WUSL(FM) Philadelphia to Tak Communications for $32 million. LIN Broadcasting got out of radio business when it sold three AM's and three FM's to Heritage Communications for $23 million (see groups) and also sold WFIL(AM) Philadelphia (see AM's).

American Media Inc., a San Francisco-based radio group owned by Art Kearn, chairman, and Alan Beck, president, sold WLIF(FM) Baltimore to JAG Communications Inc. for $25,045,000. American bought the station in September 1984 for $5.75 million. It also bought WDJO(AM)-WUBE (FM) Cincinnati (see combos) from DKM Broadcasting Corp. for $9.8 million. JAG is a New York-based group of three AM's and three FM's principally owned by WOR(AM) New York radio personality John A. Gambling. It also bought WWWZ(FM) Summerville (Charleston) S.C., from Millenium Communications for $2 million. Mellenium is principally owned by Robert Harrison, who also owns WELP(AM)-WTLT(FM) Easley, S.C.

S&F Communications, owned by Stephen Seymour and Stuart Frankel, which purchased Abell Communications in March 1985, sold the last stations in the group, WNVZ(FM) Norfolk, Va., and WMKR-FM Baltimore, to Capitol Broadcasting Co. for just under $25 million. Capitol is a Raleigh, N.C.-based group owner of two AM's, six FM's and one TV, and is principally owned by James F. Goodmon.

Capitol also sold KISS(FM) San Antonio, Tex., to Noble Broadcast Corp. for $13 million, which also bought KRNN(AM) Terrell Hills, Tex., to go with it for $2 million (see AM's). Noble also bought WAVZ(AM) New Haven and WKCI(FM) Hamden, both Connecticut, from Northeast Broadcasting Corp. for $30.5 million (see combos) and WGBB(AM) Freeport, and WBAB-FM Babylon, both New York, from The All-Island Radio Co. for $12,975,000 (see combos). Noble, headed by John T. Lynch, also operates XETRA- AM-FM Tijuana, Mexico, and last year sold KJOI(FM) Los Angeles for a then-record $43.5 million.

Noble also bought WSSH-FM Lowell, Mass. for $19.5 million from WLLH Inc., principally owned by Arnie Lerner with Myer Feldman, Feldman's wife, Adrienne Arsht and three others. WLLH Inc. owns co-located WLLH(AM) and has interests in Ardman Broadcasting which made several large purchases last year (see combos and groups).

Sky Broadcasting Co. bought WPEG(FM) Concord, N.C., from Suburban Radio Group for $16 million. Suburban is a Belmont, N.C.-based group of four AM's and four FM's headed by William Rollins and Robert R. Hilker, president. Sky is principally owned by Foster Management, principally owned by John H. Foster, Michael J. Connelly and Dennis Israel. Sky owns WGY(AM)-WGFM(FM) Schenectady, N.Y., and has also bought WNYR(AM)-WEZO(FM) Rochester, N.Y. (see combos). Sky President Dennis Israel was replaced by former Gannett radio division head, Joe Dorton, in January of this year.

Keymarket Communications bought KOKE-FM Austin, Tex., for $15 million from Iva Lea Worley Barton and her son David, Worley, who also own co-located KOKE(AM). Keymarket is a North Augusta, S.C.-based group of five AM's and nine FM's principally owned by Kerby Confer and Paul Rothfuss. It also bought KROS(AM)-KSAY(FM) Clinton, Iowa, for $838,000, WIGL(AM) Augusta, Ga., for $150,000, and KZZE-FM Poteau, Okla., for assumption of liabilities. Keymarket also bought WHKY(FM) Hickory, N.C., from Joyner Communications Inc. for $4.4 million. Joyner purchased the station in 1985 for $2.4 million from Jeff Long, and his father, Tom Long, who also owns co-located WHKY-AM-TV. Joyner bought

DECEMBER, 1986

This Announcement Appears as a Matter of Record Only.

C.V.L. Broadcasting, Inc.

has purchased WCVL (AM)-WLFQ (FM), Crawfordsville, Indiana from:

Composite Communications, Inc.

**The undersigned represented the Seller:**

THOBEN VANHUSS
Communications Consultants

Thoben-Van Huss & Associates, Inc.
One Virginia Avenue, Suite 400, Indianapolis, IN 46204 • (317) 636-1016

WAZZ(FM) New Bern, N.C., from We Care Ministries Inc. for $1.5 million. We Care is owned by L. Brent Hill, who also owns co-located WRNB(AM). Joyner also bought WDVA(AM)-WJLC-FM South Boston, Va., from Faver Broadcasting for $2.3 million and KGTN-AM-FM Georgetown, Tex., for $5 million (see combos), and sold WLDS(AM)-WYMG(FM) Jacksonville, Ill., and WLRW(FM) Champaign, Ill., to Saga Communications of Illinois Inc. for $5,300,000 (see groups). Joyner already owned WZFX-FM Fayetteville, N.C.

TransCOM Ltd., a Phoenix-based group of three AM's and three FM's principally owned by Robert Herpe and Eric Hauenstein, sold KLZI(FM) Phoenix to Duffy Broadcasting for $15 million. Duffy is a Dallas-based group of three AM's and five FM's principally owned by Robert Duffy and Martin Greenburg. Duffy also bought KONO(AM)-KITY(FM) San Antonio, Tex., for $11 million from Jack Roth, who has no other broadcast interests, and sold KCNR(AM) Portland, Ore., to Gothis Broadcasting Corp. for $425,033.28.

Tichenor Media Systems Inc., which thought it had the largest AM buy of the year when it tried to buy WADO(AM) New York, for $20 million, a sale still enclosed (see AM's), also bought WOJO(FM) Evanston, Ill., from Jim and Jane Hall, who have no other broadcast interests, for $14 million. The Harlingen, Tex.-based Tichenor is a group of six AM's and two FM's owned by McHenry Tichenor and family.

Midwestern Communications Ltd. sold WZPL(FM) Greenfield, Ind., to Booth American Co., a Detroit-based group of four AM's and eight FM's owned by John L. Booth and family, for $13 million. Midwestern is owned by William Yde, brothers George and Reg Johns and Richard D. Horner. Booth also bought WGER-FM Bay City, Mich., from Gerity Broadcasting Co. for $4 million. Gerity is principally owned by John J. Murtagh. It also owns a Bay City cable system. And Booth also sold WIOG(FM) Saginaw, Mich., to F-B Communications for $2,225,000. F-B is owned by Jack FitzGerald, Kim Bene, Guyon Turner and David Schaller. FitzGerald is the operations manager at WTVN(AM) Columbus, Ohio. Bene is promotion and news director at WXFL-TV Tampa, Fla. Turner is chief executive officer at WOLF-TV Scranton, Pa., and, with Schaller, has interest in WJCK-TV Watertown, N.Y.

KKCW(FM) Beaverton, Ore. was sold by Heritage Broadcasting to Trumper Communications for $7.5 million. Heritage also bought WISE(AM)-WKSF(FM) Asheville, N.C. (see combos). Jeff Trumper, former general manager of WLS-AM-FM purchased WSOY-AM-FM Decatur, Ill., and WLAP-AM-FM Lexington, Ky. (see groups).

Shamrock Broadcasting Co. bought KGOL(FM) Lake Jackson, Tex., for $13 million from John Frankhauser and Jack Rich who have no other broadcast interests. The Burbank, Calif.-based Shamrock sold KITV(TV) Honolulu and satellites, KMAU(TV) Wailuku and KHVO(TV) Hilo, both Hawaii, to Tak Communications for $50 million, and bought KTAB(TV) Abilene, Tex., for $15,750,000 from Thomas K. Scallen who purchased KOSA(TV) Odessa, Tex., for $20,150,000 (see TV's). Shamrock is a group of four AM's, seven FM's and three TV's, principally owned by Roy Disney and family.

Alexander Broadcasting Co., owned by Lester Smith, who also owns KJRB(AM)-KEXE(FM) Spokane, Wash., sold KISW(FM) Seattle to Nationwide Communications Inc. for $12,950,000. Nationwide is a subsidiary of a Columbus, Ohio-based insurance company, Nationwide Mutual Insurance Co. It owns five AM's, 10 FM's and four TV's and is headed by Clark Pollock, president.

Daniel Cantor and Linda Jubert, who have no other broadcast interests, sold WTPI(FM) Indianapolis to The Somerset Group Inc. for $8.5 million. Somerset is a publicly held manufacturer of construction supplies, principally owned by Robert H. McKinney and E. Kirk McKinney. After the purchase it merged its broadcasting division with Composite Communications, owner of WLTP(AM) Parkersburg, W.Va., and WNUS-FM Bel Pre, Ohio, forming Somerset Broadcasting Inc., 80% owned by Somerset and 20% owned by Composite, which is principally owned by John Patton, president, and four others.

Norman S. Drubner bought WNFI(FM) Palatka, Fla., from Ronette Communications Corp. for $8.5 million. Ronette is owned by Carl Como Tutera and Ronald Samuels. Drubner owns WNLC(AM)-WTYD(FM) New London, Conn., and WPAP(AM) Panama City, Fla. Drubner also bought WCOA(AM)-WLJQ(FM) Pensacola, Fla., from Summit Communications for $5.5 million (see combos). With Samuels and Tutera, Dubner also bought KIVA(FM) Santa Fe, N.M., from Frederic W. Constant for $1.9 million. Constant is a Portland, Ore.-based group of two AM's and four FM's principally owned by Frederic W. Constant. Drubner also bought KRIX(FM) Brownsville, Tex., from H&H Communications Inc. for $900,000.

Jacor Communications Inc. bought WEBN(FM) Cincinnati from Frank E. Wood for $8 million cash and one million shares of Jacor common stock (representing 14.54%). Wood became president of Jacor and also sold his other station, WQMF(FM) Jeffersonville, Ind., to John P. Otting, former WQMF general manager, for $5 million. Publicly owned, Cincinnati-based Jacor is a group of five AM's and five FM's headed by Terry Jacobs, chairman. It also bought WLW(AM)-WSKS(FM) Cincinnati, WYHY(FM) Nashville and WSEV(AM)-WMYU(FM) Knoxville, Tenn., from Republic Broadcasting for $34 million (see groups). Jacor asked the FCC for a temporary waiver to divest WURD(FM) Georgetown, Ohio, which has a signal contour overlap with WEBN. Jacor spun off WSKS(FM) to Reams Broadcasting Co. for $4.3 million. Frazier Reams owns the Toledo-based group of three AM's and three FM's.

Daniel R. Lee, owner of WSBC(AM)-WXRT(FM) Chicago, and Seth Mason, general manager of WXRT, bought WAGQ(FM) Athens, Ga., from Diamond Broadcasting Inc., owned by C.A. McClure and F.K. Brown, for $8 million. Diamond also owns WRCG(AM)-WCGQ(FM) Columbus, Ga., and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WCHK-AM-FM Canton, Ga.

Beck-Ross Communications Inc. bought WSNE(FM) Providence, R.I., from Wilks-Schwartz Broadcasting for $7.5 million. Michael Schwartz and Donald Wilks own the East Longmeadow, Mass.-based group of two AM's and five FM's. Beck-Ross is a Rockville Centre, N.Y.-based group of two AM's and four FM's principally owned by Martin F. Beck and George Ross. Wilks-Schwartz also bought WMLO(FM) Sarasota, Fla., from Robert M. Weeks for about $2.4 million. Weeks also owns WMFJ(AM) Daytona Beach, Fla.

Robert A. Forrest, owner of KOGO(AM)-KBBY(FM) Ventura, Calif., bought WAYV(FM) Atlantic City from Robert F. McMurtrie, Thomas F. Donatucci and Carl G. Monk to Forrest New York Co. Inc. for $7 million.

Cosmos Broadcasting Corp. sold WAVE-FM Sarasota, Fla., to Susquehanna Radio Corp. for $7 million. Cosmos sold its last radio property, WIS(AM) Columbia, S.C., to Ridgely Communications Inc. for $2 million (see AM's). It also bought KPLC-TV Lake Charles, La., and KAIT-TV Jonesboro, Ark., from Channel Communications (see TV's) and sold WQRF-TV Rockford, Ill., to Family Group Broadcasting for $4,200,000 (see TV's). York, Pa.-based Susquehanna is a group of six AM's and nine FM's principally owned by Louis J. Appell and family.

Fred Godley and Mason Starring sold WHOM(FM) Mount Washington, N.H., to Northland Broadcasting Inc. for $7 million. Northland is a subsidiary of Newbarnstable Corp., Boston-based group of three AM's and three FM's, owned by Alfred J. Kaneb.

Stoner Broadcasting System bought WBYU(FM) New Orleans from Swanson Broadcasting Inc. for $7 million. Swanson is a Tulsa, Okla.-based station group of two AM's and two FM's, principally owned by Gerock Swanson. Tom Stoner owns the Des Moines, Iowa-based station group of six AM's and eight FM's.

Inner City Broadcasting bought KSAQ(FM) San Antonio, Tex., from C&W Wireless Inc. for $6.7 million from Hal S. Widsten and Ron Campbell. Inner City is owned by brothers, Pierre and Alexander Sutton, who own New York-based group of five AM's and five FM's and a cable MSO. It also sold KGFJ(AM) Los Angeles to William Shearer, the station's general manager, for $4.5 million (see AM's).

Gordon Smith sold WWKX(FM) Gallatin, Tenn., to Capitol Broadcasting Corp. for $6.6 million. Smith also bought WSVI(TV) Christiansted, St. Croix, V.I., for $4 million (see TV's) and bought KFH(AM)-KLZS(FM) Wichita, Kan., for $5 million (see combos). Capitol Broadcasting is a Mobile, Ala.-based group of one AM and six FM's principally owned by Kenneth S. Johnson, president.

Bob Bingham, who sold four Alaska stations two years ago ("Changing Hands," Dec. 30, 1985) and KBRO(AM) Bremerton, Wash., to Everest Broadcasting Corp. for $1,330,000 (see AM's) sold its last station, KHIT(FM) Bremerton, Wash., to Gannett Co., for $6.5 million. Gannett is the Arlington, Va.-based multimedia concern with seven AM's, seven FM's and eight TV's headed by John J. Curley, president and chief executive officer. It publishes 91 daily newspapers, including *USA Today*, 40 weeklies and owns an outdoor advertising company. Gannett also bought KCMO(AM)-KBKC(FM) Kansas City, Mo., for $11.2 million (see combos) and just sold WCZY-AM-FM Detroit to Sky Broadcasting (BROADCASTING, Feb. 2).

Catherine T. McSwain and family sold WZXI(FM) Gastonia, N.C., to Beasley Broadcasting for $6.1 million. The McSwains also own WGNC(AM)-WFGN(AM) Gaffney, S.C. George Beasley owns the Goldsboro, N.C.-based group of seven AM's, 11 FM's and one TV. Beasley also sold WTIP(AM)-WVSR(FM) Charleston, W.Va., for $3,250,000 (see combos).

The Pete Pappas Co. sold KHOP(FM) Modesto, Calif., to Fuller-Jeffrey Broadcasting Companies Inc. for $6 million cash. Bessie Pappas, widow of Pete Pappas, and her brother-in-law, Mike Pappas, also own KTRB(AM) Modesto. Fuller-Jeffrey is owned by Robert Fuller and Joseph Jeffrey Jr. and is based in Sacramento, Calif. The company owns three AM's and seven FM's. It also bought KSCO-AM-FM Santa Cruz, Calif., for $2,750,000 (see combos) and KFMF(FM) Chico, Calif., from Jeffrey J. Kragwood and Ronald M. Woodward for $1.2 million. It


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from
CAPITOL BROADCASTING, INC.
James F. Goodmon, President
We are pleased to have assisted both parties in this transaction.
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also bought KMRY(AM) Des Moines, Iowa, from Jon Enoch for $400,000.

Jay Hoker, who also owns WCFX(AM) Kansas City, Mo., and WLLI-FM Cincinnati, bought WCRJ-FM Jacksonville, Fla., from Justice Broadcasting Corp. for $6 million. Justice is owned by Lawrence K. Justice who also owns WCIB(AM) Falmouth, Mass. He also bought WQEZ-FM Fort Myers, Fla., from Ronald E. Pierce for $3.5 million. Justice also bought WMYF(AM)-WERZ(FM) Exeter, N.H. (Portsmouth), for $5 million (see combos) and sold WCRJ(AM) Jacksonville, Fla., for $380,000.

Western Cities Broadcasting bought KLMO-FM Longmont, Colo., from William G. Stewart for $5.5 million. Western Cities is owned by Richard C. Phalen. It sold all of its stations to Nationwide Communications Inc. two years.

George A. Baron, John Q. Hearne and Deane Funk, who have no other broadcast interests, sold KSRF(FM) Santa Monica, Calif., to Radio Broadcasters Inc. for $5,250,000. Radio Broadcasters is a subsidiary of Best Communications, owned by Jack L. Siegal. It owns KNTF(FM) Ontario, Calif.

Christopher Hubbard sold WGYL(FM) Vero Beach, Fla., to Treasure Coast Broadcasting Co. for $4.5 million. Treasure Coast is principally owned by Gregory D. Bone. It also has an interest in WQRC(FM) Barnstable, Mass.

Sage Hispanic Broadcasting Corp. bought WLVH(FM) Hartford, Conn., from WLVH Inc. for $4.5 million. WLVH is principally owned by Jose Grimalt, who also has interest in WKSQ(AM) Newark, N.J., and KSKQ(AM) Los Angeles. Sage, owned by Leonard I. Fassler, Gerald A. Poch, Gerald M. LeBow and 16 others, owns seven AM's and six FM's. Sage also bought Sentry Insurance Company's Sentry Broadcasting stations—WXYQ(AM)-WSPT(FM) Stevens Point, Wis.; WJJK(AM)-WBIZ(FM) Eau Claire, Wis.; WTAX(AM)-WDBR(FM) Springfield, Ill., and KMNS(AM)-KSEZ(FM) Sioux City, Iowa—for $8,150,000 (see groups) and WKOL(AM)-WMVQ(FM) Amsterdam, N.Y., and WBSM(AM) New Bedford, Mass., from Michael Metter, for $2,325,000 (see groups). Sage already owned WNAQ(AM) Naugatuck, Conn. (Waterbury), and WZFM(FM) Briarcliff Manor, N.Y. (White Plains).

Kenneth L. Dowe sold his only station, KLZE(FM) Los Altos, Calif., to Minneapolis-based Parker Companies for $4.3 million. Parker is owned by John Parker and his wife, Kathleen. It also owns KIKI(AM)-KMAI(FM) Honolulu, KTCJ(AM)-KCTZ-FM Minneapolis and KXTZ(FM) Henderson, Nev. It also bought KAHI(AM)-KHYL(FM) Auburn, Calif., for $8 million (see combos).

KMGX-FM Hanford, Calif., was originally sold by Western Sun Communications to ABS Communications Inc. for $4,220,000, but that deal fell through, and the station was sold to Olympic Broadcasting Corp. for $2,880,000. Western Sun is principally owned by Ellen Adelstein, who also owns KMFL(FM) Nampa, Idaho, and is a general partner of KSKN(TV) Spokane, Wash. Olympic is a Seattle-based group of five AM's and seven FM's principally owned by James D. Ireland, chairman; Robert E. Yaw, director, and Ivan Braiker, president.

Southern Starr Broadcasting Group, Orlando, Fla.-based group of two AM's and five FM's principally owned by Peter H. Starr, sold WTID(FM) Suffolk, Va., to Downs Radio of Virginia for $4,140,000. Southern Starr also bought KABS(AM)-KADL(FM) Pine Bluff, Ark., from Jefferson County Broadcasting Co. for $1.2 million (see combos). Downs is owned by Paul H. Downs, William H. Sanders, Henry Posner and two others. It also owns WQIM(FM) Prattville, Ala. Posner also owns WRGT-TV Dayton, Ohio. Downs also sold WRKB(AM)-WJZR(FM) Kannapolis, N.C., to Metroplex Communications for $6 million (see combos).

Union Theological Seminary, a Richmond, Va.-based educational institution with no other broadcast interests, headed by Dr. Hartley Hall, president, sold WRFK(FM) Richmond, Va., to Paul T. Lucci and Wayne G. Souza for $4.1 million. Lucci is general manager of WNVZ(FM) Norfolk, Va. Souza is a Virginia Beach, Va.-based attorney.

Ralph Tyler sold his only station, KEBC(FM) Oklahoma City, to Van Wagner Broadcasting for $4 million. Van Wagner is owned by Jason Perline. It also owns WXCM(AM)-WIBM-FM Jackson, Mich.

John J. Shepherd, John P. Reilly and Grant J. Gruel, owners of WXMI(TV) Grand Rapids, Mich., bought WWKI(FM) Kokomo, Ind., from B.G.S. Broadcasting Inc., owned by Donald R. Rice and James L. Gregg, who also own WWKI-TV Kokomo, Ind. The price was $3.9 million.

Saga Communications, the newly formed company that purchased Josephson Communications radio stations (see groups) spun off WZKC(FM) Rochester, N.Y., to First Valley Broadcasting Co. for $3.7 million. Saga is a group of two AM's and four FM's headed by Ed Christian, president. Saga also bought WLRL-FM Champaign, Ill., and WLDS(AM)-WYMG(FM) Jacksonville, Ill., for $5.3 million (see above and groups). First Valley is owned by Bob Dodenhoff and Dan Wachs. It also sold WOMP-AM-FM Wheeling, W.Va., to Porter Communications for $4.5 million (see combos).

Joe E. Russo; his daughter, Kathryn Hamilton; Judy A. Berry; Harold B. Klinger, and John E. Johnson, owners of D. Russo Companies, a Houston-based diversified real estate and financial services firm with hotel and banking interests, bought KLEF(FM) Seabrook, Tex., from Roy E. Henderson for $3,700,000 cash.

COMCO Inc. sold WKTK(FM) Crystal River, Fla., to Entercom Inc. for $3.6 million. COMCO is an Orlando, Fla.-based group of six AM's and two FM's principally owned by James Robinson, Joel Sharp and Walter Windsor. It also sold WAMR(AM)-WRAV(FM) Venice, Fla., to Hall Communications Inc. for $2.8 million (see combos). Entercom is a Bala Cynwyd, Pa.-based group of three AM's and six FM's principally owned by Joseph M. Field.

Santa Fe Communications and DeRance Inc., nonprofit Catholic Foundations, sold KLTH-FM Florissant, Mo., to Chester Broadcasting Corp. for $3.5 million. They also sold KIHS-TV Ontario, Calif., to Home Shopping Network, for $35 million (see TV's). They have no other broadcast interests. Chester is principally owned by Emmet A. Capstick. It also owns KXOK(AM) St. Louis.

Lewis Lloyd and Richard Borel, formerly, financial officer and vice president, respectively, of WHDH Corp., licensee of WHDH(AM) Boston, bought WXXX(FM) South Burlington, Vt., from John Hughes and his wife, Eve; Howard Ginsberg; Martin Chester; John C. Nichols, and H. Lawrence McCrorey for $3,250,000. The Hugheses also own WVNH(AM) Salem, N.H.

J.T. Milligan and James R. Martin bought WNKS(FM) Columbus, Ga., from Aylett B. Coleman for $3,250,000 cash. Coleman also owns WXLK(FM) Roanoke, Va. Milligan and Martin also own WPNX(AM) Phenix City, Ala.

Earle Fletcher and his son, John, owners of KOPY(AM)-KDSI(FM) Alice, Tex., sold KJNE-FM Hillsboro, Tex., to KWON Broadcasting for $3.2 million. R.J. Moran owns the Wichita Falls, Tex.-based group of three AM's and two FM's.

Stuart W. Epperson and Edward G. Atsinger, owners of Salem Communications, bought KHAA(FM) Port Sulphur, La., from B. Eric and Dean Rhoads who also own KEYY(AM) Provo, Utah., for $3.1 million. Rhoads also sold KLRZ(FM) Provo, Utah, for $1.6 million to Jerome Maltz, who also bought KDIG(AM) San Bernardino and KBON(FM) Lake Arrowhead, both California, for $2.3 million (see combos). Salem also bought KPDQ-AM-FM Portland, Ore., for $6.5 million (see combos), KGER(AM) Long Beach, Calif., from John Brown Schools of California Inc. for $4,350,000 (see AM's) and KQIN(AM) Burien-Seattle, Wash., from All Pro Broadcasting for $2,770,000 (see AM's). Salem also sold KGNW(AM) Seattle to Park Broadcasting for $1,645,000 (see AM's).

Donrey Media sold KOCM(FM) Newport Beach, Calif., to Sam Rosenblatt for $2,950,000. Donrey is a Fort Smith, Ark.-based group of four AM's, three FM's and one TV and is owned by Donald W. Reynolds. It also publishes newspapers in 14 states and owns cable systems in four states. Rosenblatt is the president of Financial Capital of America Inc., a Miami-based investment firm. He was general manager of WTMI-FM Miami. Donrey also sold KORK(AM)-KYRK(FM) Las Vegas to Anchor Media Ltd. for $3,250,000 (see combos).

Gerry Patton sold KEZA(FM) Fayetteville, Ark., to RadioVision Partners Limited Partnership for $2,880,000. RadioVision is owned by Tony Gazzano, former sales manager at WLTS(AM)-WRMR(FM) Cleveland. It also bought WAZY(FM) Lafayette, Ind., from Richard Lightfoot for $2 million. Lightfoot has no other broadcast interests.

Leon A. Crosby, owner of WFAT(TV) Johnstown-Altoona, Pa., sold KBRG(FM) Fremont, Calif., to Radio America for $2,875,000 Radio America is owned by brothers, James Jay and Daniel Lee Villanueva. Daniel Villaneuva has an interest in low-power TV stations W14AA Arlington,

Va., and K66BV Detroit. James Villaneuva has an interest in KXKX-FM Galveston, Tex. Their father, Daniel D. Villanueva, is vice president and 6% owner of Spanish International Communications Corp. (which was sold to Hallmark/First Capital [see groups]) and general manager of KMEX-TV San Antonio, Tex.

T.H. Dinerstein, owner of a Houston-based construction company, and his sons, Vincent and Jack Caltagirone, bought KNFO(FM) Waco, Tex., for $2,840,000 from John M. Borders, who has no other broadcast interests.

Terry A. McRight and Dr. Robert C. Mohr sold KKAT(FM) Ogden, Utah, to Browns Broadcasting Co. for $2.8 million. Browns is owned by Willet H. Brown, his son, Michael, and Phil Melrose. Browns own KPQP(AM)-KGB-FM San Diego, KXOA-AM-FM Sacramento and KYNO-AM-FM Fresno, all California. Melrose is group operations manager.

Richard C. Bell sold WJJB(FM) Hyde Park, N.Y., to station's general manager, Harry Gregor, for $2.8 million.

Robert W. (Woody) Sudbrink sold KPOI-FM Honolulu to Kilohana Broadcasting Inc. for $2.6 million. Sudbrink owns Delray Beach, Fla.-based group of four AM's, one FM and five TV's. Sudbrink bought WSTG(TV) Providence, R.I.; WTLL(TV) Richmond, Va., and WZGA(TV) Rome, Ga., and WSQY-TV Forest City, N.C. (see TV's), and sold KBCQ(AM)-KCKN(FM) Roswell, N.M., for $600,000. Kilohana is owned by Charles K. Cotton and three others. Cotton is former sales manager of KFMB-AM-FM San Diego.

TM Communications, which bought KECK(AM) and KLGT(FM) (formerly KHAT-AM-FM) Lincoln, Neb., for $1,025,000 (see combos), bought WLPR(FM) Mobile, Ala., from Nicholas C. Panayiotou for $2,500,000. Publicly owned TM Communications produces radio and TV jingles, radio formats, videos and multimedia shows and licenses commercial use of music. It also bought KNSS-FM Carson City, Nev., for $2,500,000, from Smokey Hyde who has no other broadcast interests.

Miller and Gresham Roskamp and Donald Rabbitt sold WFON(FM) Fond du Lac, Wis., for $2,475,000. Donald Jones, who owns Wisconsin Cablevision, Fond du Lac-based cable MSO, WLIP(AM)-WJZQ(FM) Kenosha, Wis., and KFIZ(AM) Fond du Lac, bought the station.

Avis Primack, Frederick C. Jacob, Samuel Figenbaum, Howard N. Gilbert and Alvin R. Umans, who also own WGWY(AM) Charlotte, Mich.; WKGN(AM) Knoxville, Tenn., and WYGR(AM) Wyoming, Mich., sold WTHM(FM) Goulds, Fla., to Beach Communications Inc. for $2.4 million. Beach is owned by Malcolm Kahn and George V. Delsou, who also bought WSBR(AM) Boca Raton, Fla., for $1,050,000 (see AM's). Kahn also has an interest in WVBH(FM) Key Largo, Fla.

Gary Verplank, his sister, Joyce V. Hatton, and Alan Huntin and his wife, Helen, owners of low-power TV K23AE Aspen, Colo., and KTV Inc., cable channel 10 in Denver, sold KSPN(FM) Aspen, Colo., to Aspen Broadcasting Co. for $2 million. Aspen is owned by Albert Parker, investor, and David L. Wood, attorney, both from Fort Collins, Colo.

Thomas P. Lewis, owner of WYLD-AM-FM New Orleans and WJYL-FM Jeffersontown, Ky. (Louisville), bought WSAI-FM Erlanger, Ky., from Jack M. Mortenson and family for $2 million. Mortenson Broadcasting is a Lexington, Ky.-based group of four AM's and three FM's.

WCEZ-FM Columbia, S.C., owned by Stuart Freeman and family, who also own WWBD(AM)-WWLT(FM) Bamberg-Denmark, S.C., was sold to Ridgely Communications Inc. for $2 million. Ridgley is owned by Robert Kramer and family. Kramer is Baltimore-based consulting engineer. It also bought co-located WIS(AM) Columbia, S.C., from Cosmos Broadcasting for $2 million.

Eure Communications Inc. bought WKEZ-FM Yorktown, Va., for $1,950,000, from Patricia Parker who has no other broadcast interests. Her husband, George, is the station's general manager. Eure is owned by William D. Eure, who also has an interest in WDDY(AM) Gloucester, Va. It also sold WSSV(AM)-WPLZ-FM Petersburg, Va., for $6.5 million (see combos).

Biloxi, Miss.-based group of two AM's, two FM's and one TV, Love Broadcasting Co., bought KNAN(FM) Monroe, La., from Roger D. Pinton for $1,760,000 cash. Love is principally owned by James S. Love and family.

Gary L. Triano and Frank R. Barreca sold KEZG(FM) Green Valley, Ariz., to Robert D. Greenlee, who has an interest in KBCO-AM-FM Boulder, Colo., for $1.6 million.

Dr. Ira Barmak, M.D., who also owns co-located KMDY(AM), bought KNJO(FM) Thousand Oaks, Calif., from Thousand Oaks Radio Corp. for $1.6 million. Thousand Oaks Radio is an Encino, Calif.-based group of two AM's and three FM's, principally owned by John Feldmann.

Dan Lacy, who has no other broadcast interests, sold KIQX(FM) Durango, Colo., to Four Corners Communications Co. for $1.35 million. Four Corners is owned by Harold L. Green; his wife, Carolyn; Allen H. Brill; Paul R. Greenburg; Warren J. Kessler, and Elliot Meisel. Green was executive vice president of Wagontrain Communications, owner of Drake-Chenault Consultants, and group owner of three AM's and three FM's. The others principals are attornies with offices in New York and Los Angeles. Greenburg has an interest in the *Oakland* (Calif.) *Tribune*.

Senator William L. Armstrong (R-Colo.) sold his only station, KEZW(FM) Aurora, Colo., to Group W Radio for $1.3 million. Group W is a division of Westinghouse Broadcasting. Group W Radio is headed by Richard Harris. Group W sold all of its cable interests to a consortium of cable MSO's and dropped the "& Cable" from its name (see Cable).

**Acquisition minded.** United Artists Cablesystems is creating a business acquisition department, to be responsible seeking potential cable system purchases and investments. The department will be headed by Mark McCormick, former director of planning for Tele-Communications Inc.

WKKW-FM Clarksburg, W.Va., was sold to Thomas Communications Corp. for $1.3 million. Jack T. Cloyg also owns co-located WKKW(AM). Thomas Communications is owned by Wayne A. Thomas and three others. It also owns WETZ(AM)-WKGI(FM) New Martinsville, W.Va., and has interest in WCSE(AM) Myrtle Beach, S.C. It also bought WCEF(FM) Ripley, W.Va., from C-98 Communications Inc. for $385,000.

Richard D. Buckley, who owns a Greenwich, Conn.-based group of six AM's and six FM's, bought KLLY(FM) Oildale, Calif., from KB Communications for $1.3 million. KB is owned by Kenneth B. Orchard, who also owns KVVQ-AM-FM Victorville, Calif.

Joseph C. Arogona, vice president of Rust Capital Investments, which has interest in Duffy Broadcasting and Edens Communications Inc., sold KMCK(FM) Siloam Springs, Ark., to Fred H. Baker for $1.3 million. Baker also owns KFSA(FM)-KISR(AM) Fort Smith, Ark.

WDPN-FM Columbia, S.C., was sold by Midcom Corp. to Alpha Communications of South Carolina Inc. for $1.3 million. Kent Burkhart and Jim Phillips, who also own KEHY-AM-FM El Paso, bought the station. Burkhart is chairman of Burkhart/Abrams-/Michaels/Douglas & Associates, an Atlanta-based consulting firm.

David King, Anita Parinello, Ron Gillenardo and Ross Fleischman, who own WRIP-(AM)-WOWE(FM) Rossville, Ga., bought KITE (FM) Portland, Tex., from Media Properties Inc. for $1 million. Media Properties is owned by Jim R. Phillips and Ron Whitlock. Phillips owns KHEY-AM-FM El Paso, and has an interest in WOIC(AM)-WMMC(FM) Columbia, S.C., and Whitlock owns KINE(AM)-KDUV(FM) Kingsville, Tex.

Bob DeLuca and Richard Holberg sold WJOJ(FM) Milford, Ohio, to Richard L. Plessinger for $1,287,330. Plessinger owns WURD-FM Georgetown, Ohio.

Robert Sherman sold KLOZ(FM) El Paso, to Transcontinental Broadcasting Co. for $1.25 million. Transcontinental is owned by George Jenne, David Walker and Leonard R. Nachman. Jenne is general manager of WJBO(AM)-WFMF(FM) Baton Rouge, and has an interest in WXCL(FM) Peoria and WKQA(FM) Pekin, both Illinois. Nachman is an attorney and Walker is an investor, both from Baton Rouge.

Robert O'Brien, who owns WKXI(AM)-WTYX(FM) Jackson, Miss., bought WDLT(FM) Chickasaw, Ala., from EJM Broadcasting for $1.2 million. ELM is owned by Edmond J. Muniz, who owns WYAT(AM) New Orleans and WLTS(FM) Slidell, La.

KKHJ(FM) Los Alamos, N.M., was sold by Community Broadcasting Co. for $1.2 million. Community Broadcasting is owned by Darrel K. Burns and his wife, Hazel. It owns KRSN(AM) Los Alamos, KGIW(AM)-

KALQ(FM) Alamosa, Colo. and KENM(AM)-KNIT-FM Portales, N.M. C. Robert Allen and Jennifer Warthen bought the station. Allen has interests in Allen & Co., a New York-based investment banking firm, WUWU(FM) Wethersfield, N.Y., and KBER(FM) Spanish Fork, Utah. Warthen's son, Wake, also has interests in Allen's station.

Red River Ltd. Partnership sold KRRZ(FM) Fargo, N.D., to Communications Properties Inc. for $1.2 million. Red River is principally owned by F. Gordon Fuqua. It has interests in WHWH(AM) Princeton and WPST(FM) Trenton, both New Jersey. Communications Properties is a Dubuque, Iowa-based group of five AM's and three AM's owned by Phillip T. Kelley and Richard C. Voight. It sold WNFL(AM) Green Bay, Wis., for $1.8 million (see AM's).

Charles G. Morgan and his wife, Kay, who also own co-located KMBS(AM) sold KYEA-FM West Monroe, La., to Phoenix Broadcasting Co. for $1.1 million. Buyer is principally owned by Lee D. King, a Jackson, Miss.-based concert promoter.

WJTT(FM) Red Bank, Tenn., was sold by WSIM Inc. to Jettcom Inc. for $1,050,000. WSIM is owned by Robert A. Benns and family. It owns one AM, three FM's and one TV. Jettcom is principally owned by James L. Brewer, George Reed and Harold Loyd. Brewer owns WHON(AM) Centerville, WQLK(FM) Richmond, both Indiana, and WDCF(FM) Dade City and WTOT(AM)-WJAQ(FM) Marianna, both Florida. Reed is sales manager at WAOK(AM)-WVEE(FM) Atlanta. Loyd is manager of WJTT(FM).

SunGroup Inc., a Nashville-based group of three AM's and four FM's bought KKQV(FM) Wichita Falls, Tex., from Sunshine Radio Co. for $1,050,000. Sunshine is a subsidiary of American General Media Co., which owns three AM's and one FM. SunGroup Inc. is headed by Frank Woods, president (see above).

Roger Powers sold his only station, KOCN(FM) Pacific Grove, Calif., to C.R. Pasquier Properties Inc. for $1 million. Roger Pasquier and his wife, Cheryl. It owns a Long Beach, Calif.-based broadcast consulting firm.

Gulf Coast Broadcasting Co. sold WZKX(FM) Gulfport, Miss., to Lawrence E. Steelman and his wife, Marilyn, owners WBND(AM) Biloxi, Miss., for $1 million. Charles Dowdy, based in McComb, Miss., has interest in six AM's and eight FM's, his son, J. Morgan Dowdy, also based in McComb, has an interest in five AM's and 10 FM's. Gulf Coast spun-off this station and sold WKKY(FM) Moss Point, Miss., because of signal overlap with WRPM(AM)-WQLC(FM) Poplarville, Miss., which it bought for $2,250,000 (see Combos). Charles Dowdy's other son, Wayne, is a Democratic congressman from Mississippi, who also has interest, individually, in WAKK (AM)-WAKH(FM) Oxford, Miss.

Ronald S. Marks, John A. Parry, John L. Thompson and Lewis Overstreet sold KFIM-FM El Paso, Tex., to ELP Broadcasting Associates for $1 million. ELP is owned principally by Les Roberson, former general manager of WSTF(FM) Cocoa Beach, Fla.

# AM's

A total of 312 AM stations sold for a total of $137,263,418, with an average price of $439,946. However, three major AM deals may not close, including what would have been a new record for a single AM: the $20-million sale of WADO New York. If those three sales were added to the 1986 total, the figure would jump to $163,313,418 and the average price would rise to $518,455. Calculated either way, per-station averages for 1986 were below 1984's average of $553,380. (No average was calculated for AM's in BROADCASTING's 1985 summary). The record average for AM sales was achieved in 1980 at $801,023. Of the 312 AM sales in 1986, only 24 were over $1 million. They are recounted below.

In what would have been the largest stand-alone AM sale ever, Tichenor Media Systems Inc. attempted to buy WADO(AM) New York from Nelson Lavergne. Because of contractual difficulties over real estate, the deal has yet to close, although principals hold some hope that the sale will be consummated. Tichenor is a Harlingen, Tex.-based group of five AM's and three FM's principally owned by McHenry Tichenor and family. The other sales not closing were: WCBM(AM) Baltimore to Resort Broadcasting for $2.5 million and Dennis Israel's purchase of KSKY(AM) Dallas.

The largest stand-alone AM sale of 1986 was that of WMCA(AM) New York to Peter Kizer, former chairman of the National Association of Broadcasters TV board. Kizer heads Federal Broadcasting, which bought the station from Straus Communications Inc. for $11 million. Peter Straus also owns WFTR-AM-FM Front Royal, Va., and WELV-AM-FM Ellensville, N.Y. Federal also owns WWJ(AM)-WJOI(FM) Southfield, Mich.

Inner City Broadcasting Corp. sold KGFJ(AM) Los Angeles to William Shearer, the station's general manager, for $4.5 million. Inner City is a Los Angeles-based group of five AM's and three FM's headed by Percy Sutton. It also bought KSAQ(FM) San Antonio, Tex., from C&W Wireless Inc. for $6.7 million.

John Brown Schools of California, a subsidiary of Siloam Springs, Ark.-based John Brown University, a nonprofit corporation headed by John E. Brown, sold KGER(AM) Long Beach, Calif., to Salem Communications Corp. for $4,350,000. John Brown University also owns KUOA(AM) Siloam Springs and WJBU(AM)-WJST(FM) Port St. Joe, Fla. Principally owned by Stuart Epperson and Edward Attsinger, Salem bought KHAA(FM) Port Sulphur, La., from B. Eric and Dean Rhoads (see FM's section), and KPDQ-AM-FM Portland, Ore., for $6.5 million (see Combos section). Salem also bought KQIN(AM) Burien-Seattle, Wash., from All Pro Broadcasting for $2,770,000. All-Pro is principally owned by former Green Bay Packer and former NAB radio board member Willie D. Davis, who also owns KACE(FM) Inglewood, Calif.; WAWA(AM) West Allis, Wis.; WLUM(FM) Milwaukee, and KYOK(AM) Houston. Salem also sold KGNW(AM) Seattle to Park Broadcasting for $1,645,000. Park Broadcasting is a division of publicly traded Park Communications, Ithaca, N.Y.-based owner of 28 newspapers, eight AM's, eight FM's and seven TV's, headed by Roy H. Park, chairman.

Shreveport, La.-based Founders Broadcasting sold KSSA(AM) Fort Worth to Mark Rodriguez Jr. Broadcasting Inc. for $3.5 million. Founders, publisher and station group of three AM's principally owned by D. Wesley Attaway, publishes three dailies, seven weeklies and two semiweeklies, all in Texas. It also sold WGIV(AM) Charlotte, N.C., for $700,000. Mark Rodriguez, who owns KESS(FM) Fort Worth, bought the station.

Cosmos Broadcasting Inc. got out of radio when it sold its last station, WIS(AM) Columbia, S.C., for $2 million to Ridgely Communications Inc., owned by Robert Kramer, a Baltimore-based consulting engineer. WIS was the first station in the Cosmos group, signing on in June 1930. Greenville, S.C.-based Cosmos is a group of six TV's principally owned by Frances M. Hipp and family. It also sold WAVE-FM Sarasota, Fla., to Susquehanna Radio Corp. for $7 million. It bought KPLC-TV Lake Charles, La., and KAIT-TV Jonesboro, Ark., from Channel Communications (see TV section) and sold WQRF-TV Rockford, Ill., to Family Group Broadcasting for $4,200,000 (see TV's). Kramer also bought co-located WCEZ-FM for $2 million (see FM's).

Noble Broadcast Group bought KRNN(AM) Terrell Hills, Tex., from Stanley Rosenberg for $2 million cash, to go with KISS(FM) San Antonio, Tex., which it bought from Capitol Broadcasting Co. for $13 million (see FM's). Noble also bought WAVZ(AM) New Haven and WKCI(FM) Hamden, both Connecticut, from Northeast Broadcasting Corp. for $30.5 million (see Combos) and WGBB(AM) Freeport and WBAB-FM Babylon, both New York, from The All-Island Radio Co. for $12,975,000 (see Combos). Noble, headed by John T. Lynch, also operates XETRA-AM-FM Tijuana, Mexico, and in 1985 sold KJOI(FM) Los Angeles for a then-record $43.5 million.

William H. Hernstadt sold his only station, WKAT(AM) Miami Beach, to Howard Broadcasting Corp. for $2 million. Howard Broadcasting is owned by Howard Premer, WKAT vice president and general manager, and Howard Ullman, Miami real estate developer. Ullman's family founded Red Top Malt Co., a Cincinnati-based brewery that was sold to Anheuser-Busch in the late 1950's.

WNFL(AM) Green Bay, Wis., was sold by Communications Properties Inc. to WinCom Wisconsin Limited Partnership for approximately $1.8 million. WNFL was owned by Phillip T. Kelly and Richard C. Voight, who own Dubuque, Iowa based group of five AM's and three AM's. It also bought KRRZ(FM) Fargo, N.D., for $1.2 million (see FM's). WinCom Communications Group is owned by Don E. Winther and Wolverine Ltd., East Lansing, Mich.-based investment firm equally owned by G. Woodward Stover,

and George H. Arbaugh. WinCom also bought WKAU-AM-FM Kaukauna, Wis., from Forward Communications Inc. for $1.5 million (see combos). To comply with FCC duopoly rules it spun off WKAU(AM) Kaukauna to Quinn Martin, a Milwaukee attorney, for $500,000 cash.

Dean H. Wickstrom and family sold KWOW(AM) Pomona, Calif., to Money Radio for $1,750,000. Money Radio is principally owned by Buzz Schwartz, host of *Investors Club of the Air*, on KIEV(AM) Glendale, Calif.

Atlantic Morris Broadcasting Inc., a subsidiary of Orange and Rockland Utilities Inc., Pearl River, N.Y.-based public utility company headed by James F. Smith, chairman, bought WRAN(AM) Dover, N.J., for $1,610,000 from Richard Bell, who also owns WALL(AM)-WKGL(FM) Middletown, N.Y. It sold WJJB(FM) Hyde Park, N.Y., to the station's general manager, Harry Gregor, for $2.8 million (see FM's).

Arnold Bloom and Mark J. Witkin, who also have an interest in WKBR(AM) Manchester, N.H., sold WFTL(AM) Fort Lauderdale, Fla., to King Broadcasting Co. for $1,530,000. King is owned by Paul Bronstein, Fort Lauderdale-based automobile dealer, and Benjamin Panter, Detroit businessman, who have no other broadcast interests. Bloom and Witkin also sold WKZY(AM) North Fort Myers, Fla., to Paton/Cramer Broadcasting Inc. for $1.1 million. Paton-/Cramer is owned by N.E. (Pat) Paton, Theodore Cramer and two others. It also owns WREN(AM) Topeka, Kan.

WFEA(AM) Manchester, N.H., was sold by Ocean Coast Properties to Sunshine Broadcasting New Hampshire Inc. for $1,450,000. Ocean Coast, owned by Phil Corper, Robert Delany, Roy Edwards, Robert Gold and Charles Smith, also owns WPOR-AM-FM Portland, Me. Sunshine is owned by George Silverman and also owns WMGX(FM) Portland, Me.; WZID(FM) Manchester, N.H., and WFXR(FM) Ravenel, S.C.

Antonio Costa and Joseph E. Fernandez sold their only station, WRCP(AM) Providence, R.I., to Neto Communications for $1,353,350. Neto is owned by Manuel F. Neto, a Dartmouth, N.H.-based owner of insurance companies, retail stores and real estate.

Don C. Daily sold KHMO(AM) Hannibal, Mo., his only station, to Bick Broadcasting Co. for $1,350,000. Bick is owned by brothers, Frank and James Bick, who also own KIDS(FM) Palmyra, N.Y.

Bob Bingham sold KBRO(AM) Bremerton, Wash., to Everest Broadcasting Corp. for $1,330,000. Bingham sold four Alaska stations two years ago ("Changing Hands," Dec. 30, 1985) and KHIT(FM) Bremerton, Wash., to Gannett Co. for $6.5 million (see FM's). Everest is an Olympia, Wash.-based group of two AM's and two FM's principally owned by Gerry Dennon.

Tony Welch, former general manager of KRLD(AM) Dallas, bought WROD(AM) Daytona Beach, Fla., from Daytona Beach Radio Ltd. for $1.2 million. Daytona Beach Radio was owned by Barry Gerber, who owned no other stations.

**On the move.** BROADCASTING has moved into new Washington headquarters. The magazine's editorial, business, advertising, circulation and production staffs, as well as the staffs of the BROADCASTING&CABLECASTING YEARBOOK and the Book Division, is now based at 1705 DeSales Street, N.W., 20036; and the new phone number is (202) 659-2340.

Walter K. Kotaba, a Chicago-based investor, bought WEAW(AM) Evanston, Ill., from Forus Communications for $1.2 million cash. Forus is a St. Petersburg, Fla.-based group of four AM's and one FM, owned by Simon Rosen, Lind Carl Voth and Lee Hague.

Jerome Lipper sold WKIP(AM) Poughkeepsie, N.Y., for $1.1 million to Richard Novik, who sold WPUT(AM) Brewster and WRVH(FM) Patterson, both New York, to Ronald E. Graiff for $1,400,000 (see combos).

Family Life Broadcasting Systems Inc., a nonprofit commercial christian group of three AM's and three FM's, headed by Warren Bolthouse, president, sold KFLR(AM) Phoenix and KFLT(AM) Tucson, Ariz., to Affiliated Broadcasting Inc. for $1,050,000. Family Life also bought KGLR(AM) Tucson for $742,300.13. Affiliated, in turn, sold the Phoenix and Tucson AM's when it got out of the broadcasting business late last year with the sale of all but two of its stations to EZ Communications for $65.5 million (see groups). Affiliated sold the other two, WHYN-AM-FM Springfield Mass., to R&R Broadcasting for $7.8 million.

Steven Haas, owner of no other stations, sold WSBR(AM) Boca Raton, Fla., to Beach Communications for $1,050,000. Beach, owned by Malcolm Kahn and George V. Delsou, also bought WTHM(FM) Goulds, Fla. for $2.4 million. Kahn also has an interest in WVBH(FM) Key Largo, Fla.

WIZO(AM) Franklin, Tenn. (Nashville) was sold by James R. Romine to Sam Littleton for $1 million. Littleton was general manager of WSM(AM) Nashville and WLRQ(FM) Franklin, Tenn.

# AM-FM Combos

AM-FM combinations accounted for the lion's share of radio station sales, with 217 combinations (434 stations) selling for a total of $727,942,095. The average price for an AM-FM combination was $3,354,190. If the average price for an AM stand-alone ($439,146) and an FM stand-alone ($2,886,976) are added together, they total $3,326,122, or almost exactly the AM-FM average. This suggests evidence that the FM station in an AM-FM combination sale was worth about seven times the AM.

There were roughly the same number of AM-FM combinations that sold for more than $1 million (111) as those that sold for less (106). The sales below $1 million had an average price of $436,612, while those above $1 million averaged $5,921,929.

Legacy Broadcasting, which must be getting used to setting records, made the highest AM-FM combination purchase last year when it bought LIN Broadcasting's KILT-AM-FM Houston for $36,750,000. Legacy also set the record for FM stand-alones the year before with the $43.5-million purchase of KJOI(FM) Los Angeles from Noble Broadcast Corp. When combined with the four former Doubleday stations and its purchase of KHOW(AM) Denver last year, Legacy has spent $118,750,000 and become a Los Angeles-based group of four AM's and four FM's. It is owned by former Malrite Broadcasting president, Carl Hirsch, and a man with experience in all phases of broadcasting, Robert F.X. Sillerman. Sillerman was involved in the buyout of Resort Broadcasting; the purchase of Telstar Inc., owner of the Country Music Channel, and Golden West Productions (see Groups). Additionally, he formed Sillerman-Magee Communications Management, an investment banker, and through Telstar, bought SelecTV, a Los Angeles-based subscriber pay programing service. LIN sold three AM's and three FM's to Heritage Communications for $23 million (see Groups) and also sold WFIL(AM) Philadelphia (see AM's), and WUSL(FM) Philadelphia (see FM's) and now has no radio properties.

KFAC-AM-FM Los Angeles, principally owned by Ralph C. Guild, was sold to Classic Communications Inc. for $33.5 million. Classic is owned by Louis Heifetz and Edward Argow. Heifetz is sales manager of KIIS-AM-FM Los Angeles. Argow is KFAC's general sales manager. Guild is president of Interep National Radio Sales (formerly McGavren Guild Inc.), and owns KFRE-AM-FM Fresno, Calif. He also sold WNDR(AM)-WNTQ(FM) Syracuse, N.Y., to Osborn Communications Inc. for $6.5 million and assumption of liabilities. Osborn also bought WBGA(AM)-WGIG(FM) Brunswick, Ga., and WTJS(AM)-WKIR(FM) Jackson, Tenn., from Jim Kirk for $4 million (see Groups).

Noble Broadcast Corp., invested its profits from the record $44-million sale of KJOI(FM) Los Angeles to buy WAVZ(AM) New Haven and WKCI(FM) Hamden, both Connecticut, from Northeast Broadcasting Corp. for $30.5 million. Northeast is a subsidiary of Washington-based Eastern Broadcasting Corp., a group of five AM's and six FM's owned by Roger Neuhoff. Eastern also bought WEST(AM)-WLEV(FM) Easton, Pa., for $5.7 million from Frank G. Stisser and Wallace J. Borker, who have no other broadcast interests. It also purchased WTAD(AM)-WQCY(FM) Quincy, Ill., for $1,100,000 from Lee Enterprises, which made several large purchases last year (see below, TV's and Groups). Noble later bought WGBB(AM) Freeport and WBAB-FM Babylon, both New York, from The All-Island Radio Co., owned by Franz Allina and his wife, Marcia, for $12,975,000. The Allinas also own WEBE (FM) Westport, Conn. And Noble also bought WSSH-FM Lowell, Mass., for $19.5

million (see FM's). Noble is headed by John T. Lynch. It also operates XETRA-AM-FM Tijuana, Mexico.

Susquehanna Broadcasting Co. bought KRBE-AM-FM Houston from Lake Huron Broadcasting Corp. for $25 million. Lake Huron was owned by William J. Edwards and Howard Wolfe, who also sold WQYK-FM St. Petersburg, Fla., to Infinity Broadcasting for $27 million (see FM's) and have no other broadcast intererests. Susquehanna is a York, Pa.-based group of six AM's and nine FM's principally owned by Louis J. Appell and family. It also bought WAVE-FM Sarasota, Fla., from Cosmos Broadcasting Corp. for $7 million (see FM's), and sold a construction permit for a new AM in Miami for $17,500.

Lee Enterprises Inc. purchased and then sold KFAB(AM)-KGOR(FM) Omaha to Henry Broadcasting for $22 million. Lee is a publicly owned Davenport, Iowa-based TV group and publisher of 18 newspapers. It bought the Omaha radio stations when it purchased KGUN-TV Tucson, Ariz., and KMTV(TV) Omaha, but lost the grandfathered co-ownership status. Lee also sold KHQA-TV Quincy, Ill., for $13 million (see TV's). Henry Broadcasting is a San Francisco-based group of three AM's and four FM's, owned by Charlton H. Buckley. It also bought KLCZ(AM)-KDON(FM) Salinas, Calif., from Grace Broadcasting for $5 million. Grace attempted to sell WOOD-AM-FM Grand Rapids, Mich., to Surrey Broadcasting for $19.25 million (see below).

Clear Channel Communications bought WHAS(AM)-WAMZ(FM) Louisville, Ky., from newspaper publisher, printer and station group owner, Barry Bingham and family, for $20,056,000. The Binghams had sold their WHAS-TV Louisville three weeks earlier (see TV's) and have no other broadcast interests. Clear Channel is a San Antonio, Tex.-based, publicly traded group of six AM's and six FM's principally owned by L. Lowry Mays and B.J. McCombs. Clear Channel also announced last week that it is buying KTAM (AM)-KORA(FM) Bryan-College Station, Tex. for $4.8 million (see "Changing Hands," page 118).

Belo Broadcasting, sold KRQX(AM)-KZEW(FM) Dallas to Anchor Media Ltd. for $20 million. Belo Broadcasting, Dallas-based group owner of one AM, one FM and 5 TV's, is the broadcasting subsidiary of publicly held A.H. Belo Corp., which owns the *Dallas Morning News* and Dallas-Fort Worth Suburban Newspapers Inc. Anchor is a new Tampa, Fla.-based group of investors headed by Alan Henry, former head of Gulf Broadcast Group. It also bought KORK(AM)-KYRK(FM) Las Vegas from Donrey of Nevada Inc. for $3,250,000. Donrey, Fort Smith, Ark.-based group of four AM's, three FM's and one TV owned by Donald W. Reynolds, also publishes newspapers in 14 states and owns cable systems in four states. Donrey also sold KOCM(FM) Newport Beach, Calif., for $2,950,000 (see FM's).

WHBF-AM-FM-TV Rock Island, Ill., was sold by Ann Potter DeLong and family, who have no other broadcast interests, to Citadel Communications Co. for $20 million, cash. New York-based Citadel grew from a group of three TV's to a group of six TV's, headed by Phil Lombardo (see TV's). It sold the AM-FM combination to Roth Broadcasting in January 1987.

Grace Broadcasting attempted to sell WOOD-AM-FM Grand Rapids, Mich., to Surrey Broadcasting for $19.25 million. Southfield, Mich.-based Grace is a group of four AM's and four FM's principally owned by Harvey Grace, but the deal has not closed. Surrey is a Denver-based group of four AM's and five FM's principally owned by John Nichols and his son, Kent. It also bought KGRE(AM)-KYOU(FM) Greeley, Colo., from O'Kieffe Broadcasting Co. for $1,750,000. O'Kieffe is owned by Swab-Fox Companies and The Tribune Co. Swab-Fox is owned by Robert J. Swab and G. Douglas Fox. Tribune Co. is owned by Jenkin L. Jones and family and publishes the *Tulsa* (Okla.) *Tribune*. Neither has other broadcast interests.

Hubbard Broadcasting sold KOB-AM-FM Albuquerque, N.M., to Price Communications for $16.5 million. Hubbard Broadcasting is a St. Paul-based group of three AM's, two FM's and six TV's headed by Stanley S. Hubbard. Price is a publicly traded New York-based publisher and station group with eight AM's, seven FM's and three TV's, headed by Bob Price. It also bought KSNF(TV) Joplin, Mo. (see TV's), for $11.8 million and WKSE(FM) Niagara Falls, N.Y. (Buffalo), for $2,450,000 (see FM's).

Herbert S. Dolgoff sold his only stations, WCMQ-AM-FM Hialeah, Fla., to Spanish Broadcasting System of Florida Inc. for $15 million. Spanish Broadcasting is headed by Raul Alarcon, president. It also owns WSKQ(AM) New York and KSKQ(FM) Los Angeles.

Entertainer Merv Griffin bought WTRY(AM)-WPYX(FM) Albany-Troy, N.Y., from Scott Communications Ltd. for $15 million. The Albany stations were sold by the Pottstown, Pa.-based group of seven AM's and five FM's owned by Faye Scott, wife of the late founder, Herb Scott. Griffin sold Merv Griffin Entertainment to Coca-Cola in June. He also owns WPOP(AM)-WIOF(FM) Hartford, Conn.

Wayzata, Minn.-based Adams Communications Corp. bought KOOL-AM-FM Phoenix from Tom Chauncey for $15 million. Chauncey is an Arabian horse breeder with no other broadcast interests. He sold 51% of KOOL-TV Phoenix to Gulf Broadcasting in 1982 for $48 million. Adams also tried to buy KATC(TV) Lafayette, La., from Loyola University, but that deal fell through. Adams owns three AM's, three FM's and six TV's and is owned by Stephen Adams.

Commonwealth Communications bought WSPD(AM)-WLQR(FM) Toledo, Ohio, from Bill Schroeder, Cathryn Christiansen and Thomas Jaracco for $15 million. Commonwealth is the Harrisburg, Pa.-based owner of WHAP-AM-FM-TV Harrisburg and a book and magazine publisher principally owned by Meade Detweiler and family.

Gary Edens, former Harte-Hanks radio division head, who bought most of the radio division from Harte-Hanks, three years ago, bought KLZZ-AM-FM San Diego from Southwestern Broadcasting Inc. for $14 million. Southwestern was principally owned by Arthur and Katherine Shadek, who have no other broadcast interests. Edens Communications, now based in Phoenix, also bought WPEX(AM)-WWDE(FM) Hampton, Va., from East Broadcasting Co. for $6.4 million cash. East was owned by Dick Lamb and Larry Sanders, who now have no other broadcast interests.

Stuart and Sis Kaplan, who have no other broadcast interests but retain a weekly newspaper in Charlotte, N.C., sold WAES(AM)-WROQ(FM) Charlotte to CRB Broadcasting for $13.5 million. CRB, a New York-based group of five AM's and five FM's, principally owned by Carter Burden, Ed Rogoff and Robert Connor, also bought WFAS-AM-FM White Plains, N.Y., for $7.5 million from New York Subways Advertising Co. and WJBR-AM-FM Wilmington, Del., for $4.3 million cash from John B. Reynolds who has no other broadcast interests.

Curt Gowdy, former NBC sportscaster who also owns WWCM(AM)-WCGY(FM) Lawrence, Mass., and KOWB(AM) Laramie, Wyo., sold WEAT-AM-FM West Palm Beach, Fla., to J.J. Taylor Companies Inc. for $13 million. John J. Taylor and family also own WCOD(FM) Hyannis, Mass., and WGAN-AM-FM Portland, Me.

Infinity Broadcasting sold KCBQ-AM-FM San Diego to Eric/Chandler Communications for $12.2 million. Infinity Broadcasting, a New York-based group principally owned by Michael A. Weiner and Gerald Carrus, set the record for stand-alone FM's last year with its $45-million purchase of KROQ-FM Pasadena, Calif. (see FM's). It also bought WBMW(FM) Manassas, Va., from EZ Communications Inc. for $13 million (see FM's) and WQYK(FM) St. Petersburg, Fla. (see above and FM's). Los Angeles-based entertainment investment firm, Eric/Chandler Ltd., owned by Robert E. Geddes and Terry C. Bassett, started the broadcasting subsidiary, headed by Simon T, president (T got his unusual last name courtesy of a hard-of-hearing clerk at Ellis Island).

Summit Communications, a Winston-Salem, N.C.-based group of five AM's and five FM's, principally owned by the estate of Gordon Gray, and headed by Richard Stakes, president, sold KCMO(AM)-KBKC(FM) Kansas City, Mo., to Gannett Co. for $11.2 million. Summit sold its entire group at the beginning of 1987 (see "In Brief," Jan. 19). Gannett Co., publicly owned, Arlington, Va.-based newspaper publisher, and owner of seven AM's, seven FM's and eight TV's, is headed by John J. Curley, president and chief executive officer. It publishes 91 daily newspapers, including *USA Today*, 40 weeklies and owns an outdoor advertising company. Gannett Co. also sold WCZY-AM-FM Detroit two weeks ago ("In Brief," Feb. 2.), because of its purchase of the *Detroit News* from Evening News Association two years ago. Summit also sold WCOA(AM)-WLJQ(FM) Pensacola, Fla., to Norman S. Drubner for $5.5 million. Based in New London, Conn., Drubner, who already owned WNLC(AM)-WTYD(FM) New London, purchased 50% of KSLM(AM)-KXYQ(FM) Sa-

lem, Ore., from Ronette Communications, owned by Carl Como Tutera and Ronald Samuels, who owned the other 50%. Ronette also sold him WNFI(FM) Palatka, Fla., for $8.5 million (see FM's). Drubner also bought KIVA(FM) Santa Fe, N.M., from Frederic W. Constant for $1.9 million (see FM's) and KRIX(FM) Brownsville, Tex., from H&H Communications Inc. for $900,000.

Lorraine Golden, Harvey Deutch and Jim Harper, owners of Metropolis Broadcasting Co., bought WERE(AM)-WGCL(FM) Cleveland from George Oliva, who has no other broadcast interests, for $10.7 million. Metropolis also owns WDTX-FM Detroit. (Metropolis was reported in negotiation to purchase WWDC-AM-FM Washington from Bender Broadcasting for $52 million-$53 million, which would have been a new record for an AM-FM combination, but there has been no further word on the sale.)

Bernie Mann, former president of National Radio Broadcasters Association and radio board member of the National Association of Broadcasters, sold WKIX(AM)-WYLT(FM) Raleigh, N.C., to Metroplex Communications Inc. for $10.5 million. Mann, and his wife, Roberta, also own WGLD(AM) Greensboro and WOJY-FM High Point, both North Carolina. Metroplex is a Cleveland-based group of five AM's, six FM's and one TV, principally owned by Norman Wain and Robert C. Weiss. It also bought WRKB(AM)-WJZR(FM) Kannapolis, N.C., from Downs Radio Inc. for $6 million. Downs is owned by Paul Downs and William Sanders, who also own WQIM(AM) Prattville, Ala., and bought WTID(FM) Suffolk, Va., from Southern Starr Broadcasting Group for $4,140,000 (see FM's).

American Media Inc., San Francisco-based radio group owned by Art Kearn, chairman, and Alan Beck, president, bought KCEE(AM)-KWFM(FM) Tucson, Ariz., from Sun-Com Limited Partnership for $10 million. Sun-Com is principally owned by Dennis Behan and has no other broadcast interests. American Media helped finance the sale of WLIF(FM) Baltimore to JAG Communications Inc. for $25,045,000 (see FM's). American Media also bought WDJO(AM)-WUBE(FM) Cincinnati from DKM Broadcasting for $9.8 million. DKM, an Atlanta-based radio group headed by Robert R. Dyson, also bought Group One Broadcasting Co. for about $60 million-$65 million (see groups) and also sold KSAL (AM)-KYEZ(FM) Salina, Kan., and KOEL-AM-FM Oelwein, Iowa, to Independence Broadcasting Corp. for $6.75 million (see groups). Dyson sold his own stations: WPTR(AM) Albany and WFLY(FM) Troy, both New York, at the beginning of 1987 ("Changing Hands," Jan. 26).

Capital Cities/ABC Inc. bought KQRS-AM-FM Golden Valley, Minn., from Hudson Broadcasting Corp. for $10 million. Hudson is owned by McKenna Radio Stations, a Washington-based group of three AM's and three FM's, principally owned by James A. McKenna, partner in McKenna, Wilkinson & Kittner, recently dissolved Washington-based law firm (which represented ABC before its merger with Capcities).

Don Hiatt, former general manager of KLTE(FM) Houston, bought KAPE(AM) Terrell Hills and KESI(FM) San Antonio, both Texas, from brothers Sam, Dan and Frank Sitterle for $9,270,000 cash, not including real estate. The Sitterles have no other broadcast interests.

Bob Williams, former owner of WHLI-AM-FM Hempstead, N.Y., and Elton Spitzer, who operates WLIR(FM) Garden City, N.Y., bought WGSM(AM) Huntington and WCTO(FM) Smithtown, both New York, from Greater Media Inc. for $9 million. Greater Media is a publicly owned, East Brunswick, N.J.-based group of seven AM's and seven FM's headed by Peter Bordes, chairman. It also publishes the *East Brunswick Sentinel-Spokesman*.

WNYR(AM)-WEZO(FM) Rochester, N.Y., was sold by Grace Broadcasting to Sky Broadcasting for $8.5 million. Grace, based in Southfield, Mich., owns four AM's and four FM's and is principally owned by Harvey Grace.

Auburn Broadcasting Corp. sold KAHI (AM)-KHYL(FM) Auburn, Calif., to Delta Communications Corp. for $8 million. Auburn is headed by William F. Scandling, president, and has no other broadcast interests. Delta is a subsidiary of Minneapolis-based Parker Companies, owned by John and Kathleen Parker. It also owns KIKI(AM)-KMAI(FM) Honolulu, KTCJ(AM)-KCTZ-FM Minneapolis, and KXTZ(FM) Henderson, Nev. (Las Vegas). It also bought KLZE-FM San Jose, Calif., for $4.3 million (see FM's).

Affiliated Publications' exodus from broadcasting began with the sale of WHYN-AM-FM Springfield, Mass., to R&R Broadcasting of Massachusetts Inc. for $7.8 million. Affiliated Broadcasting is a subsidiary of Affiliated Publications Inc., publicly traded, Boston-based publisher of the *Boston Globe*, headed by John A. Winkle, chairman and chief executive officer. R&R is a subsidiary of New York-based holding company, Robbins & Ries Inc., owned by Sherman M. Robbins and Thomas Ries. R&R Broadcasting was headed by John Goodwill, former vice president and general manager of WPIX-FM New York. Goodwill, along with Peter Sulick, former controller, Cablevision Systems Inc. started Independence Broadcasting Corp., which bought four DKM stations for $6,750,000 (see groups). Affiliated also owned 45% of McCaw Communications Co., Bellevue, Wash.-based MSO with more than 433,000 subscribers in 11 states. McCaw was sold to Jack Kent Cooke for between $775 million and $800 million (see cable). One 8.6% stockholder of Affiliated, Berkshire Hathaway, is principally owned by Warren Buffett, who aided Capital Cities in its purchase of ABC. Buffett also has a 13.3% interest in the Washington Post Co., and has an interest in Sun Newspapers Inc., which publishes a daily paper in Omaha. Affiliated also bought KFLR(AM) Phoenix and KFLT(AM) Tucson, both Arizona, from Family Life Broadcasting Systems Inc. for $1,050,000. Family Life is a nonprofit commercial christian group of three AM's and three FM's, headed by Warren Bolthouse, president. Affiliated then sold the Arizona stations to EZ Communications along with the rest of its station group (see Groups). Affiliated now has no broadcast interests.

KGLD(AM) St. Louis and KWK-FM Granite City, Ill., were sold by Robinson Broadcasting to Chase Broadcasting Co. for $6.9 million. Robinson is owned by Thomas L. Embrescia, Larry Pollock and Larry J.B. Robinson, owner of J.B. Robinson Jewelers. It has no other broadcast interests. Chase is owned by David T. Chase, and headed by Roger M. Friedman, chairman, and Perry Ury, president. It also owns WTIC-AM-FM-TV Hartford and WSTC(AM)-WSYR(FM) Stamford, both Connecticut. It also bought WPTY-TV Memphis from Precht Communications for $12,500,000 (see TV's).

Glenn Mahone, former president of Sheridan Broadcasting Network, Pittsburgh-based radio network, began a new company, Paco-Jon Broadcasting Corp., that bought WSSV(AM)-WPLZ(FM) Petersburg, Va., from Eure Communications Inc. for $6.5 million. William D. Eure also has an interest in WDDY(AM) Gloucester, Va.

George Duncan, former senior vice president in charge of the radio division of Metromedia Inc., along with Mutual Life Insurance Co. of New York, formed a new company, Encore Communications Associates, that made its first purchase when it bought KOKA(AM)-KVKI(FM) Shreveport, La., from Triple J Communications Inc. for $6.5 million. Triple J has no other broadcast interests. Encore made its biggest splash when it bought KIXL(AM) Del Valle, KHFI-FM Austin, KBFM(FM) Edinburg, all Texas; WXAM(AM)-WQXY-FM Baton Rouge, and KOKY(AM)-KZOU(FM) Little Rock, Ark., from Capitol Cities Broadcasting for $38 million (see Groups). Capitol Cities then got out of broadcasting when it sold KDVE(AM) Nederland and KQXY(FM) Beaumont, both Texas, for $1,175,000 to a group headed by the stations' general manager, Ronald G. Teaney.

Dale W. Stevens and Harold L. Brokaw, sold their only stations, WMRO(AM)-WAUR(FM) Aurora, Ill., to T. Furman Brodie for $6.5 million. Brodie is a Florence, S.C.-based attorney. His wife, Jeanne, has an interest in WBBB(AM)-WPCM(FM) Burlington, N.C.

Stuart Epperson and Edward Atsinger, brothers-in-law who merged their various interests into Salem Communications last year, made the largest of many acquisitions and sales when it bought KPDQ-AM-FM Portland, Ore., from Inspirational Broadcasting Corp. for $6.5 million. Inspirational Broadcasting was controlled by John W. Davis, and also owned KBMC(FM) Eugene, Ore., which it sold to McKenzie River Broadcasting Co. for $950,000. Salem, based in Winston-Salem, N.C. It also bought KHAA(FM) Port Sulphur, La., for $3.1 million (see FM's), KGER(AM) Long Beach, Calif., for $4,350,000 (see AM's) and KQIN(AM) Burien-Seattle, Wash., for $2,770,000 (see AM's). They sold KGNW(AM) Seattle to Park Broadcasting for $1,645,000 (see AM's),

KGBA(AM) Holtville, Calif., to The Voice of International Christian Evangelism Inc. for $350,000 and WRJZ(AM) Knoxville, Tenn., to Thomas H. Moffit Jr. for $300,000, plus assumption of liabilities.

Heritage Broadcast Group, which added to its growing station group when it also bought WAAX(AM)-WQEN(FM) Gadsen, Ala.; WELO(AM)-WZLQ(FM) Tupelo, Miss.; KTYL-AM-FM Tyler, Tex., and KRKK(AM)-KQSW(FM) Rock Springs, Wyo. (see Groups), bought WISE(AM)-WKSF(FM) Asheville, N.C., from WISE Radio Inc. for $6.3 million cash. Tucker, Ga.-based Heritage is a group of four AM's and four FM's owned by James T. Cullen and Adam G. Polacek. It also sold KKCW(FM) Beaverton, Ore., for $7,500,000 (see FM's). WISE was principally owned by Eric Jorgenson, the station's general manager. Jorgenson also owns 37% of Sandia Peak Broadcasters Inc., which bought KZSS(AM)-KZRR(FM) Albuquerque, N.M., from Compass Communications for $2,850,000. Sandia Peak's other owners are David H. Lloyd; Jorgenson's father, Norman; Dennis Lyons; G. Duane Vieth, and Melvin C. Garbow. Compass is Peoria, Ill.-based group of three AM's and three FM's owned by Peoria Journal Star Inc. and Curran-Victor Management. Peoria Journal Star Inc. publishes *Peoria* (Ill.) *Journal Star* and five magazines. It is headed by Henry P. Slane, chairman and principal owner. Curran-Victor Management bought a 50% interest in Peoria Star's Broadcast Group two years ago for $1 million. It is owned by Don Curran and Herb Victor and is based in Larkspur, Calif.

John F. McCarthy sold his only stations, KMAK(AM) Fresno and KBOS(FM) Tulare, Calif., to Radio Fresno Inc. for $6 million. Radio Fresno is owned by Burke Kaplan and Alex Sheftel, who also own KIST(AM)-KMGQ(FM) Santa Barbara, Calif. Sheftel was a former principal of WAVA(FM) Washington, before it was sold to Doubleday in 1982.

Monty Lang, former president of Amaturo Group, a former Fort Lauderdale, Fla.-based group owner which sold most of its stations to Keymarket Communications last year, bought WAIR(AM)-WSEZ(FM) Winston-Salem, N.C., from Triad Broadcasting Inc. for $6 million. Triad is owned by Nick Patella, who has no other broadcast interests.

Joyner Broadcasting, owned by Thomas Joyner, bought KGTN-AM-FM Georgetown, Tex., for $5 million from Jack Josey and his wife, Donna, who have no other broadcast interests. Joyner also bought WDVA(AM) Danville and WJLC-FM South Boston, both Virginia, for $2.3 million from Faver Broadcasting, an Atlanta-based group of four AM's and five FM's owned by William O. Woodall, Stanley Sackin and Mark Dunaway. Joyner also sold WLRL-FM Champaign, Ill., and WLDS(AM)-WYMG(FM) Jacksonville, Ill., to Saga Communications for $5.3 million (see Groups) and bought WHKY-FM Hickory, N.C., for $2.4 million (see FM's) and WAZZ(FM) New Bern, N.C., for $1.5 million (see FM's).

Edmund N. Ansin sold his interest in KTRO(AM) Port Hueneme and KCAQ(FM) Oxnard, both California, for $5 million to Harold A. Frank, who owned the remaining 30% of the stations.

Gordon Smith, who sold WWKX(FM) Gallatin, Tenn., for $6.6 million (see FM's), bought KFH(AM)-KLZS(FM) Wichita, Kan., from J. Phillip Kassebaum, former husband of Senator Nancy Kassebaum (R-Kan.), for $5 million. Kassebaum has no other broadcast interests. Smith also bought WSVI(TV) Christiansted, St. Croix, V.I. (see TV's).

Joel M. Hartstone and Barry J. Dickstein, New York investment bankers, bought WIIN(AM)-WFPG(FM) Atlantic City from Atlantic County Radio Inc. for $5 million. Atlantic is principally owned by Allan W. Roberts and has no other broadcast interests. Hartstone and Dickstein also own WUHN(AM)-WUPE(FM) Pittsfield, Mass.; WSUB (AM)-WQGN(FM) Groton, Conn.; WDOV(AM)-WDSD(FM) Dover, Del., and have an interest in Citadel Communications Co. (see TV's).

Winslow Porter, who also owns WWGT-AM-FM Portland, Me., sold WMYF(AM)-WERZ(FM) Exeter, N.H. (Portsmouth), to Lawrence K. Justice for $5 million. Porter also bought WMER(AM) Westbrook and WJBQ-FM Portland, both Maine, from Chandler Broadcasting Inc. for $2,240,000 cash. Chandler was owned by John W. Bride, who also owns WMBA(AM) Ambridge, Pa., and has an interest in WKSQ(FM) Ellsworth, Me. Porter also sold WKSE(FM) Niagara Falls, N.Y., to Price Communications for $2,350,000 (see FM's).

Larry Justice, who owns WCIB(FM) Falmouth, Mass., bought WOMP-AM-FM Bellaire, Ohio, for $4.5 million from Robert Dodenhoff and Daniel Wachs, who bought their only other station, WKLX(FM) Rochester, N.Y., from Saga Communications for $3.7 million (see FM's and Groups). Justice also bought WQEZ(FM) Fort Myers, Fla., for $3.5 million (see FM's). He sold WCRJ-FM Jacksonville, Fla., to Hoker Broadcasting Inc. for $6 million (see FM's), and WCRJ(AM) Jacksonville, Fla., for $380,000.

Norm Camp and John Linstra sold their only stations, WHAZ(AM) Troy and WGNA(FM) Albany, both New York, to Team One Inc. for $4.5 million. Michael F. Hanson owns Team One, which also owns WNLK(AM)-WYLQ(FM) Norwalk, Conn.

Michael Solan, former general manager of WLLZ(FM) Detroit, and Richard Kughn and Paul Nine bought WNRS(AM) Saline and WIQB(FM) Ann Arbor, both Michigan, from Ernie Winn and Thomas Merriman for $4,348,000. Winn and Merriman have no other broadcast interests. Kughn and Nine are Detroit-based investors with no other broadcast interests.

Great Trails Broadcasting Corp., which sold all its stations to Williams Broadcasting (see Groups), spun off WBCS-AM-FM Milwaukee to Taft Television and Radio Co. for $4,250,000. Cincinnati-based Taft, headed by George E. Castrucci, president, owns seven AM's, eight FM's and five TV's after it sold its independent TV stations to TVX Corp. (see Groups). Williams also spun off WIZE(AM) Springfield, Ohio, to Michael D. Mahaffey.

Patch-Dunn & Associates sold WHUT(AM)-WLHN(FM) Anderson, Ind., to Lamey Communications Inc. for $3.5 million cash. Ken Patch, principal owner of Patch-Dunn, also owns WOCB(AM)-WJFK(FM) Cape Cod, Mass. Jon Mark Lamey and his brother, Timothy Lamey, have an interest in Communicable Inc., owner and operator of Indiana cable systems.

Arnold Lerner, who was principal owner of WSSH-FM Lowell, Mass., sold to Noble Broadcasting for $19.5 million (see FM's and above) and also sold co-located WLLH(AM) to a management group. He also has an interest in Ardman Broadcasting Corp., which bought WTIP(AM)-WVSR(FM) Charleston, W.Va., from Beasley Broadcasting of Charleston Inc. for $3,250,000. Goldsboro, N.C.-based Beasley owns six AM's and 10 FM's. It is headed by George Beasley. Ardman, with Bruce Houston, also bought WLVS(AM)-WEZI(FM) Germantown, Tenn., from Big River Broadcasting Corp. for $3 million, principally owned by Sam C. Phillips. Big River also owns WSBM(AM)-WQLT(FM) Florence, Ala., and WLIZ(AM) Lake Worth, Fla. Ardman is principally owned by Myer Feldman, president, and his wife, Adrienne Arsht. It also owns WLAM (AM)-WZKS(FM) Lewiston, Me. Ardman also bought KBCQ(AM)-KCKN(FM) Roswell, N.M., from National Capital Christian Broadcasting Inc. for $600,000 and WKZY(AM) North Fort Myers, Fla., for $50,000.

Burbach Broadcasting Co., group owner of three AM's and four FM's equally owned by Jack Laubach, Robert Burstein and Larry Garrett, sold WKRT(AM)-WOKW(FM) Cortland, N.Y., to Sun Radio Broadcasting Inc. for $3.1 million. Sun is principally owned by David E. Gerard, general manager at WTIX(AM) New Orleans, and seven others.

Ken Woodfin bought WDLP(AM)-WGNE-FM Panama City, Fla., from Janus Broadcasting Co. for $3,070,000 after he sold WOKS(AM)-WFXE(FM) Columbus and WTHB(AM)-WFXA-FM Augusta, both Georgia, for $6,160,000 (see Groups). Janus is owned by Donald G. McCoy, who also has an interest in WJYR(AM) Myrtle Beach, S.C.

KRGI-AM-FM Grand Island, Neb., was sold to Harris Enterprises Inc. for $3 million. It was owned by Stuart Broadcasting Co., a Lincoln, Neb.-based group that owned 10 stations before it sold all but these to DKM Broadcasting last year ("Changing Hands," Sept. 23, 1985). It was principally owned by Scott Stuart and family. Harris is a Garden City, Kan.-based group of six AM's and six FM's principally owned by John P. Harris and family and Lloyd Ballhagen, Robert Wells and Peter Macdonald. Harris also sold KSEL-AM-FM Lubbock, Tex., to Donald J. O'Malley, former owner of KYOU(AM)-KGRE(FM) Greeley, Colo., for $1,350,000

Miller Broadcasting Co., owned by Richard H. Miller, sold its only station, WLEC (AM)-WCPZ(FM) Sandusky, Ohio, to Erie Broadcasting Corp. for $2.9 million. Erie is owned by James T. Embrescia; Kenneth Elrad; Elrad's brother, Martin; Alan Krause, and Dr. Martin Markowitz. It also owns

WADC(AM)-WMGP(FM) Parkersburg, W.Va.

WILS-AM-FM Lansing, Mich., the last station in Sentry Broadcasting Inc.'s group, was sold for $2,820,000 to North Star Broadcasting Inc. North Star is principally owned by R. Charles McLravy, who has an interest in WLAJ-TV Lansing, Mich.

COMCO Inc., an Orlando, Fla.-based group of six AM's and two FM's owned by James C. Robinson, Joel H. Sharp and Walter M. Windsor, former general manager of WFTV-TV Orlando and an officer of SFN Communications (which sold all its stations [see groups]), sold WAMR(AM)-WRAV(FM) Venice, Fla., to Hall Communications Inc. for $2.8 million. The Norwich, Conn.-based Hall Communications is a group of four AM's and four FM's principally owned by Robert Hall. COMCO also sold WKTK(FM) Crystal River, Fla., to Entercom Inc. for $3.6 million (see FM's).

Robert G. Liggett Jr., who owns a Williamston, Mich.-based group of two AM's and five FM's, bought KNGS(AM)-KTLK(FM) Hanford, Calif., from Al Lobek, the stations' general manager, for $2.8 million cash.

William F. Rust sold his only station, WSOM(AM)-WQKX(FM) Salem, Ohio, to Lincoln Broadcasting Corp. for $2.8 million cash. Lincoln is owned by Albert L. Wertheimer, his son, Albert, and John A. Palvino. It also owns WHAM(AM)-WVOR-FM Rochester and WBUF-FM Buffalo, both New York.

KSCO-AM-FM Santa Cruz, Calif., was sold by Radio Santa Cruz to Fuller-Jeffrey Broadcasting Corp. for $2,750,000. The stations were owned by Vernon Berlin and brothers, Fred and Maylon McPherson, who have no other broadcast interests. Fuller-Jeffrey is a Sacramento, Calif.-based group with one AM and five FM's, owned by Robert F. (Doc) Fuller, J.J. Jeffrey and Ed Bock. It also bought KHOP-FM Modesto, Calif., for $6 million (see FM's), KFMF(FM) Chico, Calif., from Kragwood Broadcasting Inc. for $1,200,000 (see FM's) and KMRY(AM) Des Moines, Iowa, from Jon Enoch for $400,000.

Phil Sydral, former owner of *Inside Sport* magazine, headed a group that purchased KRAM(AM)-KITT(FM) Las Vegas for $2.5 million from Donald F. Cole, who has no other broadcast interests.

Jerome P. Maltz, owner of General Broadcasting Corp., a group of three AM's and three FM's, bought KDIG(AM) San Bernardino and KBON(FM) Lake Arrowhead, both California, out of bankruptcy from Timothy L. Donovan, trustee for Kotcom Broadcasting, for $2.3 million.

William S. Sanders, who owns KHEI(AM) Kihei and KVIB(FM) Makawao, both Hawaii; KAAP(AM)-KKBZ(FM) Santa Paula, Calif., and KPER(FM) Hobbs, N.M., and purchased Drake Chenault Enterprises, sold KOTE(AM)-KKZZ(FM) Lancaster-Palmdale, Calif., to Valley Wide Broadcasting Inc. for $2,250,000. Valley is owned by Laurence Rutter, George R. Schrader, James Baker and Lyndsay Schnyder. Rutter and Schrader own KNGT(FM) Jackson and KDHI(AM)-KQYN(FM) Twentynine Palms, both California. Baker is manager and Schnyder is general manager of KDHI(AM)-KQYN(FM).

WRPM(AM)-WQLC(FM) Poplarville, Miss., was sold by the estate of Benjamin O. Griffin for $2,250,000 to Charles Dowdy and his son, J. Morgan Dowdy. Based in McComb, Miss., Charles Dowdy has an interest in six AM's and eight FM's and J. Morgan Dowdy, also based in McComb, has an interest in five AM's and 10 FM's. Charles Dowdy's other son, Wayne Dowdy, is a Democratic congressman from Mississippi, who also has an interest in WAKK(AM)-WAKH(FM) Oxford, Miss. They also bought WAPF(AM)-WWCA(FM) McComb, Miss., from Southwestern Broadcasting Co. of Mississippi for $600,000 and KPET(AM) Lamesa, Tex., for $150,000. Charles Dowdy's sister-in-law, Marjorie O. Dowdy, and her son, John, who have no other broadcast interests, sold WMGR(AM)-WJAD(FM) Bainbridge, Ga., to Guardian Communications Inc. for $1.8 million. Guardian is a subsidiary of Guardian Corp., Rocky Mount, N.C.-based franchise holder of Hardee's restaurant chain in middle Atlantic states. It is principally owned by Leon (Lindy) Dunn. The broadcast subsidiary is headed by Bob Manning. Because of signal overlap problems with the purchase of WRPM(AM)-WQLC(FM) Poplarville, Miss., the Dowdys spun off WZKX(FM) Gulfport, Miss., to Lawrence E. Steelman and his wife, Marilyn, for $1 million (see FM's), and WKKY(FM) Moss Point, Miss.

Jim Ranger and his wife, Betty, sold KUHL (AM)-KXFM(FM) Santa Maria, Calif., to Great Electric Communications Inc. for $2,250,000. Great Electric is owned by Andrew Whatley and Michael Reichert, former owners and now general manager and sales manager, respectively, of KTXF(FM) Brownsville, Tex.

Caravelle Broadcasting Group bought WWMG(AM) New Bern and WSFL(FM) Bridgeton, both North Carolina, from J.D. Conner and Hubert G. Pierce for $2,225,000. Caravelle, a Charlotte, N.C.-based group of four AM's and four FM's owned by Howard Schrott, Robert E. Beacham and Richmond G. Bernhart, got a temporary waiver of the FCC's duopoly rule to sell WISP(AM)-WQDW(FM) Kinston, N.C., to Piedmont Broadcasting Corp. for $1.6 million. Piedmont is owned by T. David Luther, president. It also owns WBTM(AM)-WAKG(FM) Danville, Va. Caravelle also sold WQFX-AM-FM Gulfport, Miss., to Steere Broadcasting for $1,250,000. Steere is owned by David Steere, former owner of WKMI(AM) Kalamazoo, Mich.

SunGroup Inc., a Nashville-based group of three AM's and four FM's headed by Frank A. Woods, bought KAFE(AM)-KKSS(FM) Santa Fe, N.M., from New Mexico Broadcasting Co. Inc. for $2,220,000, including an option to buy WPFM(FM) Panama City, Fla., and right of first refusal for KIIO(AM)-KVEE(FM) Grand Junction, Colo. John C. Culpepper Jr. and Barry Turner own the College Station, Tex.-based group. It also sold KDOK(AM) Tyler and KEYP-FM Whitehouse, both Texas, to Broadco Inc., owned by William R. Fritsch, Linda Meyer, Fred Morton and Dennis Yelton, who also own KMZG-FM Lawton, Okla., for $1,700,000. SunGroup also bought KKQV(FM) Wichita Falls, Tex., from Sunshine Radio Co. for $1,050,000 (see FM's).

Howard A. Miller, who also owns WCAC(AM)-WITS(FM) Sebring, Fla., sold WMMB(AM)-WYRL(FM) Melbourne, Fla., to City Broadcasting Co. for $2.2 million. City is owned by Dr. Frank A. Franco, who also owns WRAW(AM)-WRFY-FM Reading, Pa.

Citadel Communications Corp. (not to be confused with Citadel Communications Co., the New York TV station group) bought KBOZ-AM-FM Bozeman, Mont., from Northern Sun Corp. for $2,150,000. Northern Sun is headed by William Reier, who also owns a new FM in Billings, Mont. Lawrence P. Wilson, Citadel chairman, and Fritz Beesmeyer, president, also own KAIR(AM)-KJYK(FM) Tucson, Ariz., and KKFM(FM) Colorado Springs.

William E. Prettyman Jr., owner of WICO-AM-FM Salisbury, Md., and WYUS(AM)-WAFL-FM Milford, Del., bought WEPM(AM)-WKMZ(FM) Martinsburg, W.Va., for $2 million from Charles C. (Bert) Thornton Sr., who has no other broadcast interests.

KSVA(AM) Sierra Vista and KZMK(FM) Bisbee, both Arizona, were sold by Ed Bolding to David J. Lyons for $1,827,000.

Thomas L. Bookey bought WRJQ(AM) Appleton, Wis., and WROE(FM) Neenah-Menasha, Wis., from Fox Valley Communications Inc. for $1.8 million. Fox Valley is owned by Harry S. Jacobs and William Hansen and also has an interest in KBUR(AM)-KGRS(FM) Burlington, Iowa; WKTT-FM Cleveland, Wis., and WCAI(AM) Fort Myers, Fla.

Harold G. McEwen sold KVSO(AM)-KKAJ(FM) Ardmore, Okla., for $1,750,000 to Pat Nugent, who also owns KCPI(AM) Gonzales, Tex., and a new FM there.

Denny Durbin, Phoenix-based contractor and real estate broker with no other broadcast interests, bought KIKO(AM) Miami and KIKO(FM) Globe, both Arizona, from Willard Shoecraft for $1,750,000.

James W. Harpel and Norman Slemenda, who also own WRIE(AM) Waterford, Pa., bought WHJB(AM)-WOKU(FM) Greensburg, Pa., for $1.7 million from Melvin A. Goldberg.

WPMP(AM)-WPMO(FM) Pascagoula, Miss., was sold by Gulf Coast Country Corp. to Southern Starr Broadcasting Group Inc. for $1,675,00. Gulf Coast was owned by Robert D. McGregor and Fred Jones who have no other broadcast interests. Southern Starr is an Altamonte Springs, Fla.-based station group of one AM, three FM's owned by Peter M. Starr. His brother, Michael, owns WDSI-TV Chattanooga. Gulf Coast also sold WTID(FM) Suffolk, Va., to Downs Radio of Virginia for $4,140,000 (see FM's). Southern Starr also bought KABS(AM)-KADL(FM) Pine Bluff, Ark., from Jefferson County Broadcasting Co. for $1.2 million. Jefferson County is owned by Louis Alford, Phillip D. Brady and Albert M. Smith. It also owns WAPF(AM)-WCCA(FM) McComb, Miss., and WMDC-AM-FM Hazelhurst, Miss.

Tom E. Turner sold KRYS-AM-FM Corpus Christi, Tex., to Corpus Christi Media Part-

ners for $1.6 million. Corpus Christi is principally owned by Michael Pietrangelo, who is on the board of noncommercial WKNO-FM-TV Memphis.

New Brunswick, N.J.-based publisher, cable operator and owner of three AM's, five FM's and two TV's, Home News Co., bought KLSN(AM)-KISC(FM) Spokane, Wash., from Cowles Publishing for $1,547,700. Home News publishes daily Brunswick, N.J., *Home News* and six weekly papers and owns cable systems in Collegeville and Trappe, both Pennsylvania. Home News Co. is owned by William M. Boyd. It also bought a license for a new TV in Christiansted, St. Croix, V.I. Cowles also owns KHQ-TV Spokane and is a subsidiary of Cowles Publishing of Washington, which publishes the *Spokane Chronicle* and *Spokesman-Review*. The subsidiary is headed by J. Birney Blair, president.

Willard J. Banyon and family, who have no other broadcast interests, sold WHFB-AM-FM Benton Harbor, Mich., to WHFB Broadcast Associates Limited Partnership for $1.5 million. WHFB is headed by WinCom Communications Group, owned by Donn E. Winther and Wolverine Ltd., an East Lansing, Mich.-based investment firm equally owned by G. Woodward Stover, and George H. Arbaugh. Winther is a former executive vice president of Selcom, New York-based radio representative. WinCom also bought WKAU-AM-FM Kaukauna, Wis., from Forward Communications Inc. for $1.5 million and WNFL(AM) Green Bay, Wis., for $1.8 million (see AM's). To comply with FCC duopoly rules it spun off WKAU(AM) Kaukauna to Quinn Martin, a Milwaukee attorney, for $500,000 cash. Forward Communications, Wausau, Wis.-based group of four AM's, four FM's and four TV's also has an interest in the management buyout of Outlet Communications (see groups). It also sold KOSA-TV Odessa, Tex., for $20,150,000 (see TV's).

Robert H. (Rick) Devlin, former general manager of WRKS(AM) and WOR(AM), both New York, and vice president of ABC Talkradio, and Jon Ferrari, owner of Ferrari Inc., a New York-based advertising agency, bought WUTQ(AM)-WOUR(FM) Utica, N.Y., for $1.5 million from Dr. Rudolph Bunkfeldt, who has no other broadcast interests.

Hicks Broadcasting Corp. bought WTAW(AM)-KTAW(FM) Bryan, Tex., for $1.5 million. Rodger B. Watkins, who also owns KLNX(AM) Lufkin, Tex., was the seller. Hicks is owned by William R. Hicks, and his brother, Steven. It owns Austin, Tex.-based group of four AM's and four FM's.

Gordon Hastings, former president of Katz Television—until 1985—and now senior vice president, bought WDOS(AM)-WSKR(FM) Oneonta, N.Y., from Oneonta Communications Corp. for $1.5 million. Oneonta is owned by a group of New York attorneys and businessmen headed by John R. McGeehan, president, and H. Lincoln Zeve, general manager.

Cornell University sold WHCU-AM-FM Ithaca, N.Y., to Eagle Broadcasting Co. for $1,475,000. Eagle is principally owned by brothers, Kenneth and Charles Cowan; Barrie Summerfield and family, and Manley Thaler and family. It was former owner of KZTR(FM) Camarillo, Calif.

Donald W. Heckman, general manager of WQSN(AM)-WQLR(FM) Kalamazoo, Mich., bought WGFN(AM) South Glen Falls and WENU-FM Hudson Falls, both New York, from Premier Broadcasting Corp. for $1,475,000. Premier is owned by Augustine Cawley, former owner of WIPS(AM)-WXTY(FM) Ticonderoga, N.Y. It also bought WWBZ(AM) Vineland, N.J., for $250,000.

Richard Ugarte (professionally known as Rick Stacy), air personality and operations manager at WHLY(FM) Leesburg, Fla., and David Gregg III, Washington investment banker, bought WGGG-AM-FM Micanopy, Fla., from American Communications & Television Inc. for $1,450,000. ACT is a publicly traded firm principally owned by Mark Goldstein (former Democratic candidate for governor of Florida), Harvey M. Budd amd Thomas G. Sonsini. It also owns WTGS(TV) Hardeeville, S.C.; KOOG-TV Ogden, Utah; CP's for new TV's in Forest City, N.C., and Rome, Ga., and LPTV's in Gastonia, N.C.; Augusta, Ga., and Fort Myers, Fla.

Southern Broadcasting Corp. bought WABD-AM-FM Fort Campbell, Ky., from Fort Campbell Broadcasting Co. for $1,425,000. The principal owner, J. Shelby McCallum, also owns WCBL-AM-FM Benton, Ky., and KMIS-AM-FM Portageville, Mo. Southern is owned by John M. Jones and family. It owns WMTN(AM)-WAZI(FM) Morristown, Tenn., and publishes seven newspapers in Tennessee.

Ronald E. Graiff, vice president of engineering, LIN Broadcasting Corp., and family, bought WPUT(AM) Brewster and WRVH(FM) Patterson, N.Y., from Richard D. Novik for $1.4 million.

WXCL(AM) Peoria and WKQA(FM) Pekin, both Illinois, were sold by Manship Stations, a Baton Rouge-based group of three AM's, two FM's and two TV's principally owned by D.L. Manship and family, to Kelley Communications for $1.4 million. Kelley is owned by James C. McCrudden, who owns WSQV(FM) Jersey Shore, Pa.

Charles E. Antony sold WCEN-AM-FM Mount Pleasant, Mich., to Sommerville Broadcasting Co. for $1,350,000. Richard S. Sommerville and his wife, Letty, also own WSMA(AM) Marine City, Mich. Sommerville also owns 50% of WADM(AM)-WQTZ-FM Decatur, Ind.

Edward F. Baughn and family sold WPAG-AM-FM Ann Arbor, Mich., to Financial Advisory Services Inc. for $1.3 million. FAS is a subsidiary of Domino's Farms Inc., the Ann Arbor-based owner of Domino's Pizza, franchise operation principally owned by Thomas Monaghan.

Robert Johnson sold WBBE(AM)-WRMA(FM) Georgetown, Ky., to Maycourt Co. for $1.3 million. Maycourt is owned by Pegram Harrison and his wife, Ann, who also own WNOK-AM-FM Columbia, S.C.

Gordon Bud Pentz and family sold KWBE(AM)-KMAZ(FM) Beatrice, Neb., to The MEG Company for $1.2 million plus 80% of accounts receivable. MEG is owned by J. Taylor Monfort, who also has an interest in WDAR-AM-FM Darlington, S.C.

Henry J. Guzewicz, who also owns WICZ-TV Binghamton, N.Y., and who bought KTVZ(TV) Bend, Ore., for $3.9 million (see TV's), sold WRAK(AM)-WKSB(FM) Williamsport, Pa., to Pennsylvania Broadcasting Associates for $1.2 million. PBA is owned by J. Albert Dance who also owns WKBO(AM) Harrisburg, Pa.

WIBG(AM)-WSLT(FM) Ocean City, N.J., was sold by Ocean Communications to Philadelphia-based businessman, Robert A. Fox, for $1,162,500. Ocean is owned by Steven L. Sinn and William L. Koplovitz, son of William Koplovitz of Dempsey & Koplovitz, Washington communications law firm, and husband of Kay Koplovitz, president of USA Network. It has no other broadcast interests.

Bethesda, Md.-based investor, Norman Understein, and Chevy Chase, Md.-based broadcast consultant, Richard Zitelman, bought WRIP(AM)-WOWE(FM) Rossville, Ga., from WOWE Inc. for $1,150,000. WOWE is principally owned by David King, Anita Parinello, Ron Gillenardo and Ross Fleischman. It also bought KITE-FM Portland, Tex., for $1 million (see FM's).

Bill Dunnavant sold WKXC(AM)-WWKZ(FM) New Albany, Miss., to RadioSouth of Mississippi for $1,150,000. Dunnavant also owns WJMW(AM)-WZYP(FM) Athens, Ala. RadioSouth is equally owned by Joe K. Shaw and Jack M. Norman, who own a Nashville-based masonry company. Norman is on the board of SunGroup Inc., a Nashville-based group of three AM's and five FM's.

Kelly Guglielmi, who owns LPTV's in Ventnor, N.J., bought WGNY-AM-FM Newburgh, N.Y., from Phillip A. Newman, for $1,100,000.

R.E. James sold WIRB(AM)-WLHQ(FM) Enterprise, Ala., to Northcom Ltd. for $1.1 million. Northcom is owned by John Oakley, president, and nine others. It also owns WHAL(AM)-WYCQ(FM) Shelbyville, Tenn., and WIRC(AM)-WYRC(FM) Hickory, N.C.

Jerry Stiles, Dallas-based real estate investor, who also purchased KEBQ(FM) Ardmore, Okla., for $540,000, bought KERV (AM)-KRVL(FM) Kerrville, Tex., for $1.1 million from Wayne Dayton and Joe Abernathy. Dayton has no other broadcast interests. Abernathy has an interest in KTON(AM)-KTQN(FM) Belton, Tex.

John D. Mattus, a Greenwich, Conn.-based real estate investor, joined Mark Ward, the stations' general manager to form USA Broadcasting Co. and buy KLCY(AM)-KYSS-FM Missoula, Mont., from Garden City Broadcasting Corp. for $1,050,000. Garden City is a subsidiary of Standard Communications Inc., a Salt Lake City-based group of five AM's, five FM's and seven TV's principally owned by George and Wilda Hatch. It also owns five weekly newspapers in the Northwest and the daily *Ogden* (Utah) *Standard Examiner*.

Raymond A. Lamb, chairman of Dakota

Bank & Trust Inc., Fargo, N.D., bought KBRK(AM)-KGKG(FM) Brookings, S.D., from Brookings Broadcasting Co. for $1,035,000. Brookings was principally owned by Robert J. Reimers and Gene Platek who have no other broadcast interests.

TM Communications, based in Dallas, bought KECK(AM) and KLGT(FM) (formerly KHAT-AM-FM) Lincoln, Neb., from J-P Enterprises Inc. for $1,025,000, from Karan A. Shelley, Mildred Early, Susan Early and Karman Parker. Publicly owned TM Communications produces radio and TV jingles, radio formats, videos and multimedia shows and licenses commercial use of music. TM also bought WLPR(FM) Mobile, Ala., for $2,550,000 and KNSS-FM Carson City, Nev. (see FM's).

Demaree Media Inc., a Fayetteville, Ark.-based group of three AM's and four FM's, owned by Levoy Patrick Demaree, and his wife, Reba Pearl, bought KZNG(AM)-KWBO(FM) Hot Springs, Ark., from George T. Heinrich for $1 million.

John Bomer, former chief operating officer of SunGroup Inc., a Nashville-based group of two AM's and three FM's, and Ronald E. Hale, owner of WWYN(FM) McKenzie, Tenn., bought WAKK(AM)-WAKH(FM) McComb, Miss., from Henry J. Sanders for $1 million. Sanders also owns WSUH(AM)-WMMS(FM) Oxford, Miss.

# Cable

The following is a list of major cable sales of 1986. Since cable transactions are not required to be reported to any government agency, prices are infrequently disclosed, and a precise dollar total for 1986 sales is impossible to tabulate. The industry norm for estimating the price of a cable sale is about $1,500 per subscriber. With that as a guide, it can be safely said that cable sales totaled in excess of $5 billion. The following is a compilation of the larger sales reported by BROADCASTING in 1986.

The largest cable deal of 1985 closed in 1986, when Group W's sale of all its cable properties to a consortium of five major cable MSO's: Tele-Communications Inc.; American Television & Communications; Comcast Corp., Daniels & Associates, Hauser Communications, and Century Southwest Communications Corp., was completed for about $1.75 billion.

Entrepreneur and cable pioneer Jack Kent Cooke bought Bellevue, Wash.-based McCaw Cable for $775 million-$800 million. McCaw is the 22d largest cable MSO with 433,000 basic subscribers.

A joint venture of Taft Broadcasting, Robert M. Bass Group and members of Wometco Cable's management bought Wometco Cable for $625 million. Wometco is the 28th largest cable MSO with about 360,000 basic subscribers.

Tele-Communications Inc., the largest MSO with almost four million basic subscribers, bought 51% of United Artists Cablesystems Corp. for about $500 million. UA is the 13th largest cable MSO with 750,000 subscribers.

McClatchey Newspapers sold all its systems to Continental Cablevision for $127 million. The systems were around Fresno, Marysville, Visalia and Tulare, all California, and suburban Reno. Continental is the fifth largest cable MSO with about 1.3 million basic subscribers.

Televents Group was sold to Western Tele-Communications Inc. for $125 million cash and $20 million in convertible debentures. The systems sold were in Tampa, Fla.; Berkely and Richmond, both California; Gillette, Wyo., and portions of northwest Colorado. Televents was owned by Carl Williams. Western TCI was spun off from Tele-Communications Inc., in 1984. It is headed by TCI chairman, Bob Magness.

Tribune Company, Chicago-based group broadcaster and newspaper publisher, sold its cable systems in Danville and Newport News, both Virginia, to Cablevision Industries for $100 million. Cablevision is the 21st largest cable system with 400,000, basic subscribers. It also bought Tribune's systems in Glen Falls, Oneida and Fredonia, all New York, and a system in Jackson, Tenn., for $53 million.

Mid-America Capital Resources, a subsidiary of the Indianapolis Light and Power Co., sold it's Indianapolis system to Comcast for $80-$90 million. Comcast is the seventh largest MSO.

Multivisions Inc. sold its Alaska system to SONIC Communications for $78 million. Multivisions is owned by Robert Gould and Robert Uchitel. SONIC is an MSO with 75,000 subscribers owned by Chris Cowan, president.

Prime Cable, Austin, Tex.-based MSO with 10 systems, sold its New Jersey systems to Riverview Cablevision Inc. for about $75 million. Riverview is a New York-based group of eight systems owned by William H. Ingram and Cathy M. Brienza.

Heritage Communications bought 50% of Gill Cable TV's San Jose, Calif., cable system for about $60-$70 million. Gill Cable is owned by Allen Gilliland. San Jose was said to be the largest independent cable system, with 110,000 basic subscribers and 1,550 miles of plant.

Cablevision Systems, the 16th largest cable MSO, bought a suburban Cleveland system from a group of limited and general partners for $43 million. It also bought Fetzer Broadcasting's Michigan cable systems for $35 million. Fetzer is headed by Carl Lee, president.

Cencom Cable Associates bought Group W's St. Louis system in a transaction separate from Group W's divestiture (see above). Cencom, headed by Robert A. Brooks, paid about $35 million for the system. It is based in St. Louis and owns systems in five states.

Cowlitz Cablevision sold its only system to Century Communications Inc. for approximately $25 million. Century, based in New Canaan, Conn., is the 17th largest MSO with approximately 600,000 basic subscribers.

Rogers Communications sold its systems in Downey, Santa Fe Springs, Lynwood, Bell Gardens, Paramount and La Mirada, all California, to American Cablesystems for between $20 million and $30 million. Rogers, based in Toronto, is the 18th largest cable MSO and American Cablesystems the 24th largest. Americom also sold its system in Fort Smith, Ark., to Communications Services Inc. for $25 million. CSI is the 38th largest cable MSO, with 200,000 subscribers. ATC sold its Carson, Inglewood and Pomona systems, all California, to TCI for $18 million-$22 million.

Community Cable TV sold it's Turnersville, N.J., system to Jones Intercable, Englewood, Colo.-based MSO, for about $18 million. Community is owned by Frank and John Scarpa. Frank Scarpa is on the board of the National Cable Television Association. Jones is the 12th largest cable MSO.

Gateway Cablevision, based in Amsterdam, N.Y., sold its Tampa, Fla., system for $18 million to James & Associates, a Birmingham, Mich-based operator, serving 10,000 subscribers in Wisconsin.

# Broker business boomed in 1986

**Most agree that tax incentives and availability of financing led to a record-setting year; opinions are divided, however, on what 1987 will bring**

Station brokers, almost unanimously reported record sales last year, topping 1985's record year.

Communications Equity Associates was the largest broker in 1986 with more than $1.5 billion in sales, comprising about $1.1 billion in cable properties and the remainder in TV and radio (from CEA's broadcast brokerage office in Washington, which celebrated its first anniversary last year). CEA derived $175 million of that total from the sale of common carrier services. CEA vice president for marketing, Mark Sena, said that the total did not include appraisal or consulting work. That figure also does not include CEA's investment banking transactions.

Once again, the leading broadcast broker was Howard A. Stark, who sold $566 million worth of properties in 1986. Stark, who runs his one-man shop out of New York, has consistently managed to lead all brokers for many years and has been quietly involved in many of the industry's largest sales. Stark reached that record-setting total with only six sales, including the three Outlet spin-offs.

Blackburn & Co., based in Washington, also had, according to Richard Blackburn, another record year, with sales in excess of $500 million. Blackburn said the company brokered 78 transactions last year, with about $350 million in radio sales and $150 million in television.

R.C. Crisler & Co., Cincinnati, also set a

record, selling $360-million worth of stations, with six radio and 18 television sales.

Atlanta-based Chapman Associates did about $300 million in sales, its best ever, according to Charlie Giddens, vice president in charge of major markets, based in Washington. Giddens said Chapman's sales included 145 radio transactions, mostly in smaller and medium markets. It also sold three TV's last year, but Giddens said, Chapman expects to sell many more in 1987.

Wertheim/Schroeder & Co. (formerly Wertheim & Co.), a New York-based investment banker, last year started a brokerage division headed by Gary Stevens, former president of Doubleday Broadcasting. Stevens sold $280 million worth of radio properties in 11 transactions involving 21 stations.

Ted Hepburn of the Ted Hepburn Co., said that he brokered about $150 million in a mixture of TV and radio sales, ranging from a $50,000 FM CP in Nicholasville, Tenn., to the $60-million Group One Sale to DKM Broadcasting (see Groups). Cincinnati-based Hepburn Co. is run by Ted and his son, Todd.

Americom Radio Brokers, a Washington-based brokerage firm owned by brothers, Tom and Dan Gammon, brokered 11 radio transactions last year worth $112 million, said Tom Gammon.

Bob Mahlman, of the Mahlman Co., Bronxville, N.Y., said that his company had brokered $101.7 million in 13 sales last year. Mahlman handles only radio station sales.

H.B. LaRue, Media Broker Inc., run by Ben LaRue, reported about $100 million in broadcast sales last year, plus another $17 million in cable sales. LaRue has offices in Beverly Hills, New York and Atlanta.

Frank Kalil, of Kalil & Co., said that his company had done almost $60 million in business last year, a new record. Kalil, based in Tuscon, brokered 13 sales—five TV's and the remainder radios.

Dick Foreman of Richard A. Foreman Associates, Stamford, Conn., sold about $35 million worth of properties last year. He reported a total of eight sales—three TV's and 5 radio stations.

Robert Chaisson, of Robert A. Chaisson Inc., had about $30 million in sales. Chaisson, based in New Canaan, Conn., brokered six sales last year.

Brokers agreed that the two biggest stories of 1986, as far as the station trading scene is concerned, were the enormous increase in sales in the fourth quarter generated by the changes in the tax laws and the continuing availabilty of venture capital for buying, which resulted in an unprecedented number of management buyouts and other expansion.

Crisler's Larry Wood said he thought the two were tied together. "Broadcasting has traditionally been a heavily taxed industry, without the investment tax credits available to other, more capital-intensive industries." Wood said that the new tax laws, which eliminated much of that investment tax credit, led investors to broadcasting. With the general health of the economy, coupled with low interests rates, much more money went to broadcasting, which historically has had a very high growth rate. "There's a tremendous amount of money out there with no place to go, said Wood. "With interest rates being what they are, there is no gilt-edged money market income for investors and they are looking for a relatively safe, high-yield investment...broadcasting is a good answer."

Bob Mahlman echoed that sentiment for radio and pointed to the average 8%-10% revenue growth and last year's 10%-12% as evidence of the intrinsic good investment value of radio. He said: "1986 was the year we were discovered by bankers and Wall St."

Ted Hepburn agreed that a lot of speculative lending in 1986 combined with the tax change activity to make last year a record. "About a third of the way through the year, people chose to liquidate at a favorable moment. It was a once-in-a-lifetime opportunity," said Hepburn, who added "it would take at least five years of appreciation for a seller to catch up with a tax break missed at the end of the year. A lot of buyers stepped back and decided that if they felt they were going to liquidate before, say, the end of the decade, a good time to do it was in 1986," said Hepburn. "Furthermore, if the seller was a traditionally-structured corporation, 1986 was a good time to get out," he said.

There was disagreement among brokers about the market in 1987. Many felt that it would be very slow, and some, while not wanting to go on the record, felt the market might take a sharp downward turn, but there was not much worry in the voices of those making the dire predictions. Most felt that after a slow beginning, things would recover by early summer and that 1987 would end up a very good, but not as spectacular, year as 1986.

Charlie Giddens, with Chapman Associates, echoed the feelings of most brokers, that the first quarter of 1987 was very slow: "The first quarter is always slow, but this is the slowest in my memory. Almost everyone who had been waiting for the time to sell, did so in 1986. The fourth quarter tax motivation had everybody running around [to close before year's end]. Brokers were going nuts." But Giddens felt that things would remain calm for a while. "Those who didn't sell are going to be regrouping, and will wait a little while longer before they sell," said Giddens. However Giddens, unlike Haehnle, felt that sales would be picking up, by the end of the first quarter: "1987 will be roaring by the NAB [National Association of Broadcasters convention in March]."

Clyde Haehnle, another broker with Crisler, felt that the tax law changes, and their higher interim rates would have a chilling effect on the market in 1987, at least for the first and possibly the second quarters. However, Haehnle felt that that would cause a resurgance toward the end of the year and pointed out that while Crisler & Co. had not had many sales in the first quarter of 1987, they had been very busy with appraisals in anticipation of sales in the future. As Haehnle put it, "1986 was a phenomenally good year, but not as good as next year."

Kalil also felt 1987 would be better than '86. "I just don't see how it couldn't be," he said, "there's just so much money out there looking for investments." Kalil added, "the dire predictions of a price bust in 1987 are simply not to be. Sales have not peaked."

Stevens, who was involved in LIN Radio's spin-off's and Doubleday's sale to Emmis Broadcasting, said: "Radio has always been management intensive, a good smart operator, as opposed to an investor, will always do well. Those guys will have no problems finding money for acquisitions." Mahlman echoed that sentiment: "There is certainly no decrease in demand for stations, but equity is only there for qualified new buyers."

The downside that all brokers mentioned was the softness in independent TV. There was almost complete unanimity in saying that independents generally were way off, and if the third or fourth independent in a market was mentioned, brokers simply shook thier heads in dismay. Kalil said he had turned down several offers to sell independents in recent months and one broker said he had been turning down independent sales for over a year.

The causes mentioned for the sorry indie situation were very high prices for programming combined with oversaturation of independents in certain markets, causing increased competition for an already expensive commodity. Added to the cost factor was the shaky financial status of several stations: the bankruptcy of Grant Broadcasting and WTTV(TV) Indianapolis and the price reductions Taft and Meredith had to accept in order to sell their stations.

Even Howard Stark, with a record year in TV sales, said: "It was a dull year for TV. If it weren't for HSN [Home Shopping Network] coming on the scene [HSN bought 11 stations in 1986], it would have been even worse."

Diane Healy Linen of CEA, was more optomistic. She said: "It's a Darwinian period right now and the strong will survive. Indie's have deep expense problems right now, but syndicators are beginning to be more realistic about the prices they are charging." Consequently, Linen felt there would be a resurgance in 1987, possibly as early as the late first quarter.

Ben LaRue also agreed that independents were going through a bad period right now, but felt they were not all a bad bet. "The first or even the second independent in a market has a good chance of doing well," LaRue said. "Syndicators will be more selective; there are not enough healthy independents to have a bidding war." Richards agreed, and added: "Broadcasters will be making more solid value judgements in 1987."

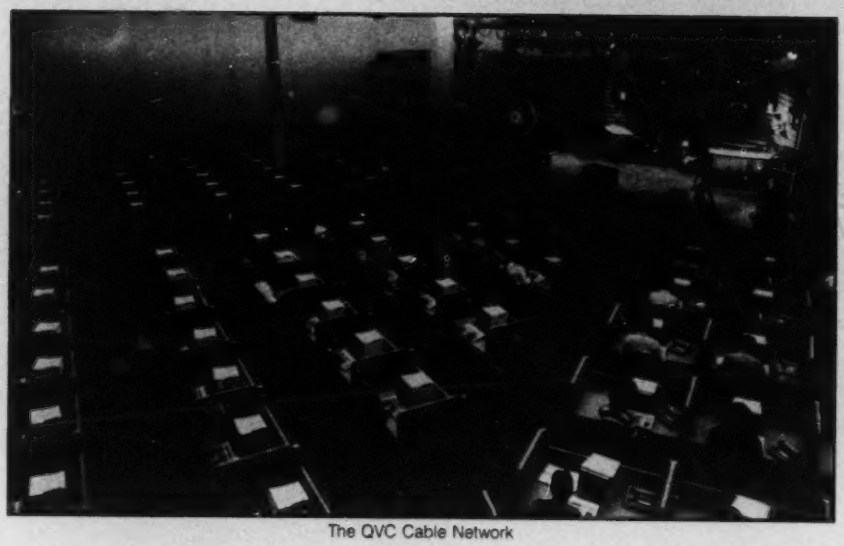
Some broadcasters have worried that the collapsed closings and bankruptcies might dry up some of the money for acquisitions this year, but many brokers saw the failures as helping the industry. Linen said: "Last year, there were lots of Wall Street investment dollars floating around and a lot of people got their fingers burned, they will exercise a little more caution in the future." ■

Inc. has been airing Tempo Galleria, the umbrella title for its current offerings of four teleshopping programs consisting of 30- to 90-minute segments integrated into the cable network's regular programing. Tempo has aired shopping programs on a regular basis since 1980, expanding its teleshopping offerings when the home shopping craze hit in 1986, said Sarina Klaver, Tempo director of corporate communications. The network is still selling time to other shopping services not produced by Tempo. It currently offers about four hours a day, with more shopping programs to be added later this year, Klaver said.

■ *ValueTelevision*, with co-hosts Alex Trebek and Meredith MacRae, combines the entertainment and consumer information of a talk show with elements of a home shopping show. It is a joint venture of Lorimar-Telepictures, Fox Television Stations and the Hanover Cos. The merchandise sold on the program is coordinated by Hanover, a subsidiary of Horn & Hardart. In addition, Lorimar-Telepictures has announced plans for an all-night home shopping show to be introduced later this year called *VTV Late Night*. According to the development plan (BROADCASTING, Feb. 2), *VTV Late Night* will be a live, satellite-fed, daily strip show originating from a Las Vegas casino. It will run nine hours, with stations required to air a minimum of four hours. Two or three hosts will rotate shifts.

■ A lowest-price guarantee is one selling point used by Houston-based Consumer Discount Network, which began operations last Sept. 15. CDN customers who find their merchandise at a lower price at another outlet are refunded the difference between the two prices plus 10% of that difference, according to CDN's cable affiliate manager, Larry Johnston. CDN offers 150,000 products, ranging from clothing and jewelry to electronics and home appliances, and is marketed to broadcast and cable outlets via Satcom IV, transponder 24. CDN I airs seven days a week from noon to 8 p.m. NYT.

CDN, which is publicly owned and listed on the American Stock Exchange, hopes to expand to 24 hours when transponder space becomes available. It offers cable systems and broadcasters an 8% commission. (A cable operator receives a commission from a sale in its coverage area even if the buyer is a satellite dish owner or is not a system subscriber.) According to Johnston, there is much competition in the home shopping industry. "I think you'll see a few others [services] drop off," he said. "CDN will be here to stay."



The QVC Cable Network

■ Video Shopping Mall, Jenkintown, Pa., has positioned itself as a retailer of franchises and home study courses. The service, which began in June 1986, also sells electronics, jewelry and other merchandise. It is

# NBC continues winning ways

NBC took week 19, ended Feb. 1, with a 17.4 rating/27 share, 1.7 rating points over CBS's 15.7/24 and 2.3 rating points ahead of ABC's 15.1/23. Last year for prime time the numbers ran NBC 18.2/28, CBS 16.4/25 and ABC 15.8/24.

In the battle for evening news, CBS took the week with a 13.9/24. NBC claimed a 12.4/21, while ABC scored a 10.8/18. Last year CBS won with a 15.5/25 over NBC's 14.0/23 and ABC's 13.9/23.

At this point in the season, NBC has a season-to-date average of 17.9/28, while CBS has a 16.1/26, and ABC a 14.2/23. Both CBS and ABC are a bit behind their season averages of last season, while NBC is right on the mark with its average from last year.

The HUT level (homes using television) was down to 64.9%, behind week 18's 66.5% and last year's week 19 HUT level of 65.4%.

ABC took Monday, Tuesday and Wednesday. NBC took Thursday and Saturday. CBS took Friday and Sunday.

Tuesday evening's presidential State of the Union Address ran from 9 to 10 p.m. The accompanying analyses that ran on CBS and NBC from 10 to 11 p.m. couldn't compete for ratings and audience with ABC's repeat broadcast of *Jack & Mike*. The news analyses pulled in an 8.2/14 on CBS and a 9.1/16 on NBC. ABC had a 12.4/22 for the same hour with its programing.

Neither ABC's broadcast of *The Man With the Golden Gun* (14.9/24), nor NBC's *LBJ: The Early Years* (18.4/27) could beat CBS's lineup of *60 Minutes*, *Murder, She Wrote*, *Designing Women* and *Hard Copy*. CBS took the evening with a 19.9/29.7, over NBC's 17.3/25.5 and ABC's 14.8/22.1.

| Rank | Show | Network | Rating/Share |
|---|---|---|---|
| 1. | Cosby Show | NBC | 36.1/52 |
| 2. | Family Ties | NBC | 36.0/51 |
| 3. | Cheers | NBC | 30.3/43 |
| 4. | Night Court | NBC | 26.2/38 |
| 5. | Growing Pains | ABC | 25.4/37 |
| 6. | Murder She Wrote | CBS | 24.9/35 |
| 7. | Who's the Boss | ABC | 23.2/34 |
| 8. | 60 Minutes | CBS | 22.4/34 |
| 9. | American Music Awards | ABC | 22.2/32 |
| 10. | Golden Girls | NBC | 21.8/35 |
| 11. | Dallas | CBS | 21.2/34 |
| 12. | Kate & Allie | CBS | 20.5/28 |
| 13. | Newhart | CBS | 19.5/27 |
| 13. | Highway to Heaven | NBC | 19.5/29 |
| 15. | Designing Women | CBS | 19.2/28 |
| 16. | Dynasty | ABC | 18.9/28 |
| 17. | Knots Landing | CBS | 18.8/30 |
| 18. | My Sister Sam | CBS | 18.5/25 |
| 19. | Sunday Night Movie | NBC | 18.4/27 |
| 20. | Easy Street Special | NBC | 17.8/29 |
| 21. | Falcon Crest | CBS | 17.7/30 |
| 22. | Cavanaughs | CBS | 17.1/24 |
| 23. | Head of the Class | ABC | 16.9/25 |
| 24. | L.A. Law | NBC | 16.7/27 |
| 24. | Facts of Life | NBC | 16.7/28 |
| 26. | Miami Vice | NBC | 16.5/26 |
| 27. | Matlock | NBC | 16.4/24 |
| 28. | Perfect Strangers | ABC | 16.2/24 |
| 28. | Tortellis | NBC | 16.2/25 |
| 30. | Hotel | ABC | 16.1/27 |
| 30. | Gimme a Break | NBC | 16.1/24 |
| 32. | Storyteller | NBC | 15.7/26 |
| 32. | Monday Night Movies | NBC | 15.7/22 |
| 34. | Cagney & Lacey | CBS | 15.5/24 |
| 35. | St. Elsewhere | NBC | 15.0/25 |
| 36. | Sunday Night Movie | ABC | 14.9/24 |
| 37. | Spenser: For Hire | ABC | 14.6/25 |
| 38. | Crime Story | NBC | 14.5/25 |
| 39. | Mr. Belvedere | ABC | 14.2/23 |
| 39. | Simon & Simon | CBS | 14.2/20 |
| 41. | Webster | ABC | 14.1/23 |
| 41. | Disney Sunday Movie | ABC | 14.1/20 |
| 41. | Hallmark Hall of Fame | CBS | 14.1/24 |
| 41. | Special Movie | CBS | 14.1/22 |
| 41. | Scarecrow & Mrs. King | CBS | 14.1/23 |
| 46. | Our House | NBC | 14.0/21 |
| 47. | 20/20 | ABC | 13.8/22 |
| 48. | Pres. State Union Analysis | NBC | 13.3/20 |
| 49. | Hard Copy | CBS | 12.9/21 |
| 50. | Colbys | ABC | 12.7/18 |
| 50. | Mike Hammer | CBS | 12.7/19 |
| 52. | Jack & Mike | ABC | 12.4/22 |
| 53. | Outlaws | CBS | 12.3/21 |
| 54. | Ohara | ABC | 12.2/20 |
| 54. | Today at 35 | NBC | 12.2/21 |
| 56. | Stingray | NBC | 11.9/20 |
| 57. | Starman | ABC | 10.9/19 |
| 58. | Sledge Hammer | ABC | 10.8/18 |
| 59. | Wizard | CBS | 10.0/15 |
| 60. | Shell Game | CBS | 9.8/14 |
| 61. | Sidekicks | ABC | 9.2/15 |
| 62. | Analysis State Union Addr. | NBC | 9.1/16 |
| 63. | Gung Ho | ABC | 8.8/14 |
| 64. | State Union Summary | CBS | 8.2/14 |
| 65. | Dads | ABC | 7.6/12 |
| 66. | Our World | ABC | 6.8/10 |

year-old structure is damaged beyond repair.

Initial estimates of damages were at least several million dollars. A final report on the facility's structural damage should be completed this week by the technical consulting firm, Structural Systems Technology of McLean, Va., contracted by the stations to repair the 1,520-foot tower.

Two FM stations knocked off the air by the collision, KZEW and KSCS, will try to replace their antennas on the original tower as early as this week, according to WFAA-TV's John Irvin, director of broadcast operations. The stations have temporarily been broadcasting at reduced power from another tower. Broadcasts of ABC affiliate WFAA-TV, CBS affiliates KDFW-TV and NBC affiliate KXAS-TV have not been affected so far by the incident.

There remained no explanation for the crash, in which no one was injured and two pilots ejected safely from the plane, but Irvin said he believed the incident was under investigation by military personnel.

Damage to the tower, initial reports found, included the severing of supporting guy wires, causing the tower to rotate eight degrees, the bending of the tower's top section and the destruction of the corner candelabra that had held the two FM antennas.

There was apparently no danger of the tower collapsing, originally a concern because of its close proximity to two other broadcast towers, one of which supports antennas for three UHF stations and nine FM's, and the other with a UHF antenna.

If the damaged tower is found to be a total loss, according to one engineer, the stations would probably continue to use it for another year while building a backup structure, then remove the current structure and erect a new and permanent tower on the site. □

# For the Record

As compiled by BROADCASTING, Jan. 29 through Feb. 4, and based on filings, authorizations and other FCC actions.

Abbreviations: AFC—Antenna For Communications. ALJ—Administrative Law Judge. alt.—alternate. ann.—announced. ant.—antenna. aur.—aural. aux.—auxiliary. CH—critical hours. CP—construction permit. D—day. DA—directional antenna. Doc—Docket. ERP—effective radiated power. HAAT—height above average terrain. khz—kilohertz. kw—kilowatts. m—meters. MEOC—maximum expected operation value. mhz—megahertz. mod.—modification. N—night. PSA—presunrise service authority. RCL—remote control location. S-A—Scientific-Atlanta. SH—specified hours. SL—studio location. TL—transmitter location. trans.—transmitter. TPO—transmitter power output. U—unlimited hours. vis.—visual. w—watts. *—noncommercial.

## Ownership Changes

■ KJBA(FM) Bethel, Alaska (100.1 mhz; 3 kw; HAAT: 76 ft.)—Seeks assignment of license from Life Broadcasting Inc. to Arctic Broadcasting association for $10,000. Seller has no other broadcast interests. Buyer is nonprofit corporation headed by Charles F. Sebastian. It also owns KICY-AM-FM Nome, KCFA(AM) Eagle River and KGOD(AM) Wasilla, all Alaska. Filed Jan. 16.

■ KYPB(AM) Quartzsite, Ariz. (CP)—Seeks assignment of license from Janice A. Murphy to William Harling for $3,000. Neither seller nor buyer have other broadcast interests. Filed Jan. 23.

■ WBMX-FM Oak Park, Ill. (102.7 mhz; 6 kw; HAAT: 1,170 ft.)—Seeks assignment of license from Egmont Sonderling to Northlake Communications Ltd. for $28 million. Seller also owns co-located WBMX(AM) (which is being sold, see below) and is applicant for new FM in Arlington, N.Y. Buyer is owned by Mitchell Rubenstein, his wife, Laurie S. Silvers, and her father, Gordon Sherman. Rubenstein and Silvers own cable system in Palm Beach, Fla. Filed Jan. 14.

■ WBMX(AM) Oak Park, Ill. (1490 khz; 1 kw-D; 250 w-N)—Seeks assignment of license from Egmont Sonderling to Alliance Communications Inc. for $2 million. Buyer is owned by Polish National Alliance, Chicago-based nonprofit insurance company. It is headed by Aloysius A. Mazewski, president, and has no other broadcast interests. Filed Jan. 23.

■ WSDR(AM) Sterling, Ill. (1240 khz; 500 w-D; 1 kw-N)—Seeks assignment of license from WSDR Inc. to Seith-Serafin Communications Inc. for $1.6 million. Seller is owned by Thomas L. Davis, president and eight others. It has no other broadcast interests. Buyer is owned by Alex R. Seith, his son, William, and Thomas Serafin. Both Alex and William Seith are Chicago attornies, Serafin is press secretary to Senator Allen Dixon (D-Ill.). Filed Jan. 20.

■ KKZX(AM) Davenport, Iowa, and WXLP(FM) Moline, Ill. (AM: 1170 khz; 1 kw-U; FM: 96.9 mhz; 50 kw; HAAT: 500 ft.)—Seeks assignment of license from Guy Gannett Broadcasting Services to Goodrich Broadcasting for $1.8 million. Seller is Portland, Me.-based publisher and group of four AM's, four FM's, four TV's. Buyer is owned by Robert Goodrich, who also owns WVIC-AM-FM Lansing and WSNX-AM-FM Muskegon, both Michigan. Filed Jan. 20.

■ KDMC-FM Dyersville, Iowa (99.3 mhz; 3 kw; HAAT: 300 ft.)—Seeks assignment of license from Diversified Media Corp. to David A. Ballstaedt for $75,000. Seller is owned by Charles P. Hilliard, who has no other broadcast interests. Buyer has no other broadcast interests. Filed Jan. 13.

■ KYKZ(FM) Lake Charles, La. (96.1 mhz; 100 kw; HAAT: 427.5 ft.)—Seeks assignment of license from Faver Broadcasting Income Fund Ltd. 1 to Southwest TV & Radio Inc. for $1.5 million. Seller is owned by William Woodall, Mark Dunaway and Stanley Sackin. It has interest in WGAF-FM Quitman, Ga., and is general partner of WFVR(FM) Valdosta, Ga.; WTGQ(FM) Cairo, Ga.; WPTM(FM) Roanoke Rapids, N.C.; WSMY(AM) Weldon, N.C. and WLET(AM)-WZLI(FM) Toccoa, Ga. Buyer is owned by Russell Chambers, who with former Rollins Communications owners, Wayne Rollins and family, has interest in KLAX-TV Alexandria, La. Filed Jan. 20.

■ WQXO-AM-FM Munising, Mich. (AM: 1400 khz; 1 kw-U; 98.3 mhz; 1.8 kw; HAAT: 380 ft.)—Seeks assignment of license from Morgan J. Marti to Munising Radio Inc. for $145,000. Seller has no other broadcast interests. Buyer is owned by William D. Poage and his wife, Cathy, and Joanna G. Kramer and her husband, Robert. It has no other broadcast interests. Filed Jan. 20.

■ KNUU(AM) Paradise (Las Vegas) and KBET(AM) Reno, both Nevada (KNUU: 970 khz; 5 kw-D; 500 w-N)—Seeks assignment of license from Bernstein/Rein Advertising Inc. to CAT Broadcasting Corp. for $2.1 million. Seller is owned by Robert Bernstein, owner of Kansas City-based advertising firm. He has no other broadcast interests. Buyer is owned by Douglas Trenner and his wife, Christina. Trenner is quarter horse breeder, who owns Sunshine Ranch, Coachella Valley, Calif., Filed Jan. 12.

■ KMJK(FM) Lake Oswego, Ore. (106.7 mhz; 100 kw; HAAT: 877 ft.)—Seeks assignment of license from 107 Ltd. to Magic Radio Inc. for $3.9 million. Seller is headed by Victor M. Ives, general partner and 12 others. It is Portland, Ore.-based group of three AM's and two FM's. Buyer is owned by Bruce Engle and his wife, Terri. They are majority owner of Capps Broadcasting, Bend, Ore.-based group of

## Summary of broadcasting as of Oct. 31, 1986

| Service | On Air | CP's | Total * |
|---|---|---|---|
| Commercial AM | 4,856 | 170 | 5,026 |
| Commercial FM | 3,936 | 418 | 4,354 |
| Educational FM | 1,254 | 173 | 1,427 |
| Total Radio | 10,046 | 761 | 10,807 |
| FM translators | 1,115 | 766 | 1,881 |
| Commercial VHF TV | 547 | 23 | 570 |
| Commercial UHF TV | 435 | 222 | 657 |
| Educational VHF TV | 111 | 3 | 114 |
| Educational UHF TV | 192 | 25 | 217 |
| Total TV | 1,285 | 273 | 1,558 |
| VHF LPTV | 255 | 74 | 329 |
| UHF LPTV | 180 | 136 | 316 |
| Total LPTV | 435 | 210 | 645 |
| VHF translators | 2,981 | 145 | 3,126 |
| UHF translators | 1,998 | 293 | 2,291 |
| ITFS | 250 | 114 | 364 |
| Low-power auxiliary | 824 | 0 | 824 |
| TV auxiliaries | 7,430 | 205 | 7,635 |
| UHF translator/boosters | 6 | 0 | 6 |
| Experimental TV | 3 | 5 | 8 |
| Remote pickup | 12,338 | 53 | 12,391 |
| Aural STL & intercity relay | 2,836 | 166 | 3,002 |

* Includes off-air licenses.

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The Fifth Estate

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# Broadcasting Feb 16

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SPECIAL REPORT

AT LARGE

Vol. 112 No. 7

# Broadcasting Feb 16

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